# Data Book

# on Consolidated Financial Results for the Six-Month Period Ended September 30, 2011

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#### Notes)

• "Sep-11" in this booklet represents either "for the six month period ended September 30, 2011" or "as of September 30, 2011," whichever is appropriate. It is also the same for "Sep-10" and "Mar-11."

# 1. Statements of Consolidated Income

#### (1)Revenues

See "4. Operating Segment Information" for revenue by operating segment.

Category of revenues		(Billi	ons of yen)	
	<u>Sep-11</u>	<u>Sep-10</u>	<u>Increase</u>	<u>Description</u>
Sales of products	2, 383.8	1, 948. 6	435.2	Energy (increase in sales volume and higher oil prices, reclassification of ENEOS GLOBE to associated company), Mineral & Metal Resources (increase in iron ore prices and sales volume, increase in copper trading business), Americas (increase at United Grain), Chemical (higher prices of products), Foods & Retail (contribution from Multigrain, increase in sales volume, higher prices of grains and palm oil)
Sales of services	180.2	181.1	-0.9	
Other sales	65.0	74.6	-9.6	Logistics and Financial Business (corresponding to foreign exchange gains and losses in commodity derivatives business)
Total revenues	2, 629. 0	2, 204. 3	424.7	-

#### ②Gross profit

See "4. Operating Segment Information" for gross profit by operating segment.

Gross profit by category of revenues		(Billi	ons of yen)				
	<u>Sep-11</u>	<u>Sep-10</u>	<u>Increase</u>	<u>Description</u>			
Sales of products	305.8	282. 5	23.3	Mineral & Metal Resources (increase in iron ore prices and sales volume), Foods & Retail (improvement of evaluation losses on forward contracts, contribution from Multigrain), Energy (increase in trading volume and oil prices, higher coal prices, decline at Mitsui Oil due to worsening margins, reclassification of ENEOS GLOBE to associated company)			
Sales of services	112.2	115.6	-3.4				
Other sales	35.9	39.7	-3.8	Logistics and Financial Business (corresponding to foreign exchange gains and losses in commodity derivatives business)			
Total revenues	453.9	437.8	16.1	-			
Ref.)							
Average Ex. Rate	Sep-11	Sep-10	Increase				
US Dollar	¥79.16	¥88.16	-¥9.00				
Australian Dollar	¥84.30	¥79.14	¥5. 16				
Oil price per barrel	\$104	\$79	\$25	Note) JCC (Japan Crude Cocktail) price as reflected in operating results for the stated periods.			

#### Selling, general and administrative expenses

Breakdown by sub-account		(Billio	ons of yen)	
	<u>Sep-11</u>	<u>Sep-10</u>	Increase	<u>Pescription</u>
Personnel	-136.5	-132.5	-4.0	Increase in performance-based bonuses at Mitsui
Welfare	-5.8	-5.8	0.0	
Travel	-14.8	-14. 5	-0.3	
Entertainment	-3.7	-4. 1	0.4	
Communication	-23.3	-24. 3	1.0	
Rent	-8.3	-9. 6	1.3	
Depreciation	-6.2	-8. 8	2.6	
Tax	-4.1	-3. 9	-0.2	
Others	-51.6	-61. 0	9.4	Reclassification of ENEOS GLOBE and MT Falcon to associated company $$
Total	-254.3	-264. 5	10.2	-

#### 4 Interest income/expense i)Interest income/expense (Billions of yen) Sep-10 Sep-11 Increase Description -2.4-1.2-1.218.4 19.4 -1.0Interest income Interest expense -20.8-20.6 -0.2Breakdown by entity category Parent -2.7 -0.4 -2.3Overseas Trading Subs. 0.8 0.8 0.0 Domestic Subs. -1.5-1.2-0.3Overseas Subs. 1.0 -0.41.4 ii) Interest-bearing debt (Billions of yen) Sep-10 Sep-11 Gross interest-bearing 3, 486. 3 3, 385.6 debt Mar-11 Mar-10 3, 377. 5 3, 471. 7 Sep-11 Sep-10 Average for the period-3, 428.7 3, 431. 9 (%) iii) Market indication (monthly average) <u>Sep-11</u> Sep-10 3-month Yen Libor 0.19 0.24 3-month US\$ Libor 0.29 0.41 10-year government bond 1.11 1.11 5Dividend income (Billions of yen) i) Quarterly, Domestic/Overseas <u>Jun-11</u> Jun-10 <u>Increase</u> 1Q 21.5 14.5 7.0

17. 4 38. 9

6. 3

32.6

28.2

38.9

Domestic

0verseas

Total

(Overseas LNG projects\*

10.3

17.3

13.2

24.8

1. 2 15. 3

15.0)

14. 1

<sup>\*</sup> Qatar-Gas 1&3, Abu Dhabi, Oman, Equatrial Guinea and Sakhalin II (Dec/ $10\sim$ )

#### ⑥Provision for doubtful receivables

 ${\tt Gain/loss}$  on securities,  ${\tt Gain/loss}$  on long-lived assets, and  ${\tt Other}$  expenses

(Billions of yen)

	<u>Sep-11</u>	<u>Sep-10</u>	<u>Increase</u>	Description for Sep-11	Description for Sep-10
Provision for doubtful receivables	-4.9	-3.5	-1.4		
Gain on sale of securities	11. 9	1.2	10.7	Remeasurement gain on Multigrain +3.6, Sale of securities of T-Gaia +2.7	
Loss on write-down of securities	-15. 4	-6.8	-8.6		
(Non-marketable)	-7.0	-3.9	-3.1		
(Marketable)	-8.4	-2.9	-5.5	Formasa Epitaxy -4.0	
Nikkei Stock Average (Yen, at closing)	8, 700	9, 369			
Gain on sale of property and	1.4	-0.1	1.5		
Impairment loss of long-lived assets	-2.1	-2.5	0.4		Impairment loss of mineral rights at Gulf of Mexico
Impairment loss of goodwill	-1.9	0.0	-1.9		
Other expenses	6.5	4.0	2.5	FX gains at Mitsui +4.9, One time gain at Shark Bay Salt +5.8, Exploration expenses at Energy Segment -9.4	FX fluctuation gains at MOECO +2.9, FX profit on US\$ borrowing at MRMD, Gain on FX derivative for iron ore business +3.9, Exploration expense -4.8, Loss allowance for office development business in Japan

7 Income taxes		(Billic	ns of yen)
	<u>Sep-11</u>	<u>Sep-10</u>	<u>Increase</u>
Income before taxes	231.6	189. 1	42.5
Current taxes	-90. 7	-86. 1	-4.6
Deferred taxes	-18.4	-4.5	-13.9
Income taxes	-109.1	-90.6	-18.5
(tax rate)	47.1%	47.9%	0.8%

#### 

See "4. Operating Segment Information" for equity earnings by operating segment.

90ther		(Billio	(Billions of yen)		
	Sep-11	Sep-10	Increase		
Minority interests	-19.2	-15. 2	-4		

 $\ensuremath{\mathsf{Description}}$  : Increase in net income at MII and MOECO

# 2. Condensed Consolidated Balance Sheets

(Billions of yen)

Current assets/Current	<u>Sep-11</u>	<u>Sep-10</u>		Increase	<u>Description</u>
Liabilities					
Current assets	4, 249. 4	4, 317. 6	-	68. 2	
Cash and cash equivalents	1, 343. 8	1, 441. 1		97. 3	Increased expenditures for investments and an increase in cash needs for our operation
Trade receivables-accounts	1,866.6	1, 904. 9	-	38.3	Decline of chemical business and precious metal lease businesses
Inventories	528. 0	467. 4		60.6	Reclassification of Multigrain from associated company to subsidiary and higher inventory levels of petroleum trading
Derivative assets	103. 1	95. 6		7. 5	
Current liabilities	2, 540. 0	2, 542. 9	_	2.9	
Short-term debt	294. 8	250. 1		44. 7	Reclassification of Multigrain, increase at MOECO
Current maturities of long- term debt	406.6	308. 9		97. 7	Reclassification of Multigrain, increase at Mitsui and Mitsui Australia
Trade payables-accounts	1, 392. 5	1, 445. 0	-	52. 5	Decline in Chemical segment and precious metal lease businesses
Derivative liabilities	85. 2	88. 2	-	3.0	
Other current liabilities	89.9	165. 1	-	75. 2	Payment for the settlement of the oil spill incident in the Gulf of Mexico $$
Working Capital	1,709.4	1,774.7		65.3	
② Investments and non-current receivables	2, 950. 3	3, 135. 4		185. 1	
Investments in and advances to associated companies	1, 541. 5	1,600.8	_	59.3	IHH +90.7, Multigrain -14.7 [Increases or decreases without cash outflows]: Increase in equity earnings +72.3 (net of 51.7 billion dividends) Decrease in cumulative foreign currency translation adjustments - 158.2
Other investments	757. 1	859. 8	-	102.7	<pre></pre>
Property leased to others	253. 5	259. 7	-	6. 2	
Property and equipment, (3) less accumulated depreciation	1, 081. 6	1, 030. 7	_	50.9	Multigrain +53.0, Marcellus Shale gas projects +29.3 (including TA -5.8), Coal mining projects in Australia -13.0 (including TA -17.9), Iron ore mining projects in Australia -7.9 (including TA -25.8)
4 Long-term debt, less current maturities	2, 784. 9	2, 818. 5		33. 6	Decline in long-term borrowings at Mitsui and Mitsui Australia due to reclassification to current maturities. Increase in long-term borrowings in Marcellus shale gas business
⑤ Shareholders' equity	2, 284. 4	2, 366. 2		81.8	
Common stock Capital surplus	341. 5 430. 4	341. 5 430. 2		0. 0 0. 2	
Unrealized holding gains and					
losses on AFS securities	54. 0	96. 7	-	42.7	
Foreign currency translation adjustments	- 555 <b>.</b> 1 -	- 344. 9	-	210. 2	Decline due to depreciation of Australian Dollar, Brazilian Real and US Dollar against Japanese Yen. AUD -80.0 (Sep/11 ¥75.17/AUD ← Mar/11 ¥86.08/AUD) BRL -52.7 (Sep/11 ¥41.60/BRL ← Mar/11 ¥51.05/BRL) USD -45.0 (Sep/11 ¥76.65/USD ← Mar/11 ¥83.15/USD)

 $\begin{array}{llll} <\!\operatorname{Net} & \operatorname{Debt\text{-}to\text{-}Equity} & \operatorname{Ration}(\operatorname{Net} & \operatorname{DER})\!> \\ \operatorname{See} & \operatorname{MD\&A} & \operatorname{in} & \operatorname{the} & \operatorname{Flash} & \operatorname{Report}. \end{array}$ 

# Benefit obligations and funded status at end of years

	(Billions	of yen)
	Mar-11	Mar-10
Benefit obligation	-276.6	-280. 9
Plan assets	239. 7	266.3
Funded status at end of fiscal year	-36.9	-14.6
Amounts recognized in the Consolidated Balance Sheets consist of;		
Other assets(prepaid pension costs)	0.7	21.6
Accrued expenses-others	<b>-0.</b> 5	-2.3
Accrued pension costs and liability for severance indemnities	-37. 1	-33. 9
	-36. 9	-14. 6
Amounts recognized in accumulated other comprehensive loss (before income tax effect) consist of:		
Unrecognized prior service cost	3.4	3. 7
Unrecognized net actuarial loss	96.0	81.0
Total	99.4	84. 7

### 3. Statements of Consolidated Cash Flows

#### ①Operating activities

Net cash provided by operating activities for the six-month period ended September 30, 2011 was \mathbb{Y}91.5 billion, a decline of \mathbb{Y}179.3 billion from \mathbb{Y}270.8 billion for the corresponding period of previous year. Main reasons are operating income increased by \mathbb{Y}24.9 billion and net cash outflow from an increase in working capital, or changes in operating assets and liabilities, increased by \mathbb{Y}197.1 billion from \mathbb{Y}9.1 billion for the corresponding period of previous year.

(Billions of yen)

	Sep-11	Sep-10	Increase
(a) Net income	246.5	198.4	48.1
(b) Income from discontinued operations-net	-	-	
Adjustments to reconcile net income to net cash provided by operating activities:			
(c) Depreciation and amortization	69. 5	69.8	-0.3
(d) Pension and severance costs, less payments	6. 3	6.5	-0.2
Adjustments regarding other expenses Provision for doubtful receivables, gain or loss on securities, property and equipment, etc.	10.9	11.8	-0.9
Deferred income taxes	18. 5	4.5	14.0
Equity in earnings of associated companies, less dividend received	-72.2	-29.3	-42.9
(d) Subtotal	-36. 5	-6.5	-30.0
Changes in operating assets and liabilities:			
(e) Increases in trade receivables/payables, inventories, etc.	-188.0	9.1	-197.1
<ul><li>(f) Net cash provided by operating activities of discontinued operations</li></ul>	-	-	
Net cash provided by operating activities	91. 5	270.8	-179.3

#### ②Investing activities

Net cash used in investing activities for the six-month period ended September 30, 2011 was a net outflow of \( \frac{4}{2} \) 22.0 billion. Outflow of cash during the period includes investment in Integrated Healthcare Holdings, Marcellus Shale gas project, capital expenditures for the expansion in Mineral & Metal Resources and Energy segments and additional investment in Multigrain, while inflow of cash includes a redemption of shares in Sakhalin II project and divestiture of share in T-Gaia.

(Billions of yen)

			Sep-11		Sep-10			
	Net	Gross	Description	Net	Gross	Description		
Net increase in investments in and advances to associated companies	-60. 1	-111.7	<pre><increases> IHH -90.7 FPS0 leasing business for Brazilian deepwateer oil exploration -14.9</increases></pre>	-25. 7	-34. 2	<pre><increases> Caserones Copper Mining Project - 13.4 Subscription of newly issued shares in Erdos EPMC -4.6</increases></pre>		
			<pre><decreases> FPSO leasing business for Brazilian deepwateer oil exploration +19.2, T-Gaia +12.6, Valepar: redemption of preferred shares +4.6, Altamira LNG terminal project</decreases></pre>		8. 5	< Decreases>		
Net increase in other investments	-14. 5	<b>-</b> 75. 2	<pre><increases> Additional investment in Multigrain -21.9, Mercian's pharmaceutical and chemical business -15.8, Portek International -11.2, MRE -6.4 for acquisition of senior living business</increases></pre>	-93. 5	−155. 1	<pre><increases> Investment in natural-gas-fired power stations in Mexico by MT Falcon -106.8 Subscription of newly issued shares in MODEC -7.8 Additional investment in TPV Technology -7.6</increases></pre>		
		60. 7	<pre><decreases> Sakhalin II: Capital redemption +27.1, Altamira LNG terminal project, Divestiture of shares in INPEX +4.8</decreases></pre>		61. 6	<pre><decreases> Sakhalin II: redemption of shares 24.9 Divestiture of 50% shares in Steel Technologies +18.7</decreases></pre>		
Net increase in property leased to others and property and equipment	-157.8		<pre><increases> Marcellus Shale gas project -41.2, 0il &amp; gas project other than shale gas -36.1, Iron ore mining projects in Australia -23.7, Leased rolling stock -15.0, Coal mining projects in Australia -10.5</increases></pre>	-149. 5		<pre><increases> 0il and gas projects in MOECO, Enfield, Vincent, Tui, Oman and Mozambique in total -40.2 Shale gas projects in USA -25.3 Iron ore mining projects in Australia -21.4 Coal mining projects in Australia -7.0 Rolling stock for leasing -15.0</increases></pre>		
		7. 4	(Decreases)		6. 6	(Decreases)		
Net increase in long-term loan receivables	1. 0			-23. 1				
Net increase in	-0. 6			11. 3				
Net cash used in investing activities	-232. 0			-280. 5				

#### ③Financing activities

Net cash used in financial activities for the six-month period ended September 30, 2011 was \u00e490.6 billion. The net cash inflow from the borrowing of long-term debt was \u00e4109.4 billion mainly by Mitsui and MEP USA which invests in Marcellus shale gas project, while the cash outflow from payments of cash devidends were \u00e449.3 billion.

(Billions of ven)

				(Billions of yen)	
		Sep-11	Sep-10		
	Net	Description	Net	Description	
Net increase in short- term debt	32.9		52. 3		
Net increase in long-term debt	109.4	Increase: +247.4 Decrease: -138.0	-64.4	Increase: +179.8 Decrease: -244.2	
Capital contribution from minority interests	-2.4		9. 0		
Purchase of treasury stock- net	0.0		-0. 2		
Payments of cash dividends	-49.3		-20.1		
Net cash provided by financing activities	90.6		-23.4		

Note) In general, movements of B/S accounts are consistent with those of cash flows. However, there may be discrepancies due to consolidation/deconsolidation of new companies or foreign currency exchange rates.

# 4. Operating Segment Information

(Billions of yen)

Period ended September 30, 2011 (from April 1 to September 30, 2011)	30, 2011)
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	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure Projects	Chemi ca l	Energy	Foods & Retail	Consumer Service & IT	Logistics & Financial Business
Revenue	95.2	300.4	141. 0	479.6	796. 3	350.7	68.1	34. 2
Gross profit	22.4	110. 1	43. 7	34.5	108.5	50.0	23.3	13. 5
Operating income	5.6	99. 2	-5. 1	6.6	86.4	14.3	-8.9	-3. 1
Equity earnings	1.7	82.7	22. 8	1.9	24.8	1.2	-20.2	3.6
Net income attributable to Mitsui & Co., Ltd.	4.5	111.8	10. 0	7.7	87.4	12.8	-25. 4	2. 0
As of June 30, 2011								
Total assets	482.5	1, 008.8	1, 248. 6	647.7	1, 439.0	773.0	642.6	396. 9

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	265.0	63.4	33. 9	2,627.8	1.2	0.0	2,629.0
Gross profit	38.6	8.8	6. 2	459.6	0.2	-5.9	453.9
Operating income	13.7	-0.8	-1.6	206.3	-2.8	-8.8	194.7
Equity earnings	2.5	0.5	2. 5	124.0	0.0	0.0	124.0
Net income attributable to Mitsui & Co., Ltd.	10.3	-0.5	25. 8	246. 4	1.7	-20.8	227.3
As of June 30, 2011							
Total assets	411.2	98.0	236. 3	7, 384. 6	2, 818. 8	-1, 791.7	8,411.7

Period ended September 30, 2010 (from April 1 to September 30, 2010)

reriou ended septemb	er 50, 2010	(IIOm hpili	1 to beptemb	CI 00, 2010)				
	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure Projects	Chemi ca l	Energy	Foods & Retail	Consumer Service & IT	Logistics & Financial Business
Revenue	93.2	225. 2	124. 8	405. 2	668.1	284.2	74.2	37. 7
Gross profit	22.2	91.1	44. 9	35.1	103.9	37.6	25.0	21. 7
Operating income	5.6	81.7	2. 6	9.4	73.4	5.1	-4.6	6. 5
Equity earnings	2.0	46.2	13. 5	1.9	22.1	1.5	1.7	6. 2
Net income attributable to Mitsui & Co., Ltd.	5.0	77.2	9. 9	5.8	64. 9	3.0	1.6	3. 3
As of June 30, 2010								
Total assets	496.2	962.0	1, 465. 0	618.0	1, 438. 6	605.8	520.0	373. 1

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	190.5	71.0	29. 3	2, 203. 4	1.0	-0.1	2, 204. 3
Gross profit	38.2	9.5	7. 9	437.1	0.4	0.3	437.8
Operating income	15.0	1.5	-0. 1	196. 1	-2.7	-23.6	169.8
Equity earnings	2.9	0.0	1. 4	99.4	0.0	0.6	100.0
Net income attributable to Mitsui & Co., Ltd.	9.8	0.4	19. 7	200.6	2.1	-19.5	183. 2
As of June 30, 2010							
Total assets	389.0	111.7	264. 2	7, 243. 6	2, 708. 2	-1, 741.2	8, 210. 6

Increase/Decrease								
	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure Projects	Chemi ca l	Energy	Foods & Retail	Consumer Service & IT	Logistics & Financial Business
Revenue	2.0	75. 2	16. 2	74.4	128.2	66.5	-6.1	-3. 5
Gross profit	0.2	19.0	-1.2	-0.6	4.6	12.4	-1.7	-8. 2
Operating income	0.0	17.5	-7. 7	-2.8	13.0	9.2	-4.3	-9. 6
Equity earnings	-0.3	36. 5	9. 3	0.0	2.7	-0.3	-21.9	-2.6
Net income attributable to Mitsui & Co., Ltd.	-0.5	34.6	0. 1	1.9	22.5	9.8	-27.0	-1.3
Total assets	-13.7	46.8	-216. 4	29.7	0.4	167.2	122.6	23. 8

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	74.5	-7.6	4. 6	424.4	0.2	0.1	424.7
Gross profit	0.4	-0.7	-1. 7	22.5	-0.2	-6.2	16. 1
Operating income	-1.3	-2.3	-1. 5	10.2	-0.1	14.8	24. 9
Equity earnings	-0.4	0.5	1. 1	24.6	0.0	-0.6	24.0
Net income attributable to Mitsui & Co., Ltd.	0.5	-0.9	6. 1	45.8	-0.4	-1.3	44. 1
Total assets	22.2	-13.7	-27. 9	141.0	110.6	-50.5	201.1

Machinery & Infrastructure Projects Chemical	22. 8	13.5	9.3	machinery-related businesses in Australia and automotive related business in Americas Marine & Aerospace +2.7: Gain on sales of FPSO, Gain on reversal of loss allowance at LNG vessels chartaring business due to market recovery
Infrastructure	22.8	13.5	9.3	machinery-related businesses in Australia and automotive related business in Americas
Machinerv &				
				Infrastructure Projects +4.4: Overseas IPP business +5.5 (including MtM +7.5) Motor Vehicles & Construction Machinery +2.2: Solid performance at mining and construction
Resources	82. 7	46. 2	36. 5	FX, Reversal effect of price adjustment gain in Sep/10), Collahuasi +0.2 (increase in copper prices, decrease in sales volume reflecting ship loader collapse)
Mineral & Metal	00.7	4.0.0	9.6 5	Valepar +28.6 (increase in iron ore prices, gain on divestiture of its alminium assets, negative effect of FX), Robe River Mining Company +3.9 (increase in iron ore prices, negative effect
Iron & Steel Products	1. 7	2. 0	-0.3	•
uity in earnings	of associa Sep-11	ted compar		(Billions of Description
Eliminations Consolidated Total	-6. 6 194. 7	-23. 6 169. 8	24.9	
All Other Adjustments and	-2. 8 -8. 8	-2. 7 -23. 6	-0. 1 14. 8	
[otal	206.3	196. 1	10.2	
East and Africa Asia Pacific	-1.6	-0. 1	-1.5	administrative expenses".
Europe, the Middle	-0. 8	1. 5	-2.3	Increase in selling, general and administrative expenses due to recording receipt of intra gervices fees in "other income-net", which was previously recorded in "selling, general and
Financial Business Americas	13. 7	15. 0	-9.6	
T Logistics &	-8. 9	6.5	-4. 3	molocoo in selling, Seneral una duministiative capenses.
Coods & Retail Consumer Service &	-8. 9	5. 1 -4. 6	9. 2	Decline in selling, general and administrative expenses due to Multigrain's reclassification  Increase in selling, general and administrative expenses.
Chergy	86. 4	73.4	13.0	-11. 0
Chemical	6. 6	9. 4	-2.8	Increase in selling, general and administrative expenses.  Decline in selling, general and administrative expenses due to ENEOS GLOBE's reclassification.
rojects				
lachinery &	-5. 1	2. 6	-7.7	Increase in provision for doubtful receivables at BAF.
lineral & Metal Lesources	99. 2	81.7	17.5	
ron & Steel roducts	5. 6	5. 6	0.0	
erating income	<u>Sep-11</u>	<u>Sep-10</u>	Increase	Description (Changes attributable to other than gross profit) (Billions of
omotina in				/n:11: c
Consolidated Total	453.9	437.8	16.1	
Adjustments and Climinations	-5. 9	0. 3	-6. 2	
Otal All Other	459. 6 0. 2	437.1	22. 5 -0. 2	
Asia Pacific	6. 2	7. 9	-1.7	Trading activities for chemical and steel products remained firm. A/C reclassification on ingroup service fee caused the decline.
Europe, the Middle East and Africa	8.8	9. 5	-0.7	Reversal effect of profit from sales of real estate in Sep/10.
Americas	38. 6	38. 2	0. 4	(decline of sales volume, cost increase, appreciation of Japanese yen), Decline at MRE (revereffect of increase in home sales volume in Sep/10).
	20.0	20.0	0.4	Increase at Ellison Technologies (robust demand for machine tools), Increase at United Grain (assumption of business carried out by associated company, United Harvest), Decline at Novus
Logistics & Financial Business	13. 5	21.7	-8.2	Financial & New Business -6.8: Stimulated commodity derivatives trading due to high volatili FX losses related to the commodity derivatives trading business.  Logistics -1.5: sluggish growth in the cargo volume handled by TIACT.
Consumer Service & IT	23. 3	25.0	-1.7	CS -0.3: Decline in consumer spending in Japan.  IT -1.4: Curtailment of some product sales in electronics business.  Financial & Num Business -6.8: Stimulated commodity dorivatives trading due to high valatily.
Foods & Retail	50. 0	37.6	12.4	Improvement of MtM gains and losses on commodity derivative contracts +7.6. Reclassification Multigrain to subsidiary.
ener gy	106. 5	103.9	4. 6	recovery), Mitsui Oil -4.8 (worsening margins), ENEOS GLOBE -12.3 (reclassification to associated company)
Energy	108. 5	103.9	1.6	MOECO +5.2 (higher oil prices), MEPME +3.1 (higher oil prices and production volume), MCH +4 (higher coal prices), Petroleum trading activities +7.1 (increase in trading volumes and man
Chemical	34. 5	35.1	-0.6	Basic Chemicals -2.4: Underperforming trading activities of petrochemical intermediate materials, Decline at Shark Bay Salt due to lower volume and sales prices Performance Chemical +1.8: Increase at KPA due to higher prices of ammonia
rojects				Marine & Aerospace $-3.6$ : Loss allowance for vessels under building, stagnancy of shipping markets
Machinery & Infrastructure	43. 7	44.9	-1.2	the overseas power plant construction business Motor Vehicles and Construction Machinery +3.3: Solid performance at automotive-related busin South America, increase at mining and construction machinery related business in Americas
				Infrastructure Projects -1.0: reclassification of subsidiary to associated company, increase
Mineral & Metal Resources	110. 1	91.1	19.0	Increase in iron ore prices despite negative effect of FX: MII +12.4 (increase in volume and prices, negative effect of FX), MIOD +6.9 (increase in prices, negative effect of FX, reverseffect of price adjustment gain in Sep/10)
	22. 4	22.2	0.2	sluggish. Increase in export sales of tubular products and products for home appliances.
Iron & Steel Products	00.4	Sep-10	Increase	Sales for automobiles started to recover, while Japanese market for construction remained

100.0

# Net income attributable to Mitsui & Co., Ltd., (accounts other than operating income and equity earnings) (Billions of yen)

						(Billions of yen)
	<u>Sep-11</u>	<u>Sep-10</u>	<u>Increase</u>	Increase of operating income	Increase of equity earnings	Description (changes attributable to other than operating income and equity earnings; before tax)
Iron & Steel Products	4. 5	5. 0	-0.5	0.0	-0.3	
Mineral & Metal Resources	111.8	77. 2	34.6	17.5	36. 5	FX gains at iron ore producing business in Australia +1.4, FX losses on derivative contracts at Mitsui for iron ore business in Australia - 1.1, FX profit related borrowings denominated in USD at MRMD -1.9, Increase in reversal of deferred tax liabilities on undistributed retained earnings of associated companies +2.0.
Machinery & Infrastructure Projects	10.0	9. 9	0.1	-7.7	9. 3	
Chemical	7. 7	5.8	1.9	-2.8	0.0	Shark Bay Salt (one time gain +5.8, impairment loss of goodwill)
Energy	87.4	64. 9	22. 5	13.0	2. 7	Sep/11: Dividends from LNG projects +15.0 (higher LNG prices, dividend income from Sakhalin II project, receipt of dividend from Qatargas 3), Decline in reversal of deferred tax liabilities on undistributed earnings of associated companies -6.0, Exploration expenses -9.2 (MEPAU, MGDQ, etc.) Sep/10: Exploration expenses -4.6 (MOEX Offshore 2007, etc.), Impairment loss on mineral rights on MOEX offshore 2007
Foods & Retail	12.8	3. 0	9.8	9.2	-0. 3	Remeasurement gain on existing interests +3.6 (reclassification of Multigrain)
Consumer Service & IT	-25. 4	1. 6	-27.0	-4.3	-21. 9	Sep/11: Impairment loss on shares in Formosa Epitaxy -4.0, Gain on sale of securities of T-Gaia +2.7, Decline in reversal of deferred tax liabilities on undistributed retained earnings of associated companies -1.5.  Sep/10: Loss allowance for the office development business in Japan
Logistics & Financial Business	2. 0	3. 3	-1.3	-9.6	-2. 6	Sep/11: FX losses related to commodity trading business -0.4 Sep/10: FX losses related to commodity trading business -8.3
Americas	10.3	9.8	0.5	-1.3	-0.4	
Europe, the Middle East and Africa	-0.5	0. 4	-0.9	-2.3	0. 5	Loss from segment's minority interest in subsidiary engaged in food business in Europe.
Asia Pacific	25.8	19. 7	6.1	-1.5	1. 1	Increase in this segment's minority interests in MIOD, MII and MCH.
Total	246. 4	200.6	45.8	10.2	24. 6	
All Other	1. 7	2. 1	-0.4	-0.1	0.0	
Adjustments and Eliminations	-20.8	-19. 5	-1.3	14.8	-0. 6	
Consolidated Total	227.3	183. 2	44. 1	24.9	24. 0	

otal assets				(Billions of yen)
	<u>Sep-11</u>	<u>Mar-11</u>	Increase	Description
Iron & Steel Products	482.5	487.4	-4.9	
Mineral & Metal Resources	1, 008.8	1, 145. 5	-136.7	Negative effect of foreign exchange translation due to lower AUD and BRL against JPY
Machinery & Infrastructure Projects	1, 248. 6	1, 368. 7	-120.1	Negative effect of foreign exchange translation due to lower USD and BRL against JPY
Chemical	647. 7	699.4	-51.7	Decline in account receivables due to sluggish demands and lower prices
Energy	1, 439. 0	1, 564. 1	-125.1	Negative effect of foreign exchange translation due to lower AUD and USD against JPY, decline in stock price of INPEX and sales of part of holding in INPEX, redemption of capital from Sakhalin II
Foods & Retail	773. 0	625.2	147.8	Reclassification of Multigrain from associated company to subsidiary
Consumer Service & IT	642. 6	561.3	81.3	Acquisition of share in Integrated Healthcare Holdings
Logistics & Financial Business	396. 9	388. 5	8.4	
Americas	411. 2	415.3	-4.1	Negative effect of foreign exchange translation due to lower USD against JPY, increase in fund operation
Europe, the Middle East and Africa	98. 0	114. 9	-16.9	Negative effect of foreign exchange translation due to lower EUR against JPY
Asia Pacific	236. 3	268.6	-32.3	Negative effect of foreign exchange translation due to lower AUD and Asian currencies against JPY
Total	7, 384. 6	7,638.9	-254.3	
All Other	2, 818. 8	2,704.4	114.4	
Adjustments and Eliminations	-1, 791. 7	-1,745.2	-46.5	
Consolidated Total	8, 411. 7	8, 598. 1	-186.4	

<Ref.> Breakdown by Business Unit

Period ended Septem	ber 30, 2011 (from April 1 to September 30, 2011)										(Billions of yen)		
	Machine	ry & Infra	structure	Projects		Chemical			r Service	& IT	Logistics & Financial Business		
	Infras- tructure Projects		Marine & Aerospace	Total	Basic Chemicals	Performance Chemicals	Total	Consumer Service	IT	Total	Financial & New Business	Transpor- tation Logistics	Total
Revenue	27.3	95. 2	18. 5	141. 0	356. 9	122.7	479.6	22. 4	45. 7	68.1	10. 4	23.8	34. 2
Gross profit	12.0	27. 2	4. 5	43. 7	7.8	26. 7	34.5	11.0	12.3	23.3	8.6	4. 9	13. 5
Operating income	-3.9	0.9	-2. 1	-5. 1	-1.3	7.9	6.6	-3.3	-5.6	-8.9	-0.3	-2.8	-3. 1
Equity earnings	12.8	6.8	3. 2	22. 8	2. 2	-0.3	1.9	2. 4	-22.6	-20.2	4.0	-0.4	3. 6
Net income attributable to Mitsui & Co., Ltd.	5.5	5. 3	-0.8	10.0	3.5	4. 2	7.7	0.7	-26. 1	-25. 4	3. 6	-1.6	2. 0
Total assets	589. 7	332.5	326. 4	1, 248.6	338. 4	309. 3	647. 7	430.7	211. 9	642.6	264. 6	132.3	396.9

Period ended Septem	nber 30, 2	2010 (from	n April 1	to Septe	2010)								
	Machinery & Infrastructure Projects					Chemical			er Service	& IT	Logistics & Financial Business		
	Infras- tructure Projects	Motor Vehicles & Construction Machinery	Marine & Aerospace	Total	Basic Chemicals	Performance Chemicals	Total	Consumer Service	ΙΤ	Total	Financial & New Business	totion	Total
Revenue	31.2	79. 9	13. 7	124. 8	308.6	96.6	405.2	26. 7	47.5	74. 2	16. 1	21.6	37. 7
Gross profit	12.9	23. 9	8. 1	44. 9	10.2	24.9	35.1	11. 3	13. 7	25.0	15. 4	<b>6.</b> 3	21.7
Operating income	-3.6	2.8	3. 4	2. 6	2.0	7.4	9.4	-0.5	-4.1	-4.6	7. 9	-1. 4	6. 5
Equity earnings	8.4	4. 6	0. 5	13. 5	1.7	0.2	1.9	-2.2	3.9	1. 7	6. 2	0.0	6. 2
Net income attributable to Mitsui & Co., Ltd.	3.0	4.2	2. 7	9. 9	2.6	3.2	5.8	-2.1	3.7	1.6	4. 1	-0.8	3. 3
Total assets	746.8	324.4	393.8	1, 465.0	267. 4	350.6	618.0	260.8	259. 2	520.0	254. 6	118.5	373.1

Increase/Decrease													
	Machine	ry & Infra	structure l	Projects		Chemical			er Service	& IT	Logistics & Financial Business		
	Infras- tructure Projects		Marine & Aerospace	Total	Basic Chemicals	Performance Chemicals	Total	Consumer Service	IT	Total	Financial & New Business	tation	Total
Revenue	-3.9	15. 3	4.8	16. 2	48.3	26. 1	74.4	-4. 3	-1.8	-6.1	-5.7	2. 2	-3.5
Gross profit	-0.9	3.3	-3.6	-1.2	-2.4	1.8	-0.6	-0.3	-1.4	-1.7	-6.8	-1.4	-8.2
Operating income	-0.3	-1.9	-5. 5	-7. 7	-3. 3	0.5	-2.8	-2.8	-1.5	-4.3	-8.2	-1.4	-9.6
Equity earnings	4.4	2.2	2. 7	9. 3	0.5	-0.5	0.0	4. 6	-26. 5	-21.9	-2.2	-0.4	-2.6
Net income attributable to Mitsui & Co., Ltd.	2. 5	1.1	-3. 5	0.1	0.9	1.0	1.9	2.8	-29. 8	-27.0	-0.5	-0.8	-1.3
Total assets	-157.1	8.1	-67. 4	-216. 4	71. 0	-41.3	29.7	169. 9	-47. 3	122.6	10.0	13.8	23.8

# 5. Outlook for the Year Ending March 31, 2012

[Assumption]	1st Half of Mar-12 Actual	2nd Half of Mar-12 Revised Forecast	Mar-12 Revised Forecast	Mar-12 Original Forecast
Exchange rate (JPY/USD)	79.16	80.00	79.58	80.00
Crude oil	\$104/bb1	\$104/bb1	\$104/bb1	\$94/bb1

(Billions of yen)

				(Billions of yen)
	Mar-12 Revised	Mar-12 Original	Increase /Decrease	Description of Increase/Decrease
Total trading transactions	11, 500. 0	11, 500. 0	0.0	
Gross profit	890. 0	890. 0	0. 0	Increase at Energy due to increase in oil prices and decline at other segments due to decline in sales volume
SG & A expenses	-540.0	-540. 0	0. 0	
Provision for doubtful receivables	-10.0	-10. 0	0.0	
Operating income	340. 0	340. 0	0.0	
(Other expenses)				
Interest expenses	-5. 0	-10. 0	5. 0	
Dividend income	75. 0	60. 0	15. 0	Increase in oil and gas prices
Gain on sales of securities, PPE and other gains-net	-15. 0	-10. 0	-5.0	Impairment losses partially offset by one time gain related to partial releasing of salt mining lease area
Income before income taxes and equity in earnings	395. 0	380. 0	15. 0	
Income taxes	-200. 0	-210. 0	10.0	
Income before equity in earnings	195. 0	170. 0	25.0	
Equity in earnings of associated companies	260. 0	290. 0	-30.0	Impairment losses
Net income before attribution of noncontrolling interests	455. 0	460. 0	-5.0	
Net income attributable to noncontrolling interests	-25. 0	-30. 0	5.0	
Net income attributable to Mitsui & Co., Ltd.	430. 0	430. 0	0.0	

#### Net income attributable to Mitsui & Co., Ltd. $\ensuremath{\mbox{(Billions of yen)}}$

	<u>Mar-12</u> Revised	<u>Mar-12</u> Original	<u>Increase</u>	Description of Increase/Decrease
Iron & Steel Products	9.0	9. 0	0.0	Strong overseas demand offset by sluggish domestic demand.
Mineral & Metal Resources	195.0	205. 0	-10.0	Decrease in sales volume and increase in costs at iron ore and non- ferrous metal businesses.
Machinery & Infrastructure Projects	20.0	28. 0	-8.0	Stagnancy of shipping markets and underperforming Indonesian financing company for motor cycles business.
Chemical	14.0	14.0	0.0	Underperforming trading activities for basic petrochamicals intermediate products, partially offset by one time gain related to partial releasing of salt mining lease area.
Energy	160.0	120.0	40.0	Increase in oil and coal prices. Increase in sales volume of oil and gas.
Foods & Retail	16.0	10.0	6.0	Improvement for mark-to-market valuation gains and losses on commodity derivative contracts and remeasurement gain at Multigrain.
Consumer Service &	-23.0	4.0	-27. 0	Impairment losses of securities in listed associated companies at IT BU.
Logistics & Financial Business	6.0	5.0	1. 0	Gain on private equity investment.
Americas	18.0	18. 0	0.0	Solid performance at Novus.
Europe, the Middle East and Africa	1.0	2.0	-1.0	Loss from segment's minority interest in subsidiary engaged in food business in Europe.
Asia Pacific	46. 0	45. 0	1. 0	Increases in this segment's portion of net incomes of subsidiaries of Mineral & Metal Resources and Energy Segments due to an increase in commodity prices.
Total	462.0	460.0	2.0	
All Other Adjustments and Eliminations	-32.0	-30.0	-2.0	
Consolidated Total	430.0	430.0	0.0	

6. Subsidiary/Associated Company Information

(Net income of major subsidiaries and associated companies)

	<u>Name</u>	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	1Q (Vhillion)	2Q (¥billion)	Sep-11 Earnings	Sep-10 Earnings	Increase/ Decrease
Iron	& Steel Products									
	Mitsui & Co. Steel Ltd. (***) Seikei Steel Tube Corp.	Sales, export, import of steel products  Manufacture and sales of steel tube	100. 0 51. 0	S	Mar Mar	0.8	1. 0 0. 0	1. 8 0. 0	1.4 -0.2	0.4
	Regency Steel Asia Pte Ltd.	Wholesale and retail of steel products	92. 5	S	Mar	0.7	0.3	1.0	1.0	0.0
	Bangkok Coil Center Co., Ltd.	Steel processing Trading of iron and steel products, non-ferrous	95. 4	S	Mar	0.0	0. 0	0.0	0.0	0.0
	Nippon Steel Trading Co., Ltd.	metals, machinery	25. 1	A	Mar	-0.6	0. 5	-0. 1	0.3	-0.4
Miner	al & Metal Resources Mitsui Iron Ore Development Pty. Ltd.	Mining and sales of Australian iron ore	100. 0	S	Mar	36. 7	39. 9	76. 6	66.6	10.0
	Mitsui-Itochu Iron Pty. Ltd.	Mining and sales of Australian iron ore	70.0	S	Mar	6.5	6. 9	13. 4	6.5	6.9
	Japan Collahuasi Resources B.V.	Investments in a copper mine in Chile Investments in nickel and cobalt smelting	61. 9		Dec	2. 1	2. 3	4. 4	4.2	0.2
	MBAPR Holdings Corp. (***)	business in Philippins	100. 0	S	Mar	0. 7	0. 1	0.8	0.8	0.0
	Mitsui Raw Materials Development Pty. Limited	Investment in overseas scrap metal recycling business	100.0	S	Mar	1.1	-0.4	0. 7	1.6	-0.9
	MITSUI BUSSAN METALS CO., LTD.	Sales and trading of scrap, ferroalloys and non- ferrous material products	100. 0	S	Mar	0.3	-0. 2	0. 1	0.7	-0.6
	Valepar S. A.	Holding company of Companhia Vale do Rio Doce	15. 0	A	Dec	24. 5	19. 4	43. 9	15.3	28.6
	-	(VALE) Investment in nickel smelting business in New				21.0	13. 1	10. 5	10.0	20.0
	SUMIC Nickel Netherlands B.V. (*)	Caledonia and sales of nickel	47. 6	A	Dec	_	_	-	-	-
	NIPPON AMAZON ALUMINIUM CO., LTD.	Investments in aluminum smelting business in Brazil	15. 0	A	Dec	0.1	0. 1	0. 2	-0.2	0.4
	Inner Mongolia Erdos Electric Power & Metallurgical Co., Ltd	Coal mining, power generation, ferrous alloy production and water pumping from the Yellow River	25. 0	A	Dec	1. 2	1. 1	2. 3	1.8	0.5
Infra	structure Projects	Colon of monique plants cloatmic nemon								
	Mitsui & Co. Plant Systems, Ltd.	Sales of various plants, electric power facilities and transportation	100.0	S	Mar	0.2	0.6	0.8	0.4	0.4
	Mitsui Rail Capital Holdings, Inc.	Freight car leasing and management in North America	100.0	S	Mar	0.0	0. 0	0.0	-0.1	0.1
	Mitsui Rail Capital Europe B.V.	Locomotive leasing and management in Europe	100. 0	S	Mar	0.1	0. 2	0.3	0.3	0.0
	Mitsui Rail Capital Participacoes Ltda. (*)	Freight car leasing and management in Brazil	100. 0	S	Mar	-	-	-	-	-
	MITSUI GAS E ENERGIA DO BRASIL LTDA.	Investments in gas distribution companies	100.0	S	Dec	1.5	1. 3	2.8	2.7	0.1
	Cactus Energy Investment B.V.	Investment in an LNG terminal in Mexico Engineering and operation of water treatment	0.0	S	Mar	-0.2		-0. 2	0.3	-0.5
	Atlatec, S. A. de C. V.	plants in Mexico	88. 4 22. 8	S A	Dec Mar	-0. 1 -0. 1	0.0	-0. 1	0.0	-0.1
	Toyo Engineering Corporation (*) IPP businesses (**)	Plant engineering Investment in power generation businesses	22. 8 Var.	A	Dec	7.8	2. 1	9. 9	3.9	6.0
Motor	Vehicles & Construction Machinery TOYOTA CHILE S.A.	Import and sales of Toyota automobiles and parts	100. 0	S	Dec	0.9	0, 6	1. 5	1.3	0.2
	Mitsui Automotriz S.A.	Retail sales of automobiles and auto parts	100.0	S	Dec	0.0	0.1	0.1	0.2	-0.1
	TF USA INC.	Investment in automotive parts logistics company Investment in automotive-related companies in	100. 0		Mar	-0.1	-0. 1	-0. 2	0.0	-0.2
	Mitsui Automotive CIS Investment B.V.	Russia	100. 0	S	Mar	0.0	0. 0	0.0	0.0	0.0
	PT. Bussan Auto Finance Road Machinery, LLC	Motorcycle retail finance Sales of construction and mining equipment	90. 0		Dec Mar	0.0	-0. 3 0. 8	-0. 3 0. 9	1.9 0.3	-2. 2 0. 6
	Toyota Canada Inc. (*)	Import and sales of Toyota automobiles and parts	50.0	A	Dec	-	-	-	-	_
	Penske Automotive Group, Inc. PT. Yamaha Indonesia Motor	Automotive retailer	16. 9	A A	Dec	0.5	0.5	1. 0 2. 4	0.7 2.5	0. 3 -0. 1
	Manufacturing KOMATSU MARKETING SUPPORT AUSTRALIA PTY LTD (*)	Manufacture and sales of motorcycles  Sales of construction and mining equipment	15. 0 40. 0	A	Dec Mar	1.4	1.0	-	-	-0.1
Marin	e & Aerospace	Chinain a Lucius	100.0		Mari	0.1	0.0	0.1	0.0	0.1
	Orient Marine Co., Ltd. OMC SHIPPING PTE. LTD.	Shipping business Shipping business	100. 0 100. 0	S S	Mar Mar	0.1	0. 0 -0. 1	0.1	0.2	-0.1
	Mitsui Bussan Aerospace Co., Ltd.	Import and sales of helicopters and defense and	100. 0	S	Mar	0.0	0. 2	0. 2	0.2	0.0
Basic	Chemicals	aerospace products								
	Japan-Arabia Methanol Company Ltd.	Investments in methanol producing business in Saudi Arabia and sales of products	55. 0	S	Mar	1.2	0. 3	1. 5	1.0	0.5
	Shark Bay Salt Pty. Ltd.	Production of salt	100.0		Mar	0.1	2. 7	2. 8	1.5	1.3
	DAIICHI TANKER CO., LTD.	Operation of chemical tankers Sales and trading of solvents and coating	100.0		Mar	0.0	0.0	0.0	0.0	0.0
	Mitsui Bussan Chemicals Co., Ltd.	materials	100. 0	S	Mar	0. 2	0. 2	0. 4	0.3	0.1
Perfo	rmance Chemicals P.T. Kaltim Pasifik Amoniak	Production and sales of anhydrous ammonia	75. 0	S	Mar	1.8	1. 0	2. 8	1.7	1.1
	Mitsui Bussan Fertilizer Resources	Investment in phosphorus ore mining in Peru and	100. 0	S	Dec	0.1	0. 3	0. 4	0.0	0.4
	B.V. Mitsui AgriScience International SA/NV	global marketing business Investments in crop protection businesses in	100. 0	S	Mar	0. 5	0. 0	0. 5	0.7	-0.2
-		Europe Sales and development of fertilizer and								
	Mitsui Bussan Agro Business Co., Ltd.	agriculture related products	100. 0	S	Mar	0. 1	0. 0	0. 1	0.0	0.1
	Mitsui Bussan Plastics Trade Co., Ltd. Daito chemical Co., Ltd.	Sales of plastics and chemicals Production and sales of industrial chemicals	100. 0 70. 0		Mar Mar	0.6	0. 3	0. 9	0.6	0.3
Energ										
	Mitsui E&P Australia Pty Limited	Exploration, development and production of oil and natural gas	100. 0	S	Dec	1.6	4. 8	6. 4	6.2	0.2
	Mitsui E&P Middle East B.V.	Exploration, development and production of oil and natural gas in Oman  Exploration, development and production of oil	88. 1	S	Dec	3. 0	4. 1	7. 1	5. 5	1.6
	Mitsui Oil Exploration Co., Ltd.(*)	and natural gas	70. 3	S	Mar	-	-	-	-	-
	Mitsui E&P USA LLC(****)	Exploration, development and production of shale	88. 1	S	Dec	-0.8	-1.0	-1.8	-0.6	-1.2
	Mitsui Gas Development Qatar B.V.	Development and production of natural gas and condensate	100. 0	S	Dec	-1.5	0. 1	-1. 4	0.5	-1.9
	MITSUI SAKHALIN HOLDINGS B.V. (*) Mitsui & Co. LNG Investment Limited	Investment in Sakhalin Energy Investment Investment in LNG projects	100. 0	S	Mar Mar	_	_	_	_	_
	(*) Westport Petroleum, Inc.	International trading of petroleum products and	100. 0	S	Mar	0. 2	-0. 9	-0. 7	-3.3	2.6
	Mitsui Coal Holdings Pty. Ltd.	crude oil Investments in Australian coal business	100. 0		Mar	3. 4	11. 5	14. 9	-3. 3 10. 9	4.0
	Mitsui & Co. Uranium Australia Pty.	Exploration and development of uranium	100. 0	S	Mar	-0. 2	-0. 3	-0. 5	-0.1	-0.4
	Ltd. Mitsui Oil Co., Ltd.	Sales of petroleum products in Japan	89. 9		Mar	1. 2	-0. 3	0. 9	2.8	-1.9
	ENEOS GLOBE Corporation (***)	Sales of liquefied petroleum gas in Japan	30. 0		Mar	0.6	-0. 4	0. 2	0.4	-0.2
L	Japan Australia LNG (MIMI) Pty. Ltd. (*)	Exploration, development and sales of crude oil and natural gas	50. 0		Dec					
	BHP MITSUI COAL PTY., LTD. (*)	Mining and sales of coal	20.0	A	Jun	-		_	_	

D 1	<u>Name</u>	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	1Q	2Q	Sep-11 Earnings	Sep-10 Earnings	Increase/ Decrease
	& Retail Mitsui Norin Co., Ltd.	Manufacture and sales of food products	54. 5	S	Mar	(\forall 11110n) 0.2	(\text{\tin}\text{\tetx}\text{\tetx}\text{\texi}\text{\text{\text{\text{\text{\text{\tetx}\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\texi}\text{\text{\texi}\text{\text{\text{\text{\text{\text{	(¥billion) 0.4	(\forall 1111on) 0.2	0.2
	PRI Foods Co., Ltd.	Production, processing and sales of broilers	47. 0		Mar	0.1	0. 1	0. 2	0.2	0.0
	San-ei Sucrochemical Co., Ltd.	Production and sales of starch and	74. 8	S	Mar	0.1	0. 1	0. 2	0.7	-0.5
	MITSUI FOODS CO., LTD.	saccharification products Wholesale of foods and beverages	99. 9	S	Mar	0. 7	1. 3	2. 0	1.1	0.9
	VENDOR SERVICE CO., LTD.	Procurement and demand chain planning and	100, 0		Mar	0. 1	0. 3	0, 4	0.3	0.1
	Bussan Logistics Solutions Co., Ltd.	management of food materials Operation of distribution centers	100. 0		Mar	0. 2	0. 4	0. 1	0.7	-0.1
		Production, origination, processing, logistics								
	Multigrain AG	and merchandising of agriproducts	100. 0		Dec	-1. 2	3. 5	2. 3	-0.2	2.5
	WILSEY FOODS, INC.	Investments in processed oil food company Export of coffee beans and domestic sales of	90. 0	S	Mar	0.7	0.5	1. 2	1.5	-0.3
	Mitsui Alimentos Ltda.	roasted coffee	100.0	S	Dec	0.1	0.0	0. 1	0.0	0.1
	MCM FOODS HOLDINGS LIMITED	Import and sales of canned food products and	100. 0	S	Mar	0.0	-3. 9	-3. 9	-0.6	-3.3
	MIKUNI COCA-COLA BOTTLING CO., LTD.	groceries Production and sales of soft drinks	36, 0		Dec	-0. 1	0. 3	0. 2	-1.2	1.4
	Mitsui Sugar Co., Ltd. (*)	Manufacture of refined sugar	32. 2	A	Mar	0.4	-	- 0.2	0.7	-
	NIPPON FORMULA FEED MANUFACTURING	Manufacturing and sales of compound feedstuffs	42. 9	A	Mar	-1.0	_	_	-0.1	_
	CO., LTD. (*) ner Service			-						
	Mitsui Bussan Inter-Fashion Ltd.	Planning and management of production and	100. 0	S	Mar	-0.2	0. 3	0. 1	-0.1	0.2
		distribution of apparel								
	BUSSAN REAL ESTATE CO., LTD.	Real estate sales, leasing and management Investment in overseas healthcare related	100. 0		Mar	0.3	0. 3	0. 6	0.6	0.0
	MBK Healthcare Partners Limited	business	100.0	S	Mar	-	0. 2	0. 2	-	-
	MicroBiopharm Japan Co., Ltd.	Manufacture and sales of medicines and chemicals	100.0		Dec	-	-0.4	-0.4	-	
IT	AIM SERVICES CO., LTD.	Contract food services	50. 0	A	Mar	0.5	0. 4	0. 9	0.9	0.0
	ShopNet Co., Ltd.	TV shopping business in Taiwan	87. 2	A	Dec	-0.1	-0. 2	-0. 3	-0.2	-0.1
	Mitsui Knowledge Industry Co., Ltd.	Planning, development and sales of information	58. 4		Mar	0.0	-		0.0	_
	(*) QVC JAPAN INC. (*)	and communication systems TV shopping using a 24-hour dedicated channel	40. 0		Dec	0.0	_	_	0.0	
	Nihon Unisys, Ltd.	Development and sales of information systems	32. 5		Mar	0.6	-5. 6	-5. 0	-0.4	-4.6
	Moshi Moshi Hotline, Inc. (*)	Comprehensive telemarketing and direct marketing	34. 4		Mar	-6. 3	_	_	0.9	_
	T-GAIA Corporation	operations Sales and distribution of mobile phones and	0. 0		Mar	-	_	_	1.0	_
		agency for telecommunication services  Design, manufacturing and sales of display	0.0	- 11	MCI				1.0	
	TPV TECHNOLOGY LIMITED	related products	20. 2	A	Dec	0. 7	-14. 3	-13. 6	_	-
	cial & New Business									
	Mitsui & Co. Commodity Risk Management Ltd.	Trading of energy derivatives	100.0	S	Mar	0.3	0.0	0.3	0.3	0.0
	Mitsui & Co. Precious Metals, Inc.	Trading of precious metals	100.0	S	Mar	0.1	0. 3	0.4	0.0	0.4
	Mitsui Bussan Commodities Ltd.	Trading of non-ferrous metals	100. 0		Mar	-0. 1 2. 6	0. 1	0. 0 4. 2	0. 1 6. 5	-0.1
	JA Mitsui Leasing, Ltd.	Leasing and financing business	42. 9	A	Mar	2.0	1. 6	4. 2	0.0	-2.3
	Tri-Net Logistics Co., Ltd.	Investments in domestic warehousing businesses	100.0		Mar	0.2	0.3	0.5	0.6	-0.1
	Mitsuibussan Insurance Co., Ltd.	Non life and life insurance agency services	100.0		Mar	0.3	0. 1	0.4	0.4	0.0
	TRI-NET (JAPAN) INC. Tokyo International Air Cargo Terminal	International integrated transportation services Operation of air cargo terminal at Tokyo	100. 0		Mar	0.1	0. 1		0.1	0.1
	Ltd.	International Airport	100. 0	S	Mar	-0.9	-0.8	-1. 7	-1.7	0.0
	Mitsui Direct General Insurance Company, Limited	General insurance	19. 8	A	Mar	0.2	-0.2	0.0	0.0	0.0
Americ										
	Game Changer Holdings Inc.	Investment in steel processing company	100.0	S	Mar	0.3	0.3	0.6	0.6	0.0
	Champions Pipe & Supply, Inc.	Sales of OCTG (steel pipe for oil & gas production) and other steel products for energy	100. 0	S	Mar	0.7	0. 6	1. 3	1.0	0.3
	Champions Fipe & Supply, Inc.	industry	100.0	3	Mai	0.7	0.0	1. 5	1.0	0.3
	Ellison Technologies Inc.	Sales of machine tools	88. 8		Mar	0.0	0. 2	0. 2	-0.1	0.3
$\vdash$	Intercontinental Terminals Company LLC Novus International, Inc.	Chemical tank leasing Manufacture and sales of feed additives	100. 0 65. 0		Mar Mar	0. 6 2. 0	0. 5 2. 2	1. 1 4. 2	1. 2 5. 2	-0. 1 -1. 0
	CornerStone Research & Development,	Processing and packaging of healthcare foods and								
	Inc.	supplements	100. 0		Mar	0.0	-0. 1	-0. 1	-0.2	0.1
	SunWize Technologies, Inc. Fertilizantes Mitsui S.A. Industria e	Sales and installation of photovoltaic systems	100. 0	S	Mar	0.0	-0. 1	-0. 1	0.0	-0.1
	rertilizantes mitsui S.A. Industria e Comercio	Production and sales of fertilizers	100. 0	S	Dec	0.1	0.0	0. 1	0.0	0.1
	United Grain Corp.	Grain merchandising	100.0	S	Mar	0.3	0.3	0.6	0.6	0.0
	Mitsui Foods, Inc.	Import and sales of canned food products and groceries	100.0	S	Mar	0.0	-0.2	-0.2	0.0	-0.2
	MBK Real Estate LLC	Real estate-related business	100. 0	S	Mar	0. 1	0.8	0. 9	0.4	0.5
EMEA										
	MBK Real Estate Europe Limited	Real estate-related business	100.0	S	Mar	-0.1	-0.2	-0.3	0.4	-0.7
	Mitsui Water Holdings (Thailand) Ltd.	Investment in water supply business	100.0	S	Mar	0.2	0.3	0. 5	0.6	-0.1
Ma ior	overseas trading subsidiaries, combine	 ed with their subsidiaries and associated companie	l	-				$\vdash$	<del></del>	$\vdash$
	Mitsui & Co. (U.S.A.), Inc.	Julia Sassara Companie	100.0			4.8	5. 2	10.0	9.2	0.8
	Mitsui & Co. (Canada) Ltd.		100.0			-0.1	-0. 1	-0. 2	0.1	-0.3
	Mitsui & Co. Europe PLC		100, 0	-		0. 2	-1. 4	-1. 2	-0.8	-0.4
	Mitsui & Co. Europe FLC Mitsui & Co. Deutschland GmbH		100. 0			0. 2	0.0	0. 2	0.7	-0.4
	Mitsui & Co. (Asia Pacific) Pte Ltd.		100.0	1	1	1.4	0.3	1.7	0.1	1.6
	Mitsui & Co. (Thailand) Ltd.		100. 0			0, 5	0.2	0. 7	0.8	-0.1

<sup>(\*)</sup> Net income of those companies are not disclosed here based on confidentiality agreements with joint venture partners or on the ground that they are listed companies that have not released their operating results yet.

- (\*\*) Combined sum of equity in earnings of associated companies engaged in IPP business, including IPM Eagle and Paiton Energy.
- (\*\*\*\*) Mitsui Marubeni Liquefied Gas Co., Ltd. was mergerd with the liquefied petroleum gas business of JX Nippon Oil & Energy Corporation and changed its name to ENEOS GLOBE Corporation in March 2011.

  MITSUI BUSSAN KOZAI HANBAI CO., LTD. and MBK Steel Products West Co., Ltd. became subsidiary Mitsui & Co. Steel Ltd. in April 2011. Mitsui & Co. Steel Ltd. in Corporation became associated company of newly-established MBAPR Holdings in June 2011.

  MBAPR Holdings includes net income of Coral Bay Nickel Corporation.

 $(****)\,\mbox{Mitsui}$  E&P USA LLC shows income (loss) before income taxs.

Note) Entity category: S represents for Subsidiary and A represents for Associated Company.

# 7. Historical Commodity Prices (Informative)

Crude oil (\$/bbl)	0ct-Dec 2009	Jan-Mar 2010	Apr-Jun 2010	Jul-Sep 2010	Oct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011
JCC	74. 80	77. 70	81.51	75. 68	81. 90	96. 93	115.09	112.88*
Dubai	75. 40	75. 83	78.12	73. 97	84. 33	100.46	110.72	107. 08
WTI	76. 22	78. 71	78.03	76. 22	85. 17	94. 10	102.56	89. 76

<sup>\*</sup>Latest 2 months data are provisional. (Source: Trade Statistics of Japan, MOF)

Representative annual iron ore price for Japan (USC/MTU)	0ct-Dec 2009	Jan-Mar 2010	
Australian Lump	112.	. 00	
Australian Fine	97.	00	

Average of representative iron ore index prices (Fine, 62% Fe, CFR North China, US\$/MT)	0ct-Dec 2009	Jan-Mar 2010	Apr-Jun 2010	Jul-Sep 2010	Oct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011
TOT CHITTIE, COO/MI/								
	96. 80	130.40	156. 70	135. 10	156. 70	176.70	175.00	175.60

Coal (\$/MT)	0ct-Dec 2009	Jan-Mar 2010	Apr-Jun 2010	Jul-Sep 2010	Oct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011
Hard coking coal	128	. 0	200.00	225.00	209. 00	225.00	330.00	315.00
Soft coking coal	79.	. 0	167. 00	172.00	143. 00	180.00	264.00	212.00
Thermal coal	71.0			98.	0		129	. 9

Copper (\$/MT)	0ct-Dec	Jan-Mar	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	Jul-Sep
	2009	2010	2010	2010	2010	2011	2011	2011
LME price	6, 648. 43	7, 232. 42	7, 027. 35	7, 242. 83	8, 636. 52	9, 651. 32	9, 151. 91	8, 991. 79

Forex (\foreign currency)	0ct-Dec 2009	Jan-Mar 2010	Apr-Jun 2010	Jul-Sep 2010	0ct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011
Yen to US\$	90. 12	90. 75	91.29	85. 03	82. 22	82. 33	81. 23	77. 08
Yen to A\$	81.81	81. 58	79.96	78. 32	81. 20	83. 42	87.70	80. 90
Yen to BRL	51.83	49. 68	51.20	48.89	48. 37	49. 65	51.60	46. 45

Interest (%)	0ct-Dec 2009	Jan-Mar 2010	Apr-Jun 2010	Jul-Sep 2010	Oct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011
3-month Libor (Yen)	0.30	0. 25	0.24	0. 23	0.19	0.19	0. 20	0. 19
3-month Libor (US\$)	0. 26	0. 26	0.47	0.35	0.30	0.31	0. 26	0.32
Japanese government bond (10-year)	1. 33	1. 34	1.22	1.00	1.09	1.25	1. 17	1.05

#### 8. Country Risk Exposure and Fund Operation

# [Risk exposure by country]

① Investments, loans and guarantees
(Sum of Mitsui, Trading Subsidiaries and some investment vehicles and subsidiaries)
(Billions of yen)

	Investments	Loans	Guarantees	Total	Hedged (ex.Insurance)	Net Position
Brazil	456. 0	8.2	29. 5	493. 7	0.2	493.5
Indonesia	77. 1	29. 1	118. 6	224. 8	6.8	218.0
Russia	149. 6	0.0	14. 7	164. 3	0.0	164. 3
Mexico	43. 7	2.4	40.8	86. 9	2. 2	84.7
Thailand	66. 0	0.0	17. 1	83. 1	2. 1	81.0
China	66. 1	1.8	2. 7	70.6	0.0	70.6
Philippines	10. 7	3.8	2.8	17. 3	0.0	17.3
India	8. 4	0.0	1. 2	9.6	0.0	9.6
Venezuela	0. 9	9. 4	0. 9	11. 2	2. 2	9.0
Iran	0. 1	0.0	2. 9	3. 0	0.0	3.0

Note) "Hedged" represents the amounts by which credit risk is hedged by such as investment insurance and third-party guarantees.

#### ② Trade receivables

(Sum of Mitsui, Trading Subsidiaries and some investment vehicles and subsidiaries)
(Billions of yen)

	Gross	Hedged (ex.Insurance)	Net Position
Brazil	17. 3	1.0	16. 3
Indonesia	33. 2	9.8	23. 4
Russia	5. 3	1.1	4. 2
Mexico	6. 6	0.0	6. 6
Thailand	40. 5	1.7	38. 8
China	112. 1	7.8	104. 3
Philippines	2. 3	0.1	2. 2
India	31.8	1.2	30. 6
Venezuela	10. 0	0.8	9. 2
Iran	1. 2	0.0	1. 2

Note) "Hedged" represents the amounts by which credit risk is hedged by such as trade insurance and Confirmed L/C.

# [Fund operation]

We maintain cash and cash equivalents as liquidity sources, which consist mainly of highly liquid and highly-rated short-term financial instruments and deposits to flexibly meet capital requirements for our business activities. We are partially engaged in fund operation for profit purposes in the Logistics & Financial Markets Segment.

# 9. News Releases

Segment	Date	Release Title
Iron & Steel F	Products	
	2011/9/13	First Japanese trading company to participate in Russian steel service center
		Establishment of Steel Processing Center with Steel Industrial Company, Russia
Mineral & Met	al Danassusana	
	2011/7/26	MLLC Signs Loan Agreements for Caserones Copper and Molybdenum Deposit Development Project in Chile
	2011/10/12	Debt Financing to CODELCO
Machinery & I	nfrastructure Proj	ects
	2011/5/10	Jorf Lasfar Energy Company 5&6 (JLEC 5&6) - Morocco/ Signing of the EPC contract for a coal-fired power plant
	2011/5/25	Participation in FPSO chartering for Guara Field in Petrobras's pre-salt area
	2011/6/29	Closing of the loan agreement to PDVSA
Chemical		
	2011/7/20	Participation in Production of sugarcane derived chemicals in Brazil with The Dow Chemical Company
	2011/10/21	Solar and Wind Power Project in Tahara City, Aichi Prefecture  —Japan's Biggest Mega–Solar Complex—
Energy		
	2011/4/1	Mitsui established a management subsidiary in the U.K for its existing LNG investments
	2011/5/20	The oil spill incident of a drilling rig in the Gulf of Mexico (5)
	2011/6/9	Participation in the shale gas projects in Poland  The First Japanese participation in European shale gas projects
	2011/6/30	Participation in the Shale Oil/Gas Project in Texas
	2011/10/14	SM Energy and Mitsui Announce Eagle Ford Transaction Closing Status
	2011/10/14	Kestrel Joint Venture to make Additional Investment in New Mining Area
Foods & Reta		
	2011/5/9	Additional Investment in Multigrain AG as Wholly Owned Subsidiary
Consumer Se		
	2011/4/5	Result of Participation in a Share Purchase Program through Public Tender Offering by T-Gaia Corporation
	2011/4/7	Acquisition of Stake in Integrated Healthcare Holdings Sdn. Bhd
		Acquisition of Stake in Pharmaceutical and Chemical Company, MBS Co., Ltd.
Logistics & Fi	nancial Markets	
	2011/7/13	Commencement of Voluntary Conditional Cash Offer to Acquire a Port Development and Management Company in Singapore
	2011/7/27	Mitsui & Co., Ltd. Forms Strategic Relationship with GE Capital Initial co-investments to target private equity-sponsored loans
	2011/9/8	Result of Voluntary Conditional Cash Offer to Acquire a Port Development and Management Company in Singapore
	2011/9/28	MOU Concluded for Extensive Collaboration with Export-Import Bank of Korea
		Strategic Business Partnership between Mitsui & Co., Ltd. and Nippon Express Co., Ltd.
Corporate		
	2011/4/5	Mitsui & Co., Ltd. To Delist American Depositary Shares (2)
		Mitsui & Co., Ltd. To Delist American Depositary Shares (3)
		J-VER Carbon Offsetting Credits Applied to Mitsui's Forests
		Recipients Selected for 2011 Mitsui-Bussan Scholarship Program for Indonesia
		Dartmouth College/Establishment of Mitsui Endowed Professorship Fund
		Mitsui Donates 30 million Yen to Aid Thai Floods Relief Efforts

Ends

	Mar-2002	Mar-2003	Mar-2004	Mar-2005	Mar-2006	Mar-2007	Mar-2008	Mar-2009	Mar-2010	Mar-2011	Sep-2011
											(Billions of yen)
Revenues			2,980.3	3,525.7	4,115.5	4,880.7	5,738.9	5,535.2	4,096.4	4,679.4	2,629.0
Gross Profit	554.1	569.8	609.9	725.8	816.6	903.7	988.1	1,016.3	702.0	859.2	453.9
Other Expenses(Income)	-493.6	-507.4	-523.0	-550.2	-563.4	-573.6	-586.1	-769.0	-576.0	-586.6	-222.3
SG&A expense	-456.1	-457.8	-479.1	-518.9	-550.8	-581.5	-605.2	-602.1	-546.2	-533.0	-254.3
Provision for doubtful rec.	-21.3	-14.3	-10.2	-8.9	0.0	-13.3	-8.1	-19.5	-11.3	-9.2	-4.9
Interest expense	-13.5	-2.9	-0.9	-8.1	-21.6	-41.8	-48.9	-35.1	-10.4	-0.7	-2.4
(Interest income)	(60)	(57)	(37)	(36)	(38)	(51)	(57)	(48)	(36)	(40)	(18.4)
(Interest expense)	(-73)	(-60)	(-38)	(-44)	(-60)	(-93)	(-106)	(-83)	(-46)	(-41)	(-20.8)
Dividend income	18.2	16.3	18.4	24.6	30.7	50.1	50.1	71.9	37.7	51.0	38.9
Gain on sales of securities	60.6	26.8	27.5	36.5	37.9	58.8	92.3	33.2	20.9	39.5	11.9
Loss on write-down of sec.	-43.6	-37.9	-31.0	-16.5	-10.6	-11.7	-36.7	-117.4	-48.5	-19.5	-15.4
Gain on disposal of PP&E	-2.7	-1.8	3.9	6.5	6.0	5.6	-0.2	2.8	0.0	0.2	1.4
Impairment of long-lived assets	-24.9	-24.6	-22.7	-21.5	-36.1	-19.7	-24.4	-37.8	-8.7	-18.3	-2.1
Impairment loss of goodwill						-16.5	-2.0	-18.6	-9.9	-0.6	-1.9
DPF incident				-36.0	-9.0	3.9					_
Settlement of the Oil Spill Incident in the Gulf of Mexico										-88.6	-
Other expense											
Income before Taxes	-10.3 60.5	-11.2 62.4	-28.9 86.9	-7.9 175.6	-9.9 253.2	-7.5 330.1	-3.0 402.0	-46.4 247.3	0.4 126.0	-7.4 272.6	6.5 231.6
Income Taxes	-32.0	-37.8	-44.8	-103.5	-124.7	-159.0	-171.2	-119.4	-89.2	-203.9	-109.1
Income before											
Equity in Earnings	28.5	24.6	42.1	72.1	128.5	171.1	230.8	127.9	36.8	68.7	122.5
Minority Interests	3.1	-4.4	-7.5	-17.6	-21.5	-26.0	-46.0	-35.1			_
Equity in Earnings	23.8	13.4	40.1	65.9	94.2	153.1	154.3	84.8	131.5	242.2	124.0
Discontinued Operations		-2.5	-4.0	0.7	1.2	3.3	71.0		-0.8		-
Change in Accounting Principle			-2.3								-
Net Income	55.4	31.1	68.4	121.1	202.4	301.5	410.1	177.6	167.5	310.9	246.5
Net Income Attributable to Noncontrolling Interests									-17.8	-4.2	-19.2
Net Income Attributable to Mitsui & Co., Ltd.						data in the second			149.7	306.7	227.3
Total trading transactions (Japan GAAP)			1	1	1					1	
Total trading transactions (Japan GAAP)	12,634.7	13,236.7	12,281.5	13,615.0	14,885.7	15,357.7	17,009.1	15,347.9	9,358.4	9,942.5	5,233.6
Operating income (Japan GAAP)	76.7	97.7	120.6	198.0	265.8	308.9	374.8	394.7	144.5	317.0	194.7
Total Assets	6,668.4	6,540.5	6,716.0	7,593.4	8,573.6	9,813.3	9,537.8	8,364.2	8,369.0	8,598.1	8,411.7
Current Assets	3,784.8	3,831.7	3,934.5	4,420.7	4,746.8	5,073.8	5,058.1	4,419.1	4,261.1	4,317.6	4,249.4
Fixed Assets	2,883.6	2,708.8	2,781.5	3,172.7	3,826.8	4,739.5	4,479.7	3,945.1	4,107.9	4,280.5	4,162.3
Interest-bearing debt	3,382.2	3,351.8	3,360.5	3,539.8	3,564.7	3,918.1	3,685.6	3,668.6	3,471.7	3,377.5	3,486.3
Cash and Time deposits	686.2	697.9	685.0	819.9	734.1	806.6	911.6	1,153.5	1,416.0	1,443.6	1,347.3
Net interest-bearing debt	2,696.0	2,653.9	2,675.5	2,719.9	2,830.6	3,111.5	2,774.0	2,515.1	2,055.7	1,933.9	2,139.0
Shareholders' Equity	915.0	862.1	963.3	1,122.8	1,677.9	2,110.3	2,183.7	1,881.7	2,230.1	2,366.2	2,284.4
Common stock	192.5	192.5	192.5	192.5	295.8	323.2	337.5	339.6	341.5	341.5	341.5
ROA	0.83%	0.47%	1.03%	1.69%	2.50%	3.28%	4.24%	1.98%	1.79%	3.62%	5.35%
ROE	6.33%	3.50%	7.49%	11.61%	14.45%	15.92%	19.10%	8.74%	7.28%	13.35%	19.55%
DER (Net)	2.95	3.08	2.78	2.42	1.69	1.47	1.27	1.34	0.92	0.82	0.94
Shareholders' equity to total assets	13.7%	13.2%	14.3%	14.8%	19.6%	21.5%	22.9%	22.5%	26.6%	27.5%	27.2%

Note1) Figures have not been reclassified to conform to the change in current year presentation for discontinued operations in accordance with SFAS No.144.

Note2) All gains and losses on forward contracts held by certain foreign subsidiaries for trading purposes for crude oil and oil products, which also meet the definition of derivative instruments, are shown net in total trading transactions effective April 1, 2003. Figures for prior years have not been reclassified.

Note3) On April 1, 2003, we changed our accounting policy regarding which items to classify as cash equivalents. Figures for prior years have not been restated.

Note4) Revenues have been reported since April 1, 2003 in accordance with EITF No.99-19.

Note5) Financing revenues and costs of certain subsidiaries engaged mainly in external consumer financing, which had been classified as interest expense, net of interest income, have been classified as revenues and costs since April 1, 2004. Figures for prior years have not been restated.

Note6) Interest-bearing debt was calculated deducting capital lease obligations and SFAS No.133 fair value adjustment until March 31, 2006.

Note7) Figures have been adjusted in accordance with FSP FIN No. 39-1 since Mar-2008.

Note8) ASC810-10-65 (SFAS No. 160) was adopted effective April 1, 2009. Figures for prior years have not been reclassified.

Note9) Tax effects on investments in associated companies which were formerly included in "Equity in Earnings" are included in "Income Taxes" for the year ended March 2010. Figures for prior years have not been reclassified.

Note 10 in regards to transactions where Mitsui and its subsidiaries were not a contracting party and acted as an agent, we changed the presentation to include only the commission amount in "Total trading transactions" from the presentation based on total amounts of the gross transaction volume and the commission we received for the year ended March 2010. Figures for prior years have not been reclassified.