

Data Book
on Consolidated Financial Results
for the Year Ended March 31, 2014

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Notes:

“Mar-14” in this booklet represents either “for the year ended March 31, 2014” or “as of March 31, 2014,” whichever is appropriate. It is also the same for “Mar-13”

1. Statements of Consolidated Income

① Revenues

See "4. Operating Segment Information" for revenue by operating segment.

<u>Category of revenues</u>	<u>(Billions of yen)</u>			<u>Description</u>
	<u>Mar-14</u>	<u>Mar-13</u>	<u>Increase</u>	
Sales of products	5,217.0	4,408.1	808.9	<Sales of products> Chemicals (recovery of trading activities of petrochemical materials), Energy (increase in petroleum trading activities due to increase in trading volume, increase in O&G activities due to depreciation of JPY),
Sales of services	415.4	392.1	23.3	Mineral & Metal Resources (depreciation of JPY, increase in sales volume of iron ore) Americas (depreciation of JPY, increase in trading volume of grain, new contribution by Cinco Pipe)
Other sales	108.3	111.4	-3.1	
Total revenues	5,740.7	4,911.6	829.1	

② Gross profit

See "4. Operating Segment Information" for gross profit by operating segment.

<u>Gross profit by category of revenues</u>	<u>(Billions of yen)</u>			<u>Description</u>
	<u>Mar-14</u>	<u>Mar-13</u>	<u>Increase</u>	
Sales of products	559.5	506.9	52.6	<Sales of products> Mineral & Metal Resources (depreciation of JPY, increase in sales volume of iron ore, lower coal prices), Americas (depreciation of JPY, new contribution by Cinco Pipe), Chemicals (depreciation of JPY, recovery of trading activities of petrochemical materials, strong sales of agricultural chemicals) Iron & Steel Products (solid sales of tubular products), Machinery & Infrastructure (solid performance in Automotive-related and mining and construction machinery-related business in South America, locomotive leasing business in Europe)
Sales of services	252.5	230.2	22.3	
Other sales	47.9	53.3	-5.4	Innovation & Corporate Development (corresponding to FX gains and losses at Mitsui in commodity derivatives trading business)
Total revenues	859.9	790.4	69.5	

<u>Average Ex. Rate</u>	<u>Mar-14</u>	<u>Mar-13</u>	<u>Increase</u>	
US Dollar	¥100.49	¥83.32	¥17.17	
Australian Dollar	¥92.91	¥85.89	¥7.02	
Oil price per barrel	¥110	¥114	-\$4	Note) JCC (Japan Crude Cocktail) price as reflected in operating results for the stated periods.

③ Selling, general and administrative expenses

<u>Breakdown by sub-account</u>	<u>(Billions of yen)</u>			<u>Description</u>
	<u>Mar-14</u>	<u>Mar-13</u>	<u>Increase</u>	
Personnel	-301.9	-275.5	-26.4	Depreciation of JPY
Welfare	-14.3	-12.0	-2.3	
Travel	-33.5	-30.9	-2.6	
Entertainment	-8.2	-7.8	-0.4	
Communication	-51.2	-48.1	-3.1	
Rent	-20.1	-16.9	-3.2	
Depreciation	-14.9	-14.6	-0.3	
Tax	-9.3	-8.8	-0.5	
Others	-121.3	-106.5	-14.8	
Total	-574.7	-521.1	-53.6	

④ Interest income/expense

i) Interest income/expense

(Billions of yen)

	<u>Mar-14</u>	<u>Mar-13</u>	<u>Increase</u>	<u>Description</u>
	2.1	-1.2	3.3	
Interest income	46.5	41.7	4.8	Mar/14 Interest income incurred in previous year in Paiton 1 +14.4 Mar/13 Deferred commitment fee related to the loan extended to Codelco
Interest expense	-44.4	-42.9	-1.5	
Breakdown by entity category				
Parent	-13.1	-2.5	-10.6	Mar/13 Deferred commitment fee related to the loan extended to Codelco
Overseas Trading Subs.	1.0	1.1	-0.1	
Domestic Subs.	-2.8	-2.7	-0.1	
Overseas Subs.	17.0	2.9	14.1	Mar/14 Interest income incurred in previous year in Paiton 1 +14.4

ii) Interest-bearing debt

(Billions of yen)

	<u>Mar-14</u>	<u>Mar-13</u>
Gross interest-bearing debt	4,455.1	4,269.3
	<u>Mar-13</u>	<u>Mar-12</u>
	4,269.3	3,578.0
Average for the period-ends	<u>Mar-14</u>	<u>Mar-13</u>
	4,362.2	3,923.7

iii) Market indication (monthly average)

(%)

	<u>Mar-14</u>	<u>Mar-13</u>
3-month Yen Tibor	0.22	0.31
3-month US\$ Libor	0.25	0.37
10-year government bond	0.69	0.77

⑤ Dividend income

(Billions of yen)

i) Quarterly, Domestic/Overseas

	<u>Mar-14</u>	<u>Mar-13</u>	<u>Increase</u>
1Q	49.4	35.4	14.0
2Q	15.1	11.0	4.1
3Q	35.6	15.6	20.0
4Q	20.4	18.1	2.3
Total	120.5	80.1	40.4
Domestic	13.7	10.7	3.0
Overseas	106.8	69.4	37.4
(Overseas LNG projects*)	96.2	61.2	35.0
Total	120.5	80.1	40.4

* Abu Dhabi, Oman, Qatar-Gas 1&3, Equatorial Guinea and Sakhalin II

⑥Provision for doubtful receivables

Gain/loss on securities, Gain/loss on long-lived assets, and Other expenses

(Billions of yen)

	<u>Mar-14</u>	<u>Mar-13</u>	<u>Increase</u>	<u>Description for Mar-14</u>	<u>Description for Mar-13</u>
Provision for doubtful receivables	-10.0	-14.8	4.8		
Gain on sale of securities	80.9	44.9	36.0	Mitsui Oil +12.0, QIWI +10.5, INPEX +8.3, Brightstar +5.1, overseas iron & steel company +4.8, Multigrain +4.1, Daicel +3.3, Mikuni Coca-Cola +3.2, Gain on the sale of shares in an overseas lifestyle-related company +3.2	Mikuni Coca-Cola +8.0, INPEX +6.2, Nihon Unisys +4.8, LME Holdings +4.4, MED3000 +3.1, Equity dilution in IHH +5.5
Gain on securities contributed to an employee retirement benefit trust	2.1	-	2.1		
Loss on write-down of securities	-18.9	-27.3	8.4		
(Non-marketable)	-18.0	-14.5	-3.5	Valepar preferred shares -9.5, LNG project -3.3	Valepar preferred shares -4.5
(Marketable)	-0.9	-12.8	11.9		Iron & steel company -4.9, Mitsui Chemicals -3.0
Nikkei Stock Average (Yen, at closing)	14,827	12,398			
Gain on sale of property and equipment	15.7	6.2	9.5	Sales of interest in oil fields in Egypt and NZ +6.2, Sale of office buildings at Bussan Real Estate +4.3, Sale of senior living facilities at MRE +4.3	Sales of land used for logistics in Canada
Impairment loss of long-lived assets	-6.5	-12.3	5.8	Impairment loss on undevelopped coal mine at MCH -4.5	Australian iron ore operation -6.4
Impairment loss of goodwill	-4.1	-	-4.1		
Other expenses	-13.4	-30.9	17.5	Exploration expenses at Oil & Gas -20.2, MRMD FX losses -3.6, FX gain in the commodity derivatives trading biz +14.4	Exploration expenses at Oil & Gas -37.4, FX loss in iron & steel product -8.3, FX gain at MOECO +9.5, FX gain at Mitsui +6.4

⑦Income taxes

(Billions of yen)

	<u>Mar-14</u>	<u>Mar-13</u>	<u>Increase</u>	<u>Description (*)</u>
Income before taxes	453.7	314.1	139.6	
Current taxes	-181.7	-182.3	0.6	
Deferred taxes	1.0	24.0	-23.0	
Income taxes	-180.7	-158.3	-22.4	Reversal of DTL related to dividends from undistributed retained earnings of associated companies -4.0
(tax rate)	39.8%	50.4%	10.6%	

* Except variance that corresponds to increase/decrease in "income from continuing operations before income taxes and equity in earnings" and "equity earnings of associated companies-net"

⑧Equity earnings

See "4. Operating Segment Information" for equity earnings by operating segment.

⑨Other

(Billions of yen)

	<u>Mar-14</u>	<u>Mar-13</u>	<u>Increase</u>
Noncontrolling interests	-24.6	-24.0	-0.6

2. Consolidated Balance Sheets

(Billions of yen)

	Mar-14	Mar-13	Increase	Description
① <u>Current assets/Current Liabilities</u>				
<u>Current assets</u>	4,430.3	4,631.5	-201.2	
Cash and cash equivalents	1,225.1	1,425.2	-200.1	
Trade receivables-accounts	2,020.1	2,022.1	-2.0	
Inventories	702.6	746.6	-44.0	
Derivative assets	89.2	61.1	28.1	
<u>Current liabilities</u>	2,972.2	3,045.3	-73.1	
Short-term debt	519.2	663.1	-143.9	
Current maturities of long-term debt	503.4	421.2	82.2	Increase at Mitsui
Trade payables-accounts	1,496.3	1,555.6	-59.3	Decline in precious metal lease business in Innovation & Corporate Development
Derivative liabilities	100.6	83.9	16.7	
Other current liabilities	85.7	69.1	16.6	
<u>Working Capital</u>	1,458.1	1,586.2	-128.1	
② <u>Investments and non-current receivables</u>	4,543.5	3,958.8	584.7	
Investments in and advances to associated companies	2,729.5	2,325.3	404.2	Jirau hydropower project, Gestamp +39.4, International Power+38.8, Caserones +32.4, Czech water business companies +12.7, Medini Iskandar Malaysia, Power generation business in U.S.+11.2, methanol manufacturing J/V +11.2 [Increases or decreases without cash outflows] : Cumulative FX translation adjustments +100.0, Decrease in equity earnings -0.3 (net of 174.0 billion dividends)
Other investments	950.5	816.3	134.2	BHP Iron ore(Jimblebar) +61.3 [Increases or decreases without cash outflows] :increase in unrealized holding gains +42.4 Acquisition of shares in Tonen General 33.6
Property leased to others	362.6	330.6	32.0	Tempa Rossa +93.3, US Shale gas & oil projects +52.2 (including TA +25.2), Oil & gas projects other than shale gas & oil and Tempa Rossa +86.6 (including TA +18.7, Capitalization of dismantling and removing cost in MOECO +32.5), Iron ore mining projects in Australia +43.8 (including TA -8.5), Coal mining projects in Australia -11.2 (including TA -5.5), Taking over an ammonia plant at KPA -10.6(including TA +0.9)
③ <u>Property and equipment, less accumulated depreciation</u>	1,834.1	1,570.3	263.8	
④ <u>Long-term debt, less current maturities</u>	3,432.5	3,185.0	247.5	Increase in long-term borrowing at financial subsidiaries
⑤ <u>Shareholders' equity</u>	3,586.4	3,181.8	404.6	
Common stock	341.5	341.5	0.0	
Capital surplus	418.8	429.8	-11.0	
Unrealized holding gains and losses on AFS securities	164.9	135.8	29.1	
Foreign currency translation adjustments	-10.2	-94.9	84.7	Increase due to appreciation of US Dollar against Japanese Yen USD +80.5 (Mar/14 ¥102.92/USD ← Mar/13 ¥94.05/USD) Decline due to depreciation of Australian Dollar against Japanese Yen AUD -18.3 (Mar/14 ¥95.19/AUD ← Mar/13 ¥97.93/AUD)

<Net Debt-to-Equity Ratio (Net DER)>

See MD&A in the Flash Report.

3. Statements of Consolidated Cash Flows

① Operating activities

Net cash provided by operating activities was ¥521.5 billion, an increase of ¥60.1 billion from ¥461.4 billion compared with the corresponding previous year, while dividend income increased by ¥77.9 billion, operating income increased by ¥20.6 billion and net cash flow from increases and decreases in working capital deteriorated by ¥77.3 billion.

(Billions of yen)

	Mar-14	Mar-13	Increase
(a) Net income	446.7	332.0	114.7
(b) Income from discontinued operations-net			
Adjustments to reconcile net income to net cash provided by operating activities:			
(c) Depreciation and amortization	229.2	198.9	30.3
(d) Pension and severance costs, less payments	1.3	9.3	-8.0
Adjustments regarding other expenses	-59.3	3.3	-62.6
Provision for doubtful receivables, gain or loss on securities, property and equipment, etc.			
Deferred income taxes	-1.0	-24.0	23.0
Equity in earnings of associated companies, less dividend received	-20.5	-60.5	40.0
(d) Subtotal	-79.5	-71.9	-7.6
Changes in operating assets and liabilities:			
(e) Increases in trade receivables/payables, inventories, etc.	-74.9	2.4	-77.3
Net cash provided by operating activities	521.5	461.4	60.1

② Investing activities

Net cash used in investing activities was ¥704.8 billion. Outflow of cash during the period includes acquisition of interest in onshore oil field in Italy and capital expenditures for the expansion in the Mineral & Metal Resources and Energy segments.

(Billions of yen)

	Mar-14			Mar-13		
	Net	Gross	Description	Net	Gross	Description
Net increase in investments in and advances to associated companies	-217.6	-281.1	<Increases> Jirau hydropower project, Gestamp -39.4, Power Generation business in Australia -38.8, Caserones -32.4, Czech water business -12.7, Medini Iskandar Malaysia, Methanol manufacturing J/V in U.S. -11.2, Gas power generation business in US -11.2, FPSO leasing business for oil and gas production in Brazil -11.2	-230.6	-292.4	<Increases> Acrux -85.9, Browse -85.7, Caserones -24.1, FPSO leasing business for Brazilian deepwater oil exploration -20.9, Renewable energy power generation in Canada, National Plant and Equipment -9.4
		63.5	<Decreases> FPSO leasing business for oil and gas production in Brazil +24.5		61.8	<Decreases> Mikuni Coca-Cola +15.5, Nihon Unisys +11.4
Net increase in other investments	-89.8	-263.4	<Increases> Tempa Rossa -98.3, BHP Iron ore (Jimblebar) -61.3, Tonen General -33.6	9.2	-100.6	<Increases> UK North Sea -21.3, Sodrugestvo -9.4
		173.6	<Decreases> Sales of interest in oil fields in Egypt and NZ +19.1, Mitsui Oil +15.0, QIWI +14.7, Brightstar +11.9		109.8	<Decreases> Sakhalin II: Capital redemption +31.7, INPEX +10.5
Net increase in property leased to others and property and equipment	-374.5	-433.4	<Increases> Oil & gas project other than shale gas & oil -111.2, US Shale gas & oil project -91.2, Iron ore mining operations in Australia -80.3, Leased rolling stock -25.8, Vessels -17.7, Coal mining operations in Australia -15.7, Tank Terminals in U.S. -11.5	-398.9	-418.8	<Increases> US Shale gas project -112.0, Iron ore mining operations in Australia -91.1, Oil & gas project other than shale gas -84.1, Coal mining projects in Australia -29.1, Leased rolling stock -22.2
		58.9	<Decreases> Leased rolling stock +18.3		19.9	<Decreases>
Net increase in long-term loan receivables	-23.3	BAF-14.6, BHP Iron Ore (Jimblebar)		-132.6	Loan to Codelco's subsidiary -146.7 Collection of loans from ship-owning company +10.0	
Net increase in time deposits	0.7			-0.4		
Net cash used in investing activities	-704.5			-753.3		

③ Financing activities

Net cash used by financing activities was ¥34.7 billion. There were the cash inflow from the borrowing of long-term debt and short-term debt as well as the cash outflow from payments of cash dividends and purchases of treasury stock.

(Billions of yen)

	Mar-14		Mar-13	
	Net	Description	Net	Description
Net increase in short-term debt	-1,098.0		1,615.0	
Net increase in long-term debt	2,122.0	Increase : +737.1 Decrease : -524.9	1,505.0	Increase : +757.5 Decrease : -607.0
Transactions with noncontrolling interests shareholders	-29.0		9.0	
Purchase of treasury stock-net	-502.0		0.0	
Payments of cash dividends	-840.0		-913.0	
Net cash provided by financing activities	-347.0		2,216.0	

Note) In general, movements of B/S accounts are consistent with those of cash flows. However, there may be discrepancies due to consolidation/deconsolidation of new companies or foreign currency exchange rates.

4. Operating Segment Information

Period ended March 31, 2014 (from April 1, 2013 to March 31, 2014)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development
Revenue	220.1	790.7	410.2	943.2	1,455.7	889.7	103.2
Gross profit	51.1	193.6	115.5	80.5	186.6	111.7	22.4
Operating income	13.6	152.0	-8.7	11.3	129.1	-17.8	-37.3
Equity earnings	5.4	42.8	16.8	8.6	60.2	19.8	7.4
Net income attributable to Mitsui & Co., Ltd.	18.1	95.6	26.6	15.8	197.0	19.2	4.9
As of Mar. 31, 2014							
Total assets	561.1	2,010.1	1,866.5	732.4	2,131.7	1,434.7	559.9
Investments in and Advances to Associated Companies	71.4	879.1	697.1	101.2	318.7	273.0	107.6
Plant, Property and Equipment; and Property Leased to Others	13.7	559.8	249.7	55.9	796.5	176.4	52.8

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	699.7	117.2	109.1	5,738.8	1.9	0.0	5,740.7
Gross profit	77.5	22.1	12.5	873.5	0.8	-14.4	859.9
Operating income	11.9	0.7	-6.9	247.9	-7.4	34.7	275.2
Equity earnings	6.5	1.5	4.5	173.5	0.4	-0.2	173.7
Net income attributable to Mitsui & Co., Ltd.	13.8	4.8	35.2	431.0	12.1	-20.9	422.2
As of Mar. 31, 2014							
Total assets	564.0	109.5	339.9	10,309.8	5,034.7	-4,343.2	11,001.3
Investments in and Advances to Associated Companies	61.0	19.5	194.4	2,723.0	0.7	5.8	2,729.5
Plant, Property and Equipment; and Property Leased to Others	114.0	4.2	11.0	2,034.0	90.6	72.1	2,196.7

Period ended March 31, 2013 (from April 1, 2013 to March 31, 2013)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development
Revenue	214.1	629.3	376.2	747.6	1,281.2	815.1	121.1
Gross profit	42.2	161.4	106.8	70.7	186.5	111.7	31.6
Operating income	2.7	124.5	-12.6	7.4	135.3	-7.0	-27.1
Equity earnings	3.1	44.4	32.3	6.6	55.2	13.1	12.9
Net income attributable to Mitsui & Co., Ltd.	-3.8	91.5	17.0	-1.5	164.6	13.0	4.7
As of Mar. 31, 2013							
Total assets	542.3	1,764.3	1,589.5	723.4	1,721.3	1,350.3	649.9
Investments in and Advances to Associated Companies	31.0	822.8	476.3	84.1	301.2	246.1	106.4
Plant, Property and Equipment; and Property Leased to Others	14.7	526.5	216.0	70.3	582.3	205.8	51.5

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	547.2	95.1	82.9	4,909.8	1.9	-0.1	4,911.6
Gross profit	66.0	15.6	10.5	803.0	0.9	-13.5	790.4
Operating income	11.4	-3.7	-5.9	225.0	-1.3	30.9	254.6
Equity earnings	3.5	0.4	4.9	176.4	0.0	-0.2	176.2
Net income attributable to Mitsui & Co., Ltd.	12.4	-0.9	27.5	324.5	6.1	-22.7	307.9
As of Mar. 31, 2013							
Total assets	501.5	114.0	321.9	9,278.4	4,784.4	-3,738.2	10,324.6
Investments in and Advances to Associated Companies	49.5	13.1	177.2	2,307.7	-0.2	17.8	2,325.3
Plant, Property and Equipment; and Property Leased to Others	96.7	11.8	3.4	1,779.0	48.6	73.3	1,900.9

Increase/Decrease

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development
Revenue	6.0	161.4	34.0	195.6	174.5	74.6	-17.9
Gross profit	8.9	32.2	8.7	9.8	0.1	0.0	-9.2
Operating income	10.9	27.5	3.9	3.9	-6.2	-10.8	-10.2
Equity earnings	2.3	-1.6	-15.5	2.0	5.0	6.7	-5.5
Net income attributable to Mitsui & Co., Ltd.	21.9	4.1	9.6	17.3	32.4	6.2	0.2
Total assets	18.8	245.8	277.0	9.0	410.4	84.4	-90.0
Investments in and Advances to Associated Companies	40.4	56.3	220.8	17.1	17.5	26.9	1.2
Plant, Property and Equipment; and Property Leased to Others	-1.0	33.3	33.7	-14.4	214.2	-29.4	1.3

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	152.5	22.1	26.2	829.0	0.0	0.1	829.1
Gross profit	11.5	6.5	2.0	70.5	-0.1	-0.9	69.5
Operating income	0.5	4.4	-1.0	22.9	-6.1	3.8	20.6
Equity earnings	3.0	1.1	-0.4	-2.9	0.4	0.0	-2.5
Net income attributable to Mitsui & Co., Ltd.	1.4	5.7	7.7	106.5	6.0	1.8	114.3
Total assets	62.5	-4.5	18.0	1,031.4	250.3	-605.0	676.7
Investments in and Advances to Associated Companies	11.5	6.4	17.2	415.3	0.9	-12.0	404.2
Plant, Property and Equipment; and Property Leased to Others	17.3	-7.6	7.6	255.0	42.0	-1.2	295.8

Gross profit

(Billions of yen)

	Mar-14	Mar-13	Increase	Description
Iron & Steel Products	51.1	42.2	8.9	Solid sales of tubular products, higher trading volume.
Mineral & Metal Resources	193.6	161.4	32.2	Depreciation of JPY and increase of sales volume: MIOD +23.0, MII +17.1, Lower coal prices in MCH -7.7
Machinery & Infrastructure	115.5	106.8	8.7	Integrated Transportation System +9.2: Solid performance in automotive-related and mining and construction machinery-related business in South-America, Locomotive leasing business in Europe.
Chemicals	80.5	70.7	9.8	Basic Chemicals +7.9: recovery of trading activities for petrochemical materials Performance Chemicals +1.9: depreciation of JPY, strong sales of agricultural chemicals
Energy	186.6	186.5	0.1	MEPME +26.9(decline in production cost, increase in sales volume, depreciation of JPY) MEPUSA +6.9(reduction in depreciation costs, higher prices) MEPAU -32.5(decline in production), due to sale of Mitsui Oil -4.6
Lifestyle	111.7	111.7	0.0	CS +5.3: new contribution from Paul Stuart Food Products & Services +3.9: underperforming domestic business
Innovation & Corporate Development	22.4	31.6	-9.2	Corresponding to FX gains related to derivatives trading business (Mar/14: -14.4, Mar/13: -6.4)
Americas	77.5	66.0	11.5	Depreciation of JPY, Newly contribution from Cinco Pipe
Europe, the Middle East and Africa	22.1	15.6	6.5	Increase in MREE +3.7 (sales of office buildings)
Asia Pacific	12.5	10.5	2.0	
Total	873.5	803.0	70.5	
All Other	0.8	0.9	-0.1	
Adjustments and Eliminations	-14.4	-13.5	-0.9	
Consolidated Total	859.9	790.4	69.5	

Operating income

(Billions of yen)

	<u>Mar-14</u>	<u>Mar-13</u>	<u>Increase</u>	<u>Description (Changes attributable to other than gross profit)</u>
Iron & Steel Products	13.6	2.7	10.9	
Mineral & Metal Resources	152.0	124.5	27.5	
Machinery & Infrastructure	-8.7	-12.6	3.9	
Chemicals	11.3	7.4	3.9	
Energy	129.1	135.3	-6.2	Increase in SG&A
Lifestyle	-17.8	-7.0	-10.8	Increase in SG&A
Innovation & Corporate Development	-37.3	-27.1	-10.2	
Americas	11.9	11.4	0.5	
Europe, the Middle East and Africa	0.7	-3.7	4.4	
Asia Pacific	-6.9	-5.9	-1.0	
Total	247.9	225.0	22.9	
All Other	-7.4	-1.3	-6.1	
Adjustments and Eliminations	34.7	30.9	3.8	
Consolidated Total	275.2	254.6	20.6	

Equity in earnings of associated companies

(Billions of yen)

	<u>Mar-14</u>	<u>Mar-13</u>	<u>Increase</u>	<u>Description</u>
Iron & Steel Products	5.4	3.1	2.3	
Mineral & Metal Resources	42.8	44.4	-1.6	Robe River Mining +11.8 (increase of sales volume, depreciation of JPY), Collahuasi+8.6, MRMD +3.3(Mar/14 Impairment loss on inventories and long-lived assets Mar/13 Impairment loss on goodwill), Increase in Acrux +3.1, Valepar -25.8(loss due to tax-related loss at Vale), Caserones -14.1
Machinery & Infrastructure	16.8	32.3	-15.5	Infrastructure Projects -5.9; IPP business +1.1, M toM +3.3 Integrated Transportation System -9.5; Burden of R&D cost of GE
Chemicals	8.6	6.6	2.0	
Energy	60.2	55.2	5.0	Increase in JALMIMI (depreciation of JPY)
Lifestyle	19.8	13.1	6.7	Mar/14 Impairment loss on long-lived asset in Arch -4.2, Increase in Wilsey Food Mar/13 Impairment loss on securities in Arch -3.3 and Mitsui Sugar -2.9
Innovation & Corporate Development	7.4	12.9	-5.5	Impairment loss on TPV -4.4
Americas	6.5	3.5	3.0	
Europe, the Middle East and Africa	1.5	0.4	1.1	
Asia Pacific	4.5	4.9	-0.4	
Total	173.5	176.4	-2.9	
All Other	0.4	0.0	0.4	
Adjustments and Eliminations	-0.2	-0.2	0.0	
Consolidated Total	173.7	176.2	-2.5	

Net income attributable to Mitsui & Co., Ltd. (accounts other than operating income and equity earnings)

(Billions of yen)

	Mar-14	Mar-13	Increase	Increase of operating income	Increase of equity earnings	Description (changes attributable to other than operating income and equity earnings; before tax)
Iron & Steel Products	18.1	-3.8	21.9	10.9	2.3	Mar/14:FX losses on foreign trade transactions -2.1 Mar/13:Impairment loss on Iron & Steel company -8.3
Mineral & Metal Resources	95.6	91.5	4.1	27.5	-1.6	Mar/14: Impairment loss on MCH -4.5,Valepar -9.5, Increase of FX loss on MRMD -3.8 Mar/13: Codelco commitment fee,Valepar -4.5, Impairment loss at Port Hedland in Western Australia -6.4
Machinery & Infrastructure	26.6	17.0	9.6	3.9	-15.5	Interest income incurred in previous years in Paiton 1 +14.4, DTL +3.5
Chemicals	15.8	-1.5	17.3	3.9	2.0	Mar/14: Gain of sale of shares in Daicel +3.3, Loss on cancellation of study on alpha olefins production -3.0 Mar/13: Impairment loss on Mitsui Chemicals -3.0
Energy	197.0	164.6	32.4	-6.2	5.0	Dividends from LNG projects +35.0 (increase from Sakhalin II project), Sales of shares in Mitsui Oil +12.0, Sales of shares in INPEX(Mar/14: +8.3,Mar/13: +6.2) Sales on interests in oil fields in Egypt and NZ +6.2, Impairment loss on investment in LNG project -3.3, Reversal of DTL -8.0, Exploration expenses+14.8 (Mar/14: -18.6, Mar/13: -33.4)
Lifestyle	19.2	13.0	6.2	-10.8	6.7	Mar/14: Gain on sale of an office building in Japan +4.7, Gain on sale of share in Multigrain +4.1, Gain on the exchange of shares in Mikuni Coca-Cola +3.2, Gain on the sale of shares in an overseas lifestyle-related company +3.2 Mar/13: Gain on the sale of shares in Mikuni Coca-Cola +8.0, Gain related to equity dilution in IHH Healthcare +5.5
Innovation & Corporate Development	4.9	4.7	0.2	-10.2	-5.5	Mar/14: FX gains related to commodity derivatives trading business +14.4, Gain on the sale of shares in QIWI +10.5, Sale of shares in Brightstar +5.1 Mar/13: Gains related to commodity derivatives trading business +6.4, Gain on sales of securities(Nihon Unisys+4.8,LME Holdings +4.3)
Americas	13.8	12.4	1.4	0.5	3.0	Mar/14:Senior living facilities at MRE +4.3 Mar/13: Gain of sale of securities in MED3000 +3.1
Europe, the Middle East and Africa	4.8	-0.9	5.7	4.4	1.1	
Asia Pacific	35.2	27.5	7.7	-1.0	-0.4	Earnings from this segment's portion of MIOD and MII
Total	431.0	324.5	106.5	22.9	-2.9	
All Other	12.1	6.1	6.0	-6.1	0.4	
Adjustments and Eliminations	-20.9	-22.7	1.8	3.8	0.0	
Consolidated Total	422.2	307.9	114.3	20.6	-2.5	

Total assets

(Billions of yen)

	Mar-14	Mar-13	Increase	Description
Iron & Steel Products	561.1	542.3	18.8	Acquisition of a stake in Gestamp, Increase in trading volume
Mineral & Metal Resources	2,010.1	1,764.3	245.8	Acquisition of share in Jimblebar, Increase of investment in Caserones
Machinery & Infrastructure	1,866.5	1,589.5	277.0	Acquisition of stake in Jirau hydropower, businesses of power generation in Australia, Czech water, Medini Iskandar Malaysia and gas power generation in U.S.
Chemicals	732.4	723.4	9.0	Investment in a methanol manufacturing JV in U.S.
Energy	2,131.7	1,721.3	410.4	Acquisition of Tempa Rossa, Increase in net property and equipment, Increase in trading volume of petroleum trading operations
Lifestyle	1,434.7	1,350.3	84.4	Positive effect of FX translation due to higher USD and SGD against JPY
Innovation & Corporate Development	559.9	649.9	-90.0	Decrease in precious metal lease business
Americas	564.0	501.5	62.5	Positive effect of FX translation due to higher USD against JPY
Europe, the Middle East and Africa	109.5	114.0	-4.5	
Asia Pacific	339.9	321.9	18.0	
Total	10,309.8	9,278.4	1,031.4	
All Other	5,034.7	4,784.4	250.3	
Adjustments and Eliminations	-4,343.2	-3,738.2	-605.0	
Consolidated Total	11,001.3	10,324.6	676.7	

<Ref. >

Breakdown by Business Unit

Period ended March 31, 2014 (from April 1, 2013 to March 31, 2014)

(Billions of yen)

	Machinery & Infrastructure			Chemicals			Lifestyle			
	Infra-structure Projects	Trans- portation Systems	Total	Basic Chemicals	Perfor- mance Chemicals	Total	Food Resources	Food Products & Services	CS	Total
Revenue	51.4	358.8	410.2	721.1	222.1	943.2	596.7	218.3	74.7	889.7
Gross profit	20.3	95.2	115.5	23.3	57.2	80.5	29.4	49.0	33.3	111.7
Operating income	-21.5	12.8	-8.7	1.4	9.9	11.3	-5.0	0.2	-13.0	-17.8
Equity earnings	11.6	5.2	16.8	5.7	2.9	8.6	9.1	0.3	10.4	19.8
Net income attributable to Mitsui & Co., Ltd.	13.9	12.7	26.6	7.0	8.8	15.8	4.0	3.2	12.0	19.2
Total assets	891.2	975.3	1,866.5	380.4	352.0	732.4	398.6	561.6	474.5	1,434.7

Period ended March 31, 2013 (from April 1, 2013 to March 31, 2013)

	Machinery & Infrastructure			Chemicals			Lifestyle			
	Infra-structure Projects	Trans- portation Systems	Total	Basic Chemicals	Perfor- mance Chemicals	Total	Food Resources	Food Products & Services	CS	Total
Revenue	59.2	317.0	376.2	531.3	216.3	747.6	519.0	220.5	75.6	815.1
Gross profit	20.7	86.1	106.8	15.4	55.3	70.7	30.8	52.9	28.0	111.7
Operating income	-18.4	5.8	-12.6	-4.3	11.7	7.4	-1.8	6.7	-11.9	-7.0
Equity earnings	17.5	14.8	32.3	3.8	2.8	6.6	3.5	0.3	9.3	13.1
Net income attributable to Mitsui & Co., Ltd.	2.6	14.4	17.0	-6.2	4.7	-1.5	-1.6	12.6	2.0	13.0
Total assets	680.4	909.1	1,589.5	369.1	354.3	723.4	386.2	459.0	505.1	1,350.3

Increase/Decrease

	Machinery & Infrastructure			Chemicals			Lifestyle			
	Infra-structure Projects	Trans- portation Systems	Total	Basic Chemicals	Perfor- mance Chemicals	Total	Food Resources	Food Products & Services	CS	Total
Revenue	-7.8	41.8	34.0	189.8	5.8	195.6	77.7	-2.2	-0.9	74.6
Gross profit	-0.4	9.1	8.7	7.9	1.9	9.8	-1.4	-3.9	5.3	0.0
Operating income	-3.1	7.0	3.9	5.7	-1.8	3.9	-3.2	-6.5	-1.1	-10.8
Equity earnings	-5.9	-9.6	-15.5	1.9	0.1	2.0	5.6	0.0	1.1	6.7
Net income attributable to Mitsui & Co., Ltd.	11.3	-1.7	9.6	13.2	4.1	17.3	5.6	-9.4	10.0	6.2
Total assets	210.8	66.2	277.0	11.3	-2.3	9.0	12.4	102.6	-30.6	84.4

5. Forecasts for the Year Ending March 31, 2015

Exchange rate (JPY/USD)	100.00	100.49	
Crude oil (JCC)	\$102/bbl	\$110/bbl	
Consolidated oil price	\$104/bbl	\$110/bbl	(Billions of yen)

	Mar-15 Forecast (IFRS)	Mar-14 Result (USGAAP)
Gross profit	850.0	859.9
SG & A expenses(*1)	-580.0	-584.7
Interest expenses	-20.0	2.1
Dividend income	110.0	120.5
Gain on sales of securities, PPE and other gains-net	0.0	55.9
Income before income taxes and equity in earnings	360.0	453.7
Income taxes	-190.0	-180.7
Equity in earnings of associated companies	230.0	173.7
Net Income Attributable to Noncontrolling Interests	-20.0	-24.5
Net income attributable to Mitsui & Co., Ltd.	380.0	422.2

EBITDA(*2)	850.0	798.6
(*1) Contains "Provision for doubtful receivables" (*2) We use EBITDA as a measure of underlying earning power.		

Net income attributable to Mitsui & Co., Ltd. (Billions of yen)

	Mar-15 Forecast (IFRS)	Mar-14 Result (USGAAP)	Increase/ Decrease	Description of Increase/Decrease
Iron & Steel Products	8.0	18.1	-10.1	Reversal effect of gain on sales of securities in Mar/14
Mineral & Metal Resources	118.0	95.6	22.4	Reversal effect of tax related loss in Valepar and impairment loss in Caserones, Decline in commodity prices
Machinery & Infrastructure	38.0	26.6	11.4	Reversal effect of one-time losses in Mar/14, Improvement of burden of R&D cost of G/E, Profit contribution from new projects
Chemicals	8.0	15.8	-7.8	Reversal effect of sales of securities in Mar/14, Negative effect of the asset transfer at KPA
Energy	140.0	197.0	-57.0	Decrease in dividend from LNG projects, Reversal effect of gains on sales of securities and fixed asset in Mar/14
Lifestyle	14.0	19.2	-5.2	Increase in grain trading, Reversal effect of gains on sales of securities and fixed asset in Mar/14
Innovation & Corporate Development	-2.0	4.9	-6.9	Reversal effect of gain on sales of securities in Mar/14
Americas	16.0	13.8	2.2	Recovery in United Grain
Europe, the Middle East and Africa	1.0	4.8	-3.8	Reversal effect of gain on sale of an office building in Mar/14
Asia Pacific	33.0	35.2	-2.2	Decrease in earnings from this segment's portion in subsidiaries of Mineral & Metal resources
Total	374.0	431.0	-57.0	
All Other Adjustments and Eliminations	6.0	-8.8	14.8	
Consolidated Total	380.0	422.2	-42.2	

6. Subsidiary/Associated Company Information
 <Net income of major subsidiaries and associated companies>

Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	1-3Q	4Q	Mar-14 Earnings	Mar-13 Earnings	Increase/Decrease
					(Ybillion)	(Ybillion)	(Ybillion)	(Ybillion)	
Iron & Steel Products									
Mitsui & Co. Steel Ltd.	Sales, export, import of steel products	100.0	S	Mar	3.2	0.9	4.1	1.4	2.7
Regency Steel Asia Pte Ltd.	Wholesale and retail of steel products	92.5	S	Mar	0.2	0.1	0.3	0.3	0.0
Nippon Steel Trading Co., Ltd. (*5)	Trading of iron and steel products, non-ferrous metals, machinery	-	-	Mar	0.7	-	-	0.5	-
Shanghai Bao-Mit Steel Distribution Co., Ltd.	Processing and sales of steel products	35.0	A	Dec	0.2	0.1	0.3	0.4	-0.1
Gestamp Americas companies	Manufacture of automotive components	30.0	A	Dec	-0.4	0.4	0.0	0.0	0.0
Mineral & Metal Resources									
Mitsui Iron Ore Development Pty. Ltd.	Mining and sales of Australian iron ore	100.0	S	Mar	99.8	29.8	129.6	93.6	36.0
Mitsui-Itochu Iron Pty. Ltd.	Mining and sales of Australian iron ore	70.0	S	Mar	16.5	7.4	23.9	14.4	9.5
Mitsui Coal Holdings Pty. Ltd.	Investments in Australian coal business	100.0	S	Mar	-4.2	-0.3	-4.5	1.1	-5.6
Japan Collahuasi Resources B.V.	Investment in Collahuasi copper mine in Chile	61.9	S	Dec	2.9	2.7	5.6	1.2	4.4
Oriente Copper Netherlands B.V.	Investment in copper business in Chile through Inversiones Mineras Acrux SpA	100.0	S	Mar	3.3	-0.9	2.4	-1.0	3.4
Mitsui Bussan Copper Investment & Co., Ltd.	Investment in Caserones copper mine in Chile	100.0	S	Mar	-13.9	1.2	-12.7	-0.6	-12.1
Mitsui & Co. Mineral Resources Development (Asia) Corp. (*4)	Investments in nickel and cobalt smelting business in Philippines	100.0	S	Mar	-0.1	0.0	-0.1	0.5	-0.6
Mitsui Raw Materials Development Pty. Limited	Investment in overseas scrap metal recycling business	100.0	S	Mar	-6.2	-0.7	-6.9	-8.2	1.3
MITSUI BUSSAN METALS CO., LTD.	Sales and trading of scrap, ferroalloys and non-ferrous material products	100.0	S	Mar	0.3	-0.3	0.0	1.8	-1.8
BHP MITSUI COAL PTY., LTD.	Mining and sales of Australian coal	20.0	A	Jun	2.8	0.9	3.7	2.3	1.4
Valepar S.A.	Holding company of Vale S.A.	15.0	A	Dec	-22.8	14.8	-8.0	7.8	-15.8
SUMIC Nickel Netherlands B.V. (*1)	Investments in nickel producing business in New Caledonia and sales of products	47.6	A	Dec	-	-	-	-	-
Inner Mongolia Erdos Electric Power & Metallurgical Co., Ltd	Coal mining, power generation, ferrous alloy and chemical production and water pumping	25.0	A	Dec	3.5	1.9	5.4	3.0	2.4
Infrastructure Projects									
Mitsui & Co. Plant Systems, Ltd.	Sales of various plants, electric power facilities and transportation	100.0	S	Mar	0.3	0.8	1.1	2.1	-1.0
MITSUI GAS E ENERGIA DO BRASIL LTDA.	Investments in gas distribution companies in Brazil	100.0	S	Dec	2.3	0.7	3.0	3.0	0.0
MIT Gas Mexico, S. de R.L. de C.V.	Investments in gas distribution companies in Mexico	100.0	S	Dec	0.5	0.2	0.7	0.3	0.4
ME Servicos de Energia do Brasil Participacoes Ltda.	Cogeneration Service Business in Brazil	90.0	S	Dec	-0.6	-0.1	-0.7	-0.2	-0.5
Drillship Investment B.V.	Investments in drillship leasing business	100.0	S	Dec	0.8	0.3	1.1	1.0	0.1
Atltec, S.A. de C.V.	Designing, building and operation of water treatment plants	85.0	S	Dec	-0.3	0.3	0.0	0.8	-0.8
Tokyo International Air Cargo Terminal Ltd. (*1)	Operation of air cargo terminal at Tokyo International Airport	100.0	S	Mar	-	-	-	-2.3	-
Portek International Private Limited	Development and operation of container terminal	90.0	S	Mar	0.6	0.0	0.6	0.3	0.3
Toyo Engineering Corporation (*1)	Plant engineering	22.8	A	Mar	0.2	-	-	0.2	-
IPP businesses (*2)	Investment in power generation businesses	Var.	A	Dec	14.8	-3.5	11.3	12.3	-1.0
FPSO/FSO leasing businesses (*2)	FPSO/FSO leasing	Var.	A	Dec	2.2	0.3	2.5	0.8	1.7
Integrated Transportation Systems									
TOYOTA CHILE S.A.	Import and sales of automobiles and auto parts	100.0	S	Dec	1.6	0.4	2.0	1.0	1.0
Mitsui Automotriz S.A.	Retail sales of automobiles and auto parts	100.0	S	Dec	-0.1	0.1	0.0	0.2	-0.2
MITSUI AUTO FINANCE CHILE LTDA.	Automobile retail finance	100.0	S	Dec	1.3	0.5	1.8	0.9	0.9
PT. Bussan Auto Finance	Motorcycle retail finance	70.0	S	Dec	0.4	0.1	0.5	-1.7	2.2
KOMATSU-MITSUI MAQUINARIAS PERU S.A. (*1)	Sales of construction and mining equipment	60.0	S	Dec	-	-	-	-	-
Road Machinery, LLC	Sales of construction and mining equipment	100.0	S	Mar	1.4	0.6	2.0	2.1	-0.1
Orient Marine Co., Ltd.	Shipping business	100.0	S	Mar	0.4	0.3	0.7	0.5	0.2
OMC SHIPPING PTE. LTD.	Shipping business	100.0	S	Mar	-0.8	0.1	-0.7	0.0	-0.7
Mitsui Bussan Aerospace Co., Ltd.	Import and sales of helicopters and defense and aerospace products	100.0	S	Mar	1.0	1.1	2.1	1.3	0.8
Rolling stock leasing businesses (*2)	Freight car and locomotive leasing	Var.	S/A	Var.	3.9	0.3	4.2	2.9	1.3
Toyota Canada Inc. (*1)	Import and sales of Toyota automobiles and parts	49.0	A	Dec	-	-	-	-	-
Penske Automotive Group, Inc.	Automotive retailer	17.2	A	Dec	3.1	1.0	4.1	2.7	1.4
PT. Yamaha Indonesia Motor Manufacturing	Manufacture and sales of motorcycles	15.0	A	Dec	1.4	0.4	1.8	1.4	0.4
KOMATSU MARKETING SUPPORT AUSTRALIA PTY LTD (*1)	Sales of construction and mining equipment	40.0	A	Mar	-	-	-	-	-
National Plant and Equipment Pty Limited	Rental of mining equipment	49.9	A	Mar	-2.6	-0.7	-3.3	-0.5	-2.8
Basic Chemicals									
Japan-Arabia Methanol Company Ltd.	Investments in methanol producing business in Saudi Arabia and sales of products	55.0	S	Mar	2.6	1.8	4.4	1.9	2.5
MMTX INC. (*1)	Investment in methanol producing business in United States and sale of products	100.0	S	Mar	-	-	-	-	-
Shark Bay Salt Pty. Ltd.	Production of salt	100.0	S	Mar	0.5	0.7	1.2	1.0	0.2
Mitsui & Co. Texas Chlor-Alkali, Inc. (*1)	Investments in chlor-alkali producing business in U.S.	100.0	S	Dec	-	-	-	-	-
Mitsui Bussan Chemicals Co., Ltd.	Sales and trading of solvents and coating materials	100.0	S	Mar	0.5	0.1	0.6	1.0	-0.4
Santa Vitória Açúcar e Alcool Ltda (*1)	Production and sales of bio-ethanol	50.0	A	Mar	-	-	-	-	-
Performance Chemicals									
P. I. Kaltim Pasifik Amoniak	Production and sales of anhydrous ammonia	75.0	S	Mar	3.3	1.4	4.7	6.8	-2.1
Mitsui Bussan Fertilizer Resources B.V.	Investment in phosphorus ore mining in Peru and global marketing business	100.0	S	Dec	-0.6	0.1	-0.5	0.6	-1.1
Mitsui AgriScience International SA/NV Europe	Investments in crop protection businesses in Europe	100.0	S	Mar	0.5	0.6	1.1	0.6	0.5
Mitsui & Co. Plastics Ltd.	Sales of plastics and chemicals	100.0	S	Mar	2.3	0.6	2.9	2.4	0.5

	Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	1-3Q	4Q	Mar-14 Earnings	Mar-13 Earnings	Increase/Decrease
						(¥billion)	(¥billion)	(¥billion)	(¥billion)	
Energy										
	Mitsui E&P Australia Pty Limited	Exploration, development and production of oil and natural gas in Oceania	100.0	S	Dec	-2.0	-0.4	-2.4	10.2	-12.6
	Mitsui E&P Middle East B.V.	Exploration, development and production of oil and natural gas in Middle East	89.4	S	Dec	27.2	6.0	33.2	17.9	15.3
	Mitsui Oil Exploration Co., Ltd.	Exploration, development and production of oil and natural gas	73.6	S	Mar	27.4	16.4	43.8	55.1	-11.3
	Mitsui E&P USA LLC (*3)	Exploration, development and production of shale gas	89.4	S	Dec	-7.7	-1.9	-9.6	-15.6	6.0
	Mitsui E&P Texas LP (*3)	Exploration, development and production of shale oil/gas	89.4	S	Dec	5.1	0.9	6.0	6.8	-0.8
	Mitsui E&P UK Limited (*6)	Exploration, development and production of oil and natural gas in Europe	89.4	S	Dec	-0.9	-1.1	-2.0	-0.6	-1.4
	Mitsui Gas Development Qatar B.V.	Development and production of natural gas and condensate in Qatar	100.0	S	Dec	0.5	-2.1	-1.6	0.0	-1.6
	MITSUI SAKHALIN HOLDINGS B.V. (*1)	Investment in Sakhalin Energy Investment	100.0	S	Mar	-	-	-	-	-
	Mitsui & Co. LNG Investment Limited (*1)	Investment in LNG projects	100.0	S	Mar	-	-	-	-	-
	Mitsui E&P Mozambique Area 1 Limited	Exploration, development and production of oil and natural gas in Mozambique	41.2	S	Dec	-2.9	-2.1	-5.0	-3.8	-1.2
	Westport Petroleum, Inc.	International trading of petroleum products and crude oil	100.0	S	Mar	-0.1	-0.2	-0.3	-1.8	1.5
	Mitsui & Co. Energy Trading Singapore Pte. Ltd.	International trading of petroleum products and crude oil	100.0	S	Mar	-1.6	1.9	0.3	0.9	-0.6
	Mitsui Oil Co., Ltd.	Sales of petroleum products in Japan	-	-	Mar	0.6	-	-	3.3	-
	ENOS GLOBE Corporation	Sales of liquefied petroleum gas in Japan	30.0	A	Mar	1.2	1.4	2.6	1.4	1.2
	Japan Australia LNG (MIMI) Pty. Ltd. (*1)	Exploration, development and sales of crude oil and natural gas	50.0	A	Dec	-	-	-	-	-
Food Resources										
	San-ei Sucochemical Co., Ltd.	Manufacture and sales of sugars, pharmaceuticals, feedstuffs and other products	74.8	S	Mar	0.2	0.1	0.3	0.2	0.1
	Multigrain Trading AG	Origination and merchandising of agricultural products	100.0	S	Dec	1.0	3.3	4.3	-0.6	4.9
	Xingu Agri AG	Production of agricultural products	100.0	S	Dec	-2.1	0.2	-1.9	-2.3	0.4
	WILSEY FOODS, INC.	Investments in processed oil food company	90.0	S	Mar	2.8	1.0	3.8	2.3	1.5
	Mitsui Sugar Co., Ltd. (*1)	Manufacture of refined sugar	32.2	A	Mar	1.2	-	-	-2.0	-
	The Kumhawapi Sugar Co., Ltd.	Production and sales of sugar	58.6	A	Sep	0.6	-0.1	0.5	1.1	-0.6
	Nippon Formula Feed Manufacturing Company Limited (*1)	Manufacturing and sales of compound feedstuffs	42.8	A	Mar	0.4	-	-	0.0	-
Food Products & Services										
	Mitsui Norin Co., Ltd.	Manufacture and sales of food products	100.0	S	Mar	-0.5	-0.6	-1.1	-0.6	-0.5
	MITSUI FOODS CO., LTD.	Wholesale of foods and beverages	100.0	S	Mar	0.7	2.0	2.7	2.0	0.7
	VENDOR SERVICE CO., LTD.	Sales and distribution of food and packaging materials	100.0	S	Mar	0.6	0.0	0.6	0.7	-0.1
	Bussan Logistics Solutions Co., Ltd.	Operation and management of logistics centers	100.0	S	Mar	0.5	-0.4	0.1	0.9	-0.8
	Retail System Service Co., Ltd.	Sales of foods and groceries, services for retailers	100.0	S	Mar	0.4	-0.1	0.3	0.3	0.0
Consumer Service										
	Mitsui Bussan Inter-Fashion Ltd.	Planning and management of production and distribution of apparel	100.0	S	Mar	0.3	0.2	0.5	0.7	-0.2
	Mitsui Bussan Woodchip Oceania Pty. Ltd.	Plantation, processing and sales of woodchip	100.0	S	Mar	-0.4	-0.1	-0.5	-0.7	0.2
	BUSSAN REAL ESTATE CO., LTD.	Real estate sales, leasing and management	100.0	S	Mar	2.4	2.4	4.8	2.1	2.7
	MBK Healthcare Partners Limited	Investment in overseas healthcare related business	100.0	S	Mar	1.4	0.7	2.1	5.5	-3.4
	MicroBiopharm Japan Co., Ltd.	Manufacture and sales of medicines and chemicals	80.0	S	Mar	1.2	0.3	1.5	0.8	0.7
	AIM SERVICES CO., LTD.	Contract food services	50.0	A	Mar	1.2	0.2	1.4	1.5	-0.1
	Sumisho & Mitsubussan Kenzai Co., Ltd.	Sales of building materials and contract construction work	50.0	A	Mar	0.4	0.2	0.6	0.5	0.1
	QVC JAPAN INC.	TV shopping using a 24-hour dedicated channel	40.0	A	Dec	-	-	4.4	5.0	-0.6
	CCTV Shopping Co., Ltd. (*1)	Service for TV shopping business in China	25.0	A	Dec	-	-	-	-	-
Innovation & Corporate Development										
	Mitsui Knowledge Industry Co., Ltd. (*1)	Planning, development and sales of information and communication systems	58.4	S	Mar	-0.5	-	-	0.7	-
	Mitsui & Co. Commodity Risk Management Ltd.	Trading of energy derivatives	100.0	S	Mar	-3.6	-1.0	-4.6	-3.4	-1.2
	Mitsui Bussan Commodities Ltd.	Trading of non-ferrous metals	100.0	S	Mar	0.1	0.0	0.1	3.4	-3.3
	Mitsui & Co. Precious Metals, Inc.	Trading of precious metals	100.0	S	Mar	0.1	-0.2	-0.1	0.1	-0.2
	Tri-Net Logistics Co., Ltd.	Domestic warehousing businesses	100.0	S	Mar	1.1	0.1	1.2	1.2	0.0
	Mitsubussan Insurance Co., Ltd.	Non life and life insurance agency services	100.0	S	Mar	0.4	0.0	0.4	0.6	-0.2
	Moshi Moshi Hotline, Inc. (*1)	Comprehensive telemarketing and direct marketing operations	34.4	A	Mar	1.0	-	-	3.0	-
	TPV TECHNOLOGY LIMITED	Design, manufacturing and sales of display related products	20.2	A	Dec	-1.4	-4.0	-5.4	1.9	-7.3
	JA Mitsui Leasing, Ltd.	Leasing and financing business	41.7	A	Mar	7.6	2.5	10.1	8.1	2.0
Americas										
	Game Changer Holdings Inc.	Investment in steel processing company	100.0	S	Mar	1.6	0.6	2.2	1.3	0.9
	Champions Pipe & Supply, Inc.	Sales of oil and gas well tubular	100.0	S	Mar	1.2	0.9	2.1	1.9	0.2
	Cinco Pipe & Supply, LLC	Sales of oil and gas well tubular	100.0	S	Mar	0.6	0.4	1.0	-	0.8
	Hydro Capital Corporation	Investments in water treatment plants in Mexico	100.0	S	Dec	0.4	-0.1	0.3	0.4	-0.1
	Ellison Technologies Inc.	Sales of machine tools	88.8	S	Mar	0.3	0.3	0.6	0.6	0.0
	Intercontinental Terminals Company LLC	Chemical tank leasing	100.0	S	Mar	3.1	1.0	4.1	2.8	1.3
	Novus International, Inc.	Manufacture and sales of feed additives	65.0	S	Mar	2.5	0.3	2.8	5.2	-2.4
	United Grain Corp.	Origination and merchandising of grain	100.0	S	Mar	-0.9	0.4	-0.5	0.3	-0.8
	Mitsui Foods, Inc.	Trading canned foods, chilled foods, juice ingredient and coffee	100.0	S	Mar	0.2	0.1	0.3	0.2	0.1
	MBK Real Estate LLC	Real estate-related business	100.0	S	Mar	-0.1	5.1	5.0	0.7	4.3
EMEA										
	MBK Real Estate Europe Limited	Real estate-related business	100.0	S	Mar	3.3	0.0	3.3	-0.7	4.0
	Euro-Mit Staal B.V.	Steel processing	90.0	S	Mar	0.2	0.1	0.3	0.2	0.1
	GEG (Holdings) Limited (*1)	Fabrication, upgrading, inspection and maintenance of welded structures	25.0	A	Mar	-	-	-	-	-
Asia Pacific										
	Mitsui Water Holdings (Thailand) Ltd.	Investment in water supply business	100.0	S	Mar	0.9	0.6	1.5	1.4	0.1
	MIT Power Australia Pty Ltd	Wind power generation	100.0	S	Mar	-0.3	-0.2	-0.5	-0.1	-0.4

(*1) Net income of those companies are not disclosed here based on confidentiality agreements with joint venture partners or on the ground that they are listed companies that have not released their operating results yet.

(*2) Combined sum of consolidated earnings of affiliated companies engaged in IPP, FPSO/FSO leasing and rolling stock leasing businesses, respectively.

(*3) Mitsui E&P USA LLC and Mitsui E&P Texas LP show income (loss) before income taxes.

(*4) MBAPR Holdings Corp. changed its name to Mitsui & Co. Mineral Resources Development (Asia) Corp. on May 20, 2013.

(*5) Nippon Steel Trading Co., Ltd. merged with Sumikin Bussan Corporation and changed its name to Nippon Steel & Sumikin Bussan Corporation on October 1, 2013. The use of the equity method was discontinued from the date of merger.

(*6) Mitsui E&P Poland sp. z o.o. became subsidiary of Mitsui E&P UK Limited from this year. In accordance with these changes, the figure for the corresponding previous year has been restated.

Note) Entity category: S represents Subsidiary and A represents Associated Company

7. Historical Commodity Prices (Informative)

Crude oil (\$/bbl)	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013	Apr-Jun 2013	Jul-Sep 2013	Oct-Dec 2013	Jan-Mar 2014
JCC	122.31	105.62	114.18	113.60	107.50	107.62	112.79	111.50*
Dubai	106.44	106.31	107.48	108.16	100.79	106.30	106.84	104.46
WTI	93.49	92.22	88.18	94.36	94.22	105.82	97.29	98.67

*Latest 2 months data are provisional. (Source: Trade Statistics of Japan, MOF)

Average of representative iron ore index prices (Fine, 62% Fe, CFR North China, US\$/MT)	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013	Apr-Jun 2013	Jul-Sep 2013	Oct-Dec 2013	Jan-Mar 2014
	139.1	111.7	119.9	146.7	124.3	130.8	132.3	120.2

Coal (\$/MT)	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013	Apr-Jun 2013	Jul-Sep 2013	Oct-Dec 2013	Jan-Mar 2014
Hard coking coal	206-210	225.0	170.0	165.0	172.0	145.0	152.0	143.0
Soft coking coal	147.0		117.0		121-123	105.0	105.5	103.5
Thermal coal	115.0	95.0	96.9	98.0	95.0	89.95	85.80	87.40

Copper (\$/MT)	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013	Apr-Jun 2013	Jul-Sep 2013	Oct-Dec 2013	Jan-Mar 2014
LME price	7,866.56	7,716.74	7,908.77	7,927.55	7,145.53	7,078.76	7,152.70	7,038.29

Forex (¥/Foreign currency)	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013	Apr-Jun 2013	Jul-Sep 2013	Oct-Dec 2013	Jan-Mar 2014
Yen to US\$	79.81	78.12	82.79	92.57	99.23	98.06	102.11	102.57
Yen to A\$	80.16	81.37	86.08	95.94	96.80	89.08	93.31	92.45
Yen to BRL	40.13	38.30	40.24	46.40	47.19	42.69	44.75	44.05

Interest(%)	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013	Apr-Jun 2013	Jul-Sep 2013	Oct-Dec 2013	Jan-Mar 2014
3-month Libor (Yen)	0.34	0.33	0.32	0.27	0.23	0.23	0.22	0.21
3-month Libor (US\$)	0.46	0.41	0.31	0.29	0.27	0.26	0.24	0.23
Japanese government bond (10-year)	0.85	0.79	0.76	0.66	0.77	0.74	0.65	0.62

8. Risk Exposure by Country and Fund Operation

【Risk exposure by country】

① Investments, loans and guarantees

(Sum of Mitsui, Trading Subsidiaries and some investment vehicles and subsidiaries)

(Billions of yen)

	Investments	Loans	Guarantees	Total	Hedged (ex. Insurance)	Net Position
Brazil	634.9	36.3	192.4	863.6	54.8	808.8
Chile	60.6	13.8	295.5	369.9	0.0	369.9
Indonesia	99.1	53.8	84.2	237.1	8.2	228.9
Russia	128.2	0.0	2.5	130.7	0.0	130.7
Malaysia	68.7	1.1	55.1	124.9	2.3	122.7
Mexico	114.3	0.0	1.7	116.0	0.0	116.0
China	101.9	1.2	4.6	107.7	0.0	107.7
Thailand	89.4	1.0	38.1	128.5	31.4	97.1
Philippines	11.5	8.6	11.6	31.7	0.0	31.7
India	24.4	0.0	0.0	24.5	0.0	24.5
Mozambique	17.1	0.0	5.8	22.9	0.0	22.9
Venezuela	0.9	9.6	0.9	11.4	0.9	10.5
Iran	0.1	0.0	3.1	3.2	0.0	3.2

Note) "Hedged" represents the amounts by which credit risk is hedged by such as investment insurance and third-party guarantees.

Note) "Investment" represents book value for accounting purpose on the basis of Japanese GAAP, not reflecting the effects of applying net investment hedging relationships.

② Trade receivables

(Sum of Mitsui, Trading Subsidiaries and some investment vehicles and subsidiaries)

(Billions of yen)

	Gross	Hedged (ex. Insurance)	Net Position
Brazil	30.0	0.9	29.1
Chile	15.6	0.3	15.3
Indonesia	26.0	3.3	22.7
Russia	12.3	0.9	11.4
Malaysia	11.0	1.2	9.9
Mexico	23.0	0.0	23.0
China	183.9	11.3	172.6
Thailand	45.0	0.8	44.3
Philippines	5.8	0.0	5.8
India	0.2	0.0	0.2
Mozambique	33.6	2.7	30.8
Venezuela	2.6	1.0	1.6
Iran	1.0	0.0	1.0

Note) "Hedged" represents the amounts by which credit risk is hedged by such as trade insurance and Confirmed L/C.

【Fund operation】

We maintain cash and cash equivalents as liquidity sources, which consist mainly of highly liquid and highly-rated short-term financial instruments and deposits to flexibly meet capital requirements for our business activities. We are partially engaged in fund operation for profit purposes in the Innovation & Corporate Development Segment.

9. Number of Employees (Mitsui and its subsidiaries)

◆Mitsui and its subsidiaries in the aggregate(persons)

①<Operating segment information>

	Mar-14	Mar-13
Iron & Steel Products	1,882	1,959
Mineral & Metal Resources	457	512
Machinery & Infrastructure	18,804	15,107
Chemicals	2,727	2,794
Energy	758	1,056
Lifestyle	10,047	7,829
Innovation& Corporate development	3,586	5,733
Americas	4,220	4,622
Europe, the Middle East and Africa	947	945
Asia Pacific	1,464	1,569
All Other	3,198	3,022
Total	48,090	45,148

Note)1.This table does not include part-time employees.

2.The number of employees at trading subsidiaries and their conslidated subsidiaries in China, Taiwan, Korea and CIS are included in "All Other".

②<Geographic area information>

	Mar-14	Mar-13
Japan	—	—
Americas	623	605
Europe, the Middle East and Africa	765	773
Asia Pacific	1,773	1,914
Total	3,161	3,292

Note) This table includes only local staff working for Trading Subsidiaries and Foreign Branches.

◆Mitsui (persons)

③<Operating segment information>

	Mar-14	Mar-13
Iron & Steel Products	352	394
Mineral & Metal Resources	251	259
Machinery & Infrastructure	784	808
Chemicals	634	705
Energy	416	435
Lifestyle	801	806
Innovation& Corporate development	391	528
Americas	219	211
Europe, the Middle East and Africa	155	149
Asia Pacific	229	217
All Other	1,865	1,655
Total	6,097	6,167

Note)1.This table does not include part-time employees.

2.The number of headquarters employees working in China, Taiwan, Korea and CIS is included in "All Other".

④<Geographic area information>

	Mar-14	Mar-13
Japan	4,854	4,928
Americas	321	315
Europe, the Middle East and Africa	232	233
Asia Pacific	532	535
All Other	158	156
Total	6,097	6,167

Note) This table does not include local staff working for Foreign Branches.

10. News Releases

Segment	Date	Release Title
Mineral & Metal Resources		
	2013/6/21	Mitsui and ITOCHU Acquire Interests in BHP Iron Ore Jimblebar
	2013/10/2	Completion of the first expansion phase of iron ore export capacity at Cape Lambert
	2013/10/11	Update on Caserones Copper and Molybdenum Deposit Development Project in Chile
	2014/2/13	Mitsui and NSSMC to Invest in West Angelas Mine Expansion in Western Australia
Machinery & Infrastructure		
	2013/4/16	Signing of Memorandum of Understanding with Petroleos Mexicanos under the witness of Mexican President Enrique Pena Nieto
	2013/4/30	Portek to acquire Latvian Port Terminal Company
	2013/5/13	Participation in Jirau run-of-the river hydropower project in Brazil
	2013/6/6	Participation in Power Generation Project in South Africa
	2013/6/10	Construction of Wind Farm in Hamada City, Shimane Prefecture
	2013/7/2	Participation in Water Concession Business in Czech Republic
	2013/7/18	Development of Mega-Solar Projects for Investment Funds
	2013/7/22	Mitsui to participate in Natural Gas Pipeline Project in Arizona, U.S.A.
	2013/9/19	Mitsui to participate in Integrated Logistics Business in Brazil
	2013/9/26	Signing of Memorandum of Understanding with Yangon City Development Committee, Myanmar regarding collaboration in water supply sector
	2013/9/27	Participation of Mitsui & Co., Ltd., Marubeni Corporation and Mitsui O.S.K. Lines, Ltd. and Conclusion of Financing for Deepwater FPSO Chartering Project for TEN Oil Fields Offshore Ghana
	2013/10/8	Participation in power generation and power/gas retail business in Australia
	2013/10/31	Participation in power generation project in New York City
	2013/12/18	MODEC, Inc., Mitsui & Co., Ltd., Mitsui O.S.K. Lines, Ltd. and Marubeni Corporation to Proceed with the Ultra-Deepwater FPSO Chartering Project for Carioca Area of Brazilian Offshore Pre-Salt Oil Field
	2013/12/19	Allocation of new shares by PT. Bussan Auto Finance
	2013/12/24	Participation in wind power generation project in Mexico
Chemicals		
	2013/5/15	Mitsui & Co., Ltd. and Celanese Corporation to Participate in Methanol Production Business in Texas
	2014/1/30	Commercial Production at World's Largest Scale Bio-Succinic Acid Plant in 2015
Energy		
	2013/4/22	Mitsui to participate in Laffan Refinery 2 Project
	2013/5/17	Mitsui enters into a natural gas liquefaction tolling agreement and a joint venture agreement for LNG Export Project in the U.S.A.
	2013/7/12	Kestrel New Mining Area Start Production
	2013/9/2	Update on Browse LNG Project
	2013/9/24	Shale Oil/Gas Development in Texas Accelerated expansion and participation by MOECO
	2013/12/18	Mitsui to sell its entire shares in MITSUI OIL CO., LTD to TonenGeneral
	2014/2/20	Mitsui's subsidiary to sell its Shares of INPEX CORPORATION
	2014/3/26	Mitsui is to invest in LanzaTech, a venture company which is developing gas fermentation process technology using microorganisms.

Lifestyle		
	2013/4/30	Participation in Processed Tomato Business in India
	2013/5/31	Mitsui participated in environmentally-conscious smart city development in Malaysia as a master developer
	2013/8/5	Mitsui to participate in timber processing with forest concessions in Russia
	2013/8/8	Basic Agreement concerning Integrated Block Development Project, and Rebuilding of Mitsui & Co. Head Office
	2013/9/3	Establishment of a Joint Venture of Large Scale Farm Operation with a Brazil-based Major Agricultural Producer
	2014/2/27	Mitsui acquired US Healthcare Staffing Company "Delta"
Innovation& Coporate Development		
	2013/5/13	Tokyu's open-air shopping center Grandberry Mall to begin demonstration trials of O2O service
	2013/6/27	Joint Venture Established with Resorttrust, Inc. in Medical Healthcare IT Field
	2013/10/1	Mitsui to sell off QIWI PLC shares in Secondary Public Offering
	2014/1/10	Launch of new high-speed mobile service in Indonesia
Overseas		
	2013/10/21	Mitsui to participate in Vietnam Shrimp Processing Company
Others		
	2013/5/1	Mitsui Donates 300,000 Chinese Yuan to Aid Sichuan, China, Earthquake Relief Efforts
	2013/11/13	MITSUI DONATES 20,000,000 JAPANESE YEN TO AID PHILIPPINES TYPHOON RELIEF EFFORTS
	2013/11/27	Adoption of International Financial Reporting Standards
	2014/2/5	Notification of Share Buyback Program
	2014/3/3	Notification of Progress on Share Buyback Program
	2014/3/17	End of Share Buyback Program
	2014/3/26	Cancellation of Treasury Stock

Ends

11. Historical Data

	Mar-2005	Mar-2006	Mar-2007	Mar-2008	Mar-2009	Mar-2010	Mar-2011	Mar-2012	Mar-2013	Mar-2014
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(Billions of yen)

Revenues	3,525.7	4,115.5	4,880.7	5,738.9	5,535.2	4,098.4	4,879.4	5,251.6	4,911.6	5,740.7
Gross Profit	725.8	816.6	903.7	988.1	1,018.3	702.0	859.2	878.3	780.4	859.9
Other Expenses(Income)	-550.2	-563.4	-573.6	-588.1	-769.0	-576.0	-586.6	-465.1	-476.3	-408.2
SQ&A expense	-518.9	-550.8	-581.5	-605.2	-802.1	-546.2	-533.0	-514.8	-521.1	-574.7
Provision for doubtful rec.	-8.9	0.0	-13.3	-8.1	-19.5	-11.3	-9.2	-15.1	-14.7	-10.0
Interest expense	-8.1	-21.6	-41.8	-48.9	-35.1	-10.4	-0.7	-5.4	-1.2	2.1
(Interest income)	35.5	38.3	50.7	57.3	47.8	35.9	40.0	(37.2)	(41.7)	(46.5)
(Interest expense)	(43.6)	(59.9)	(92.5)	(106.2)	(82.9)	(46.3)	(40.7)	(-42.6)	(-42.9)	(-44.4)
Dividend income	24.6	30.7	50.1	50.1	71.9	37.7	51.0	86.5	80.1	120.5
Gain on sales of securities	36.5	37.9	58.8	92.3	33.2	20.9	39.5	21.9	44.9	80.9
Gain on securities contributed to an employee retirement benefit trust	-	-	-	-	-	-	-	-	-	2.1
Loss on write-down of sec.	-16.5	-10.6	-11.7	-36.7	-117.4	-48.5	-19.5	-33.5	-27.3	-18.9
Gain on disposal of PP&E	6.5	6.0	5.6	-0.2	2.8	0.0	0.2	5.7	6.2	15.7
Impairment of long-lived assets	-21.5	-36.1	-19.7	-24.4	-37.8	-8.7	-18.3	-14.0	-12.3	-6.5
Impairment loss of goodwill	-	-	-16.5	-2.0	-18.6	-9.9	-0.6	-4.2	-	-4.1
DPF incident	-36.0	-9.0	3.9	-	-	-	-	-	-	-
Settlement of the Oil Spill Incident in the Gulf of Mexico	-	-	-	-	-	-	-88.6	-	-	-
Other expense	-7.9	-9.9	-7.5	-3.0	-48.4	0.4	-7.4	7.9	-30.9	-13.3
Income before Taxes	175.6	253.2	330.1	402.0	247.3	126.0	272.6	413.2	314.1	453.7
Income Taxes	-103.5	-124.7	-159.0	-171.2	-119.4	-89.2	-203.9	-172.6	-158.3	-180.7
Income before Equity in Earnings	72.1	128.5	171.1	230.8	127.9	36.8	68.7	240.6	155.8	273.0
Minority Interests	-17.6	-21.5	-26.0	-48.0	-35.1	-	-	-	-	-
Equity in Earnings	65.9	94.2	151.1	154.3	84.8	131.5	242.2	232.1	176.2	173.7
Discontinued Operations	0.7	1.2	3.3	71.0	-	-0.8	-	-	-	-
Net Income	121.1	202.4	301.5	410.1	177.6	167.5	310.9	472.7	332.0	446.7
Net Income Attributable to Noncontrolling Interests	-	-	-	-	-	-17.8	-4.2	-38.2	-24.1	-24.5
Net Income Attributable to Mitsui & Co., Ltd.	-	-	-	-	-	149.7	306.7	434.5	307.9	422.2

Total trading transactions (Japan GAAP)	13,615.0	14,885.7	15,357.7	17,009.1	15,347.9	9,358.4	9,942.5	10,481.2	10,049.6	11,165.7
Operating income (Japan GAAP)	198.0	265.8	308.9	374.8	394.7	144.5	317.0	348.4	254.6	275.2

Total Assets	7,593.4	8,573.6	9,813.3	9,537.8	8,364.2	8,369.0	8,598.1	9,011.8	10,324.6	11,001.3
Current Assets	4,420.7	4,746.8	5,073.8	5,058.1	4,419.1	4,261.1	4,317.6	4,426.3	4,631.5	4,430.3
Fixed Assets	3,172.7	3,826.8	4,739.5	4,479.7	3,945.1	4,107.9	4,280.5	4,585.5	5,693.1	6,571.0
Interest-bearing debt	3,539.8	3,564.7	3,918.1	3,685.6	3,668.6	3,471.7	3,377.5	3,578.0	4,269.3	4,455.1
Cash and Time deposits	819.9	734.1	806.6	911.6	1,153.5	1,416.0	1,443.6	1,435.2	1,429.9	1,230.7
Net interest-bearing debt	2,719.9	2,830.6	3,111.5	2,774.0	2,515.1	2,055.7	1,933.9	2,142.8	2,839.4	3,224.4
Shareholders' Equity	1,122.8	1,677.9	2,110.3	2,183.7	1,881.7	2,230.1	2,366.2	2,641.3	3,181.8	3,586.4
Common stock	192.5	295.8	323.2	337.5	339.6	341.5	341.5	341.5	341.5	341.5

ROA	1.69%	2.50%	3.28%	4.24%	1.98%	1.79%	3.62%	4.93%	3.18%	3.96%
ROE	11.61%	14.45%	15.92%	19.10%	8.74%	7.28%	13.35%	17.35%	10.58%	12.48%
DER (Net)	2.42	1.69	1.47	1.27	1.34	0.92	0.82	0.81	0.89	0.90
Shareholders' equity to total assets	14.8%	19.6%	21.5%	22.9%	22.5%	26.6%	27.5%	29.3%	30.8%	32.6%

Note1) Figures have not been reclassified to conform to the change in current year presentation for discontinued operations in accordance with ASC205-20.

Note2) Interest-bearing debt was calculated deducting capital lease obligations and ASC815 fair value adjustment until Mar-2006.

Note3) Figures have been adjusted in accordance with ASC815-10-45 since Mar-2008.

Note4) AS0810-10-85 (SFAS No. 180) was adopted effective Mar-2010. Figures for prior years have not been reclassified.

Note5) Tax effects on investments in associated companies which were formerly included in "Equity in Earnings" are included in "Income Taxes" for the year ended Mar-2010. Figures for prior years have not been reclassified.

Note6) In regards to transactions where Mitsui and its subsidiaries were not a contracting party and acted as an agent, we changed the presentation to include only the commission amount in "Total trading transactions" from the presentation based on total amounts of the gross transaction volume and the commission we received for the year ended Mar-2010. Figures for prior years have not been reclassified.