

Data Book on Consolidated Financial Results
for the Year Ended March 31, 2016

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Notes: “Mar-16” in this booklet represents either “for the year ended March 31, 2016” or “as of March 31, 2016”, whichever is appropriate. It is also the same for “Mar-15”.

1. Consolidated Statements of Income

1) Revenue (See "4. Operating Segment Information" for revenue by operating segment.)

(Billions of yen)				
<u>Category of revenues</u>	<u>Mar-16</u>	<u>Mar-15</u>	<u>Increase</u>	<u>Description</u>
Sale of products	4,202.6	4,815.2	-612.6	<Sale of products> Decrease : Energy (lower crude oil and gas prices), Mineral & Metal Resources (decline in iron ore operations in Australia due to lower prices), Chemicals (decline in trading volume and lower prices), Americas (decline in sales volume of O&G well tubular and transfer of Ellison Technologies to Machinery & Infrastructure segment in spite of an increase in Novus due to solid performance in methionine business), Iron & Steel (transfer of domestic structural product and metal scrap businesses from Mitsui & Co. Steel Ltd. to MM & KENZAI (an equity accounted investee))
Rendering of services	399.9	432.1	-32.2	
Other revenue	157.2	157.6	-0.4	
Total revenue	4,759.7	5,404.9	-645.2	

2) Gross profit (See "4. Operating Segment Information" for gross profit by operating segment.)

(Billions of yen)				
	<u>Mar-16</u>	<u>Mar-15</u>	<u>Increase</u>	<u>Description</u>
Total	726.6	845.8	-119.2	Decrease : Energy (MOECO: decline from lower crude oil prices and higher production costs, partially offset by higher production and the positive impact of FX fluctuations, MEPME: decline due to lower crude oil prices and higher production costs, MEPAU: decline from lower crude oil prices in spite of partially offsetting increased production and cost reduction, MEPUSA: decline from lower gas prices in spite of cost reductions and MEP Texas Holdings: decline due to lower crude oil prices which more than offset the effects of cost reductions and higher production. Mitsui & Co. Energy Trading Singapore: increase as a result of solid performance) Mineral & Metal Resources (Iron ore mining operations in Australia: decline due to lower iron ore prices, partially offset by cost reductions and the positive impact of FX fluctuations. MCH: increase due to the positive impact of FX rate and cost reduction, partially offset by lower coal prices) Increase : Americas (Novus: increase due to solid performance in methionine business, Champions Pipe & Supply: decline due to decline in sales volume of O&G well tubular products reflecting lower crude oil prices)

<u>Average Ex. Rate</u>	<u>Mar-16</u>	<u>Mar-15</u>	<u>Increase</u>	
US Dollar	¥119.99	¥110.62	¥9.37	
Australian Dollar	¥88.24	¥95.51	-¥7.27	
Oil price per barrel	\$53	\$103	-\$50	Note) JCC (Japan Crude Cocktail) price as reflected in operating results for the stated periods.

Other income/expenses

3) Selling, general and administrative expenses

Breakdown by sub-account	(Billions of yen)		
	Mar-16	Mar-15	Increase
Personnel	-287.2	-295.5	8.3
Welfare	-15.0	-14.7	-0.3
Travel	-32.9	-34.5	1.6
Entertainment	-8.0	-8.4	0.4
Communication	-48.5	-48.8	0.3
Rent	-27.4	-24.1	-3.3
Depreciation	-14.8	-15.0	0.2
Fees and Taxes	-14.4	-10.6	-3.8
Provision for Doubtful Receivables	-9.9	-17.0	7.1
Others	-107.9	-116.0	8.1
Total	-566.0	-584.6	18.6

4) Gain (loss) on securities and other investments, Impairment reversal (loss) of fixed assets,

Gain (loss) on disposal or sales of fixed assets, and Other income (expense)

	Mar-16	Mar-15	Increase	Description for Mar-16	Description for Mar-15	(Billions of yen)
Gain (loss) on securities and other investments -net	93.2	42.5	50.7	Gain: FX translation due to liquidation of Mitsui & Co. LNG Investment +34.5, Sale of a stake in a Mexican subsidiary of Road Machinery (a mining machinery sales and service provider company), Sale of stakes in relation to basic chemicals business, Valuation of fair value on shares in Hutchison China MediTech +9.3, Sale of a stake in relation to aviation business +8.2, Reversal gain of impairment loss on investments for Relia (former Moshi Moshi Hotline) reflecting the share price rise +6.2, Partial sale of a share in a holding company for IPP business in Malaysia, Sale of stakes in relation to automobile business +3.5	Gain: Sale of a stake in relation to aviation business +12.0, Sale of stakes in Silver Bell +9.1, Shanghai Senmao International Real Estate +6.5, Partial sale of shares and valuation on retained shares in TPV Technology +6.2, Sales of a stake in MRE +4.9	
Nikkei Stock Average (Yen, at closing)	16,759	19,207				
Impairment reversal (loss) of fixed assets -net	-89.0	-79.9	-9.1	Loss: MCH -38.1, MEP Texas Holdings (Eagle Ford) -19.4, MEPUSA (Marcellus) -18.2, MEPUK (the North Sea area) -8.9, MOECO (Gulf of Thailand businesses) -4.6, Multigrain Trading -3.0 Reversal: TIACT +11.8	Loss: MEP Texas Holdings (Eagle Ford) -58.9, MEPUK (the North Sea area) -13.8	
Gain (loss) on disposal or sales of fixed assets -net	-11.7	1.4	-13.1	Retirement loss at MEPME -21.5, Demolition expense on the head office building -4.3 Gain on the sale of buildings in Japan +11.6		
Other income (expense) -net	-32.1	-34.9	2.8	Exploration expenses at Oil and Gas etc. -16.0, Impairment loss on goodwill on Multigrain Trading -6.3, FX loss in the commodity derivatives trading corresponding to related gross profit -4.8, FX loss related to foreign currency deposits on MOECO -3.6	Exploration expenses at Oil and Gas etc. -34.9, FX loss in the coffee trading corresponding to related gross profit -5.7, Impairment loss on goodwill at MEPUK (the North Sea area) -4.8, Expense at reorganization among affiliated companies at Lifestyle, FX gain related to foreign currency deposits on MOECO +6.7, FX gains in the commodity derivatives trading corresponding to related gross profit +4.9	

5) Interest income/expense

i) Interest income/expense		(Billions of yen)		
	<u>Mar-16</u>	<u>Mar-15</u>	<u>Increase</u>	
	-19.4	-17.1	-2.3	
Interest income	31.6	33.1	-1.5	
Interest expense	-51.0	-50.2	-0.8	
< Breakdown by entity category >				
Parent	-13.5	-14.7	1.2	
Overseas Trading Subs.	0.3	0.1	0.2	
Domestic Subs.	-3.8	-4.8	1.0	
Overseas Subs.	-2.3	2.3	-4.6	

ii) Interest-bearing debt		(Billions of yen)	
	<u>Mar-16</u>	<u>Mar-15</u>	
Gross interest-bearing debt	4,710.5	4,793.9	
	<u>Mar-15</u>	<u>Mar-14</u>	
	4,793.9	4,411.1	
Average for the period-ends	<u>Mar-16</u>	<u>Mar-15</u>	
	4,752.2	4,602.5	

iii) Market indication (monthly average)		(%)	
	<u>Mar-16</u>	<u>Mar-15</u>	
3-month Yen Tibor	0.16	0.19	
3-month US\$ Libor	0.42	0.24	
10-year government bond	0.27	0.46	

6) Dividend income		(Billions of yen)		
Quarterly, Domestic/Overseas				
	<u>Mar-16</u>	<u>Mar-15</u>	<u>Increase</u>	
1Q	16.2	41.0	-24.8	
2Q	9.8	35.9	-26.1	
3Q	23.1	19.8	3.3	
4Q	5.6	17.4	-11.8	
Total	54.7	114.1	-59.4	
Domestic	17.0	19.3	-2.3	
Overseas	37.7	94.8	-57.1	
(Overseas LNG projects*)	32.8	87.1	-54.3	
Total	54.7	114.1	-59.4	

* Abu Dhabi, Oman, Qatar-Gas 1&3, Equatorial Guinea and Sakhalin II

7) Share of profit (loss) of investments accounted for using the equity method

See "4. Operating Segment Information" for Share of profit (loss) of investments accounted for using the equity method by operating segment.

8) Income taxes		(Billions of yen)			
	<u>Mar-16</u>	<u>Mar-15</u>	<u>Increase</u>	<u>Description</u>	
Profit before Income taxes	24.3	431.8	-407.5		
Income taxes	-91.2	-104.9	13.7	Decline of applicable income taxes in response to a decline of profit before income taxes	
				For the previous year, negative impact on deferred tax was caused by the repeal of MRRT	
				For the current year and previous year, one-time positive impacts mainly due to reversal of DTL on undistributed retained earnings of associated companies due to the reduction of the Japanese corporate income tax rate	
				For the current year, subsidiaries whose functional currency and currency used to calculate tax profit differ recorded an increase in tax burden on taxable temporary difference arising from depreciation of currency used to calculate tax profit against	
(tax rate)	375.0%	24.3%	-350.7 pt		

2. Consolidated Statements of Financial Position

	Mar-16	Mar-15	Increase	Description	(Billions of yen)
1) Current Assets/Current Liabilities					
Current Assets	4,286.7	4,730.5	-443.8		
Cash and cash equivalents	1,490.8	1,400.8	90.0		
Trade and other receivables	1,607.9	1,949.8	-341.9	Lower prices in Energy, Chemicals, Mineral & Metal Resources, Decline in trading volume in Innovation & Corporate Development, Iron & Steel Products, Machinery & Infrastructure	
Other financial assets	295.1	384.2	-89.1		
Inventories	533.7	671.2	-137.5		
Other current assets	138.6	136.1	2.5		
Current Liabilities	2,562.8	2,841.1	-278.3		
Short-term debt	353.2	290.6	62.6		
Current portion of long-term debt	519.2	472.7	46.5		
Trade and other payables	1,107.2	1,384.0	-276.8	Corresponding to decline in trade and other receivables	
Other financial liabilities	298.3	414.0	-115.7		
Working Capital	1,723.9	1,889.4	-165.5		
2) Non-current Assets	6,623.8	7,472.4	-848.6		
Investments accounted for using the equity method	2,515.3	2,791.3	-276.0	Dividends received from equity accounted investees -166.7, Decline due to FX fluctuations -158.9, Decline corresponding to loss of equity method investments -130.2, Sale of a stake in relation to basic chemicals business -13.4 Acquisition of stakes: Petrobras Gás (gas distribution in Brazil) +61.8, Gonvarri Eólica (wind turbine towers and flanges manufacturing in Spain) +15.3, MIMS Group (drug information service to healthcare professionals in the Asia-Oceania region) +12.3, Passenger railway transportation business in Brazil (additional acquisition) +11.9, Hexagon Composites (composite pressure vessel manufacturing in Norway) +11.3, Salmones Multiexport (salmon farming, processing and sales in Chile) +10.1	
Other investments	1,179.7	1,529.8	-350.1	Decline of fair value on financial assets measured at FVTOCI -337.1 (decline of fair value in investments in LNG projects due to lower crude oil prices)	
Trade and other receivables	382.2	425.1	-42.9	Collection of a loan receivable to FPSO leasing business in Brazil and Vietnam -14.4	
Property, plant and equipment	1,938.4	2,148.1	-209.7	Deterioration of fixed assets at MEP Texas Holdings and MEPUSA at U.S. shale gas and oil producing operations -63.3 (incl. TA -14.9), Deterioration of fixed assets at MCH at coal mining operations in Australia -53.5 (incl. TA -8.3), Sale of a stake in production of chlor-alkali in U.S. -49.0, Decline at iron ore mining operations in Australia -29.9 (incl. TA -25.5), Decline at oil and gas producing operations mainly due to retirement of fixed assets at MEPME despite an increase due to acquisition of an interest in gas and condensate field at MEPAU -20.2 (incl. TA -18.3), Increase in aircraft leasing business +12.6	
Intangible assets	157.5	163.0	-5.5	Multigrain Trading -8.7 (impairment loss on goodwill etc.) TIACT +11.4 (reversal of impairment loss etc.)	
3) Non-current Liabilities	4,681.2	4,964.4	-283.2		
4) Total equity attributable to owners of the parent	3,379.7	4,099.8	-720.1		
Common stock	341.5	341.5	0.0		
Capital surplus	412.1	411.9	0.2		
Retained earnings	2,314.2	2,537.8	-223.6		
Other components of equity	318.0	814.6	-496.6	Decline of financial assets measured at FVTOCI -238.4 (decline of fair value in investments in LNG projects) Decline due to foreign currency translation adjustment -258.8 Depreciation of Australian Dollar against Japanese Yen -57.0 (Mar/16 JPY86.25/AUD←Mar/15 JPY92.06/AUD) Depreciation of US Dollar against Japanese Yen -50.6 (Mar/16 JPY112.68/USD←Mar/15 JPY120.17/USD) Depreciation of Brazilian Real against Japanese Yen -23.6 (Mar/16 JPY31.27/BRL←Mar/15 JPY37.21/BRL)	

<Net Debt-to-Equity Ratio (Net DER)>
See MD&A in the Flash Report.

3. Consolidated Statements of Cash Flows

1) Operating activities

Net cash provided by operating activities for the current year was ¥587.0 billion, a decline of ¥53.0 billion from ¥640.0 billion for the previous year.

Net cash from an increase or a decrease in working capital, or changes in operating assets and liabilities for the current year was ¥115.3 billion of net cash inflow, an increase of ¥136.9 billion from ¥21.6 billion of net cash outflow for the previous year.

Core operating cash flow, cash flows from operating activities without the net cash flow from an increase or a decrease in working capital, for the current year amounted to ¥471.7 billion, a decline of ¥189.9 billion from ¥661.6 billion for the previous year.

(Billions of yen)

	Mar-16	Mar-15	Increase
(a) Profit (loss) for the Period	-66.9	326.9	-393.8
Adjustments to reconcile profit for the period to cash flows from operating activities :			
(b) Depreciation and amortization	253.2	268.4	-15.2
(c) Change in retirement benefit liabilities	0.3	-3.8	4.1
(d) Provision for doubtful receivables, (Gain) loss on securities and other investments -net, Impairment (reversal) loss of fixed assets -net, (Gain) loss on disposal or sales of fixed assets -net	17.4	53.1	-35.7
(e) Finance (income) costs -net	-26.6	-86.7	60.1
(f) Income taxes	91.2	104.9	-13.7
(g) Share of (profit) loss of investments accounted for using the equity method	132.0	-144.6	276.6
(h) Interest received/paid, Dividends received, Income taxes paid	71.1	143.4	-72.3
Subtotal((b)+(c)+(d)+(e)+(f)+(g)+(h))	538.6	334.7	203.9
Core Operating cash flow((a)+(b)+(c)+(d)+(e)+(f)+(g)+(h))	471.7	661.6	-189.9
Changes in operating assets and liabilities :			
(i) Change in trade and other receivables/payables, inventories, other-net	115.3	-21.6	136.9
Net cash provided by operating activities((a)+(b)+(c)+(d)+(e)+(f)+(g)+(h)+(i))	587.0	640.0	-53.0

2) Investing activities

Net cash used in investing activities for the current year was ¥408.1 billion, an increase of ¥21.7 billion from ¥386.4 billion for the previous year.

(Billions of yen)

	Mar-16			Mar-15		
	Net	Gross	Description	Net	Gross	Description
Net change in investments in and advances to equity accounted investees	-126.4	-199.8	<Increases> Acquisition of a stake in Petrobras Gás (gas distribution in Brazil) -61.8, Acquisition of a stake in a wind turbine towers and flanges manufacturing business in Spain for -15.3, Investment and loan to FPSO leasing business for oil and gas production in Brazil -14.5, Acquisition of a stake in MIMS Group (drug information service to healthcare professionals in the Asia-Oceania region) -12.3, Additional acquisition of a stake in a passenger railway transportation business in Brazil -11.9, Acquisition of a stake in a Norwegian CFRP pressure tank manufacturer -11.3, Acquisition of a stake in a Chilean salmon farming, processing and sales company -10.1	-155.4	-279.0	<Increases> Acquisition of a 20% stake in Penske Truck Leasing -73.1, Acquisition of a 20% stake in VLI S.A. -70.1, FPSO leasing business for oil and gas production in Ghana and Brazil -30.6, Cameron LNG -13.6, Investments in ESBR Participações, Acquisition of a 15% stake of in a passenger railway transportation business in Brazil -10.0
		73.4	<Decreases> Repayment of a loan to FPSO leasing business for oil and gas production in Brazil and Vietnam +21.4			123.6
Net change in other investments	-23.4	-111.6	<Increases> Acquisition of a gas and condensate field in Australia -45.9, Investment in OSIsoft that develops and sells IoT data management software	60.1	-68.1	<Increases> Acquisition of agrichemical fungicid business -13.2
		88.2	<Decreases> Sale of chlor-alkali business in U.S. +17.5, Sale of shares in Coca-Cola East Japan +11.7, Sale of a stake in a mining machinery sales and service provider company based in Mexico			128.2
Net change in property, plant, equipment and investment property	-272.7	-300.8	<Increases> Oil and gas projects other than U.S. shale gas and oil projects -126.6, Marcellus and Eagle Ford shale gas and oil projects in U.S. -28.1, Iron ore mining projects in Australia -25.4, Tank terminals in U.S. -16.0, Methanol manufacturing J/V in U.S. -11.7, Coal mining operations in Australia -10.5	-346.4	-378.4	<Increases> Oil and gas projects other than U.S. shale gas and oil projects -127.7, Iron ore mining projects in Australia -56.3, Marcellus and Eagle Ford shale gas and oil projects in U.S. -50.7, Methanol manufacturing J/V in U.S. -24.1, Tank terminals in U.S. -14.5, Wind power generation business in Australia -14.3, Coal mining operations in Australia -12.6
		28.1	<Decreases> Sale of buildings in Japan by Bussan Real Estate (now called Mitsui & Co. Real Estate) +13.5			32.0
Net change in time deposits	0.3			-4.7		
Net change in long-term loan receivables	14.1			60.0		Sales of aircraft and locomotive finance lease receivables +20.9
Cash flows from investing activities	-408.1			-386.4		

3) Financing activities

For the current year, net cash used by financing activities was ¥50.5 billion, a decline of ¥75.7 billion from ¥126.2 billion of net cash used for the previous year. The cash outflow from payments of cash dividends was ¥114.7 billion and the cash outflow from the borrowing of long-term debt was ¥15.2 billion. Meanwhile, the cash inflow from the borrowing of short-term debt was ¥79.8 billion.

(Billions of yen)

	Mar-16		Mar-15	
	Net	Description	Net	Description
Net change in short-term debt	79.8		-181.8	
Net change in long-term debt	-15.2	Increase: +507.5	197.2	Increase: +752.2
		Decrease: -522.7		Decrease: -555.0
Purchase and sales of treasury stock-net	0.0		0.0	
Dividends paid	-114.7		-118.3	
Transactions with non-controlling interest shareholders	-0.4		-23.3	
Cash flows from financing activities	-50.5		-126.2	

4. Operating Segment Information

Period ended March 31, 2016 (from April 1, 2015 to March 31, 2016)

(Billions of yen)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development
Revenue	111.1	685.6	415.2	787.4	672.6	990.4	139.5
Gross profit	32.0	98.7	127.1	76.5	109.0	116.5	52.9
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	4.8	-204.1	8.0	8.0	-22.3	18.5	7.8
Profit (Loss) for the Year Attributable to Owners of the Parent	6.3	-162.5	18.3	17.7	-3.9	-14.0	16.1
EBITDA	10.9	-93.8	29.2	30.1	210.1	9.9	12.5
Total Assets (as of March 31, 2016)	392.2	1,591.4	2,009.8	732.5	1,973.5	1,523.8	510.5
Core Operating CF	4.8	134.5	62.9	19.6	206.0	-8.9	7.6

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	785.6	105.3	111.4	4,804.1	2.6	-47.0	4,759.7
Gross profit	114.8	20.5	23.3	771.3	1.7	-46.4	726.6
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	8.2	3.7	35.5	-131.9	0.1	-0.2	-132.0
Profit (Loss) for the Year Attributable to Owners of the Parent	28.3	3.5	11.6	-78.6	7.4	-12.2	-83.4
EBITDA	69.4	5.3	40.9	324.5	-0.5	12.4	336.4
Total Assets (as of March 31, 2016)	648.8	151.3	402.9	9,936.7	5,590.3	-4,616.5	10,910.5
Core Operating CF	55.5	1.8	7.3	491.1	-19.4		471.7

Period ended March 31, 2015 (from April 1, 2014 to March 31, 2015)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development
Revenue	152.4	793.0	445.6	888.8	992.9	971.1	128.0
Gross profit	38.9	147.9	131.8	70.7	204.4	115.3	41.3
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	6.8	-41.7	26.9	7.5	57.2	15.8	10.0
Profit (Loss) for the Year Attributable to Owners of the Parent	8.5	60.9	45.7	3.7	119.7	-5.9	9.9
EBITDA	13.8	116.0	54.0	20.1	445.6	14.5	1.7
Total Assets (as of March 31, 2015)	457.8	1,951.7	2,046.9	839.6	2,582.1	1,615.7	592.5
Core Operating CF	7.1	159.9	69.6	13.5	348.0	-0.3	11.2

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	834.6	112.3	111.7	5,430.4	2.8	-28.3	5,404.9
Gross profit	98.6	21.5	21.8	892.2	1.6	-48.0	845.8
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	10.5	3.3	49.0	145.3	0.1	-0.8	144.6
Profit (Loss) for the Year Attributable to Owners of the Parent	25.8	3.4	30.5	302.2	8.3	-4.0	306.5
EBITDA	50.4	4.3	51.5	771.9	3.4	13.0	788.3
Total Assets (as of March 31, 2015)	613.3	167.7	443.3	11,310.6	5,115.9	-4,223.6	12,202.9
Core Operating CF	25.2	2.5	6.6	643.3	18.3		661.6

Increase/Decrease

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development
Revenue	-41.3	-107.4	-30.4	-101.4	-320.3	19.3	11.5
Gross profit	-6.9	-49.2	-4.7	5.8	-95.4	1.2	11.6
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	-2.0	-162.4	-18.9	0.5	-79.5	2.7	-2.2
Profit (Loss) for the Year Attributable to Owners of the Parent	-2.2	-223.4	-27.4	14.0	-123.6	-8.1	6.2
EBITDA	-2.9	-209.8	-24.8	10.0	-235.5	-4.6	10.8
Total Assets	-65.6	-360.3	-37.1	-107.1	-608.6	-91.9	-82.0
Core Operating CF	-2.3	-25.4	-6.7	6.1	-142.0	-8.6	-3.6

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	-49.0	-7.0	-0.3	-626.3	-0.2	-18.7	-645.2
Gross profit	16.2	-1.0	1.5	-120.9	0.1	1.6	-119.2
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	-2.3	0.4	-13.5	-277.2	0.0	0.6	-276.6
Profit (Loss) for the Year Attributable to Owners of the Parent	2.5	0.1	-18.9	-380.8	-0.9	-8.2	-389.9
EBITDA	19.0	1.0	-10.6	-447.4	-3.9	-0.6	-451.9
Total Assets	35.5	-16.4	-40.4	-1,373.9	474.4	-392.9	-1,292.4
Core Operating CF	30.3	-0.7	0.7	-152.2	-37.7		-189.9

Gross Profit

(Billions of yen)

	<u>Mar-16</u>	<u>Mar-15</u>	<u>Increase</u>	<u>Description</u>
Iron & Steel Products	32.0	38.9	-6.9	Mitsui & Co. Steel (transfer of domestic structural product and metal scrap businesses to MM & KENZAI, an equity accounted investee)
Mineral & Metal Resources	98.7	147.9	-49.2	MIOD -36.8 (lower iron ore prices, partially offset by the positive impact of FX fluctuations, cost reduction and increased income from infrastructure usage), MII -14.5 (lower iron ore prices, partially offset by cost reductions and the positive impact of FX fluctuations), MCH +4.0 (positive impact of FX rate and cost reduction, partially offset by lower coal prices)
Machinery & Infrastructure	127.1	131.8	-4.7	
Chemicals	76.5	70.7	5.8	Withdrawal from chlor-alkali producing business in U.S. +4.3
Energy	109.0	204.4	-95.4	MOECO -32.0 (lower crude oil prices and higher production costs, partially offset by higher production and the positive impact of FX fluctuations), MEPME -30.0 (lower crude oil prices and higher production costs), MEPAU -19.6 (lower crude oil prices, partially offset by increased production and cost reduction), MEPUSA -14.3 (lower gas prices despite cost reductions), MEP Texas Holdings -8.6 (lower crude oil prices, which more than offset the effects of cost reductions and higher production), Mitsui & Co. Energy Trading Singapore +5.2 (solid performance)
Lifestyle	116.5	115.3	1.2	Max Mara Japan +3.6 (new consolidation), PRIFOODS +3.0 (good sales in broilers business), Multigrain Trading -6.6 (lower grain origination), Decline corresponding to improvement of FX gains and losses related to coffee trading posted in other expense for the current year and for the previous year -6.6
Innovation & Corporate Development	52.9	41.3	11.6	Increase corresponding to deterioration of FX gains and losses posted in other expense for the current year and for the previous year +9.7
Americas	114.8	98.6	16.2	Novus International +33.4 (solid performance in methionine business), Transfer of Ellison Technologies to Machinery & Infrastructure Segment -10.3, Champions Pipe & Supply -8.1 (decline in sales volume of oil and gas well tubular products reflecting lower crude oil prices)
Europe, the Middle East and Africa	20.5	21.5	-1.0	
Asia Pacific	23.3	21.8	1.5	
Total	771.3	892.2	-120.9	
All Other	1.7	1.6	0.1	
Adjustments and Eliminations	-46.4	-48.0	1.6	
Consolidated Total	726.6	845.8	-119.2	

Share of Profit (Loss) of Investments Accounted for Using the Equity Method

	<u>Mar-16</u>	<u>Mar-15</u>	<u>Increase</u>	<u>Description</u>	(Billions of yen)
Iron & Steel Products	4.8	6.8	-2.0		
Mineral & Metal Resources	-204.1	-41.7	-162.4	AcruX -81.6 (impairment loss -92.5 partially offset by the reversal effect of additional recognition of DTL reflecting the tax system revision in Chile), Minera Lumina Copper Chile (Caserones Copper Mine) -40.0 (impairment loss -46.2), Valepar -27.3 (impairment loss on fixed assets and lower iron ore prices, partially offset by recognition of DTA reflecting the tax system revision in Brazil), Robe River Mining -13.4 (lower iron ore prices, partially offset by the positive impact of FX fluctuations, cost reduction and income from infrastructure usage), Collahuasi -6.0 (lower copper prices), Decline of allocation to other segments +12.1	
Machinery & Infrastructure	8.0	26.9	-18.9	IPP businesses -53.9 (one-time loss due to the lower electricity prices and obsolete power plants -54.2, MtM valuation losses -1.9, reversal effect of impairment losses on obsolete thermal power plant in the previous year), One-time positive impact at Toyo Engineering reflecting the difference between loss estimates and actual amounts while the estimated loss was recorded for the previous year, Reversal effect of R&D costs for a new aircraft engine with GE incurred in the previous year, LNG receiving terminal project in Mexico +5.5 (change in lease accounting treatment), Truck leasing and rental businesses in North America +4.3 (new contribution)	
Chemicals	8.0	7.5	0.5		
Energy	-22.3	57.2	-79.5	JAL-MIMI (impairment loss -40.3, lower crude oil prices), MOECO -14.4 (impairment at Gulf of Thailand business and lower crude oil prices)	
Lifestyle	18.5	15.8	2.7	Wilsey Foods +3.0 (good sales of edible oil products in U.S.)	
Innovation & Corporate Development	7.8	10.0	-2.2		
Americas	8.2	10.5	-2.3		
Europe, the Middle East and Africa	3.7	3.3	0.4		
Asia Pacific	35.5	49.0	-13.5	Decline of allocation from other segments -12.0 (negative impact from lower iron ore prices on iron ore mining operations in Australia jointly invested with Mineral & Metal Resources Segment)	
Total	-131.9	145.3	-277.2		
All Other	0.1	0.1	0.0		
Adjustments and Eliminations	-0.2	-0.8	0.6		
Consolidated Total	-132.0	144.6	-276.6		

Profit (Loss) for the Year Attributable to Owners of the Parent

(Billions of yen)

	Mar-16	Mar-15	Increase	Description (changes attributable to other than gross profit and share of profit (loss) of investments accounted for using the equity method; before tax)
Iron & Steel Products	6.3	8.5	-2.2	
Mineral & Metal Resources	-162.5	60.9	-223.4	Mar-16: MCH impairment loss on fixed assets -38.1 Mar-15: Negative impact on a deferred tax by the repeal of MRRT -12.0, Gain on the sale of stake in Silver Bell +4.5 Reversal of DTL on undistributed retained earnings of associated companies due to the reduction of Japanese corporate income tax rate: for the current year +1.3, for the previous year +7.1
Machinery & Infrastructure	18.3	45.7	-27.4	Mar-16: Gain on the sale of a stake in a subsidiary of Road Machinery in Mexico, Reversal of impairment loss at TIACT +11.8, Gain on sale of a stake in relation to aviation business +8.2, Gain on partial sale of a share in a holding company for IPP business in Malaysia Mar-15: Gain on sale of a stake in relation to aviation business +12.0 Reversal of DTL on undistributed retained earnings of associated companies due to the reduction of Japanese corporate income tax rate: for the current year +1.6, for the previous year +5.2
Chemicals	17.7	3.7	14.0	Mar-16: Gain on the sale of stakes in relation to basic chemicals business Mar-15: Provision for doubtful receivables for basic chemicals trading business in China -3.1
Energy	-3.9	119.7	-123.6	Dividends income -57.5 (six LNG projects -54.3) Mar-16: Retirement loss at MEPME -21.5, Impairment loss at MEP Texas Holdings LLC (Eagle Ford shale oil and gas) -19.4, Impairment loss at MEPUSA (Marcellus shale gas) -18.2, Losses at MEPUK (the North Sea area) -8.9, Impairment loss at MOECO (Gulf of Thailand businesses) -4.6, FX translation due to liquidation of Mitsui & Co. LNG Investment +34.5, Mar-15: Impairment loss at MEP Texas Holdings (Eagle Ford shale oil and gas) -58.9, Impairment losses at MEPUK (the North Sea area) fixed assets -13.8 and goodwill -4.8 Exploration expenses: for the current year -14.7, for the previous year -33.3
Lifestyle	-14.0	-5.9	-8.1	Mar-16: Impairment loss on goodwill -6.3 and impairment loss on fixed assets -3.0 at Multigrain Trading, Increase of expenses due to new consolidation of Max Mara Japan -3.1, Gain on the sale of buildings in Japan at Bussan Real Estate (now called Mitsui & Co. Real Estate) +13.1 Mar-15: Gain on the sale of a stake in Shanghai Senmao International Real Estate +6.5, One-time expense at reorganization among affiliated companies FX gains and losses in relation to coffee trading business corresponding to related gross profit: for the current year +0.9, for the previous year -5.7
Innovation & Corporate Development	16.1	9.9	6.2	Mar-16: Gain due to the valuation of fair value on shares in Hutchison China MediTech +9.3, Reversal gain of impairment loss on investments for Relia (former Moshi Moshi Hotline) reflecting share price rise +6.2 Mar-15: Gain on the sale of shares and valuation on retained shares in TPV Technology +6.2, Decline of income tax reflecting tax deduction of previously recognized impairment losses on shares in TPV Technology +5.9 FX gains and losses in relation to commodity derivatives trading corresponding to related gross profit: for the current year -4.8, for the previous year +4.9
Americas	28.3	25.8	2.5	Decline in expenses due to transfer of Ellison Technologies +9.1 Mar-15: Gain on sale of stake related to senior living business in MRE +4.9, Gain on sale of a stake in Silver Bell +4.5
Europe, the Middle East and Africa	3.5	3.4	0.1	
Asia Pacific	11.6	30.5	-18.9	
Total	-78.6	302.2	-380.8	
All Other	7.4	8.3	-0.9	
Adjustments and Eliminations	-12.2	-4.0	-8.2	
Consolidated Total	-83.4	306.5	-389.9	

EBITDA

(Billions of yen)

	<u>Mar-16</u>	<u>Mar-15</u>	<u>Increase</u>	<u>Description</u>
Iron & Steel Products	10.9	13.8	-2.9	
Mineral & Metal Resources	-93.8	116.0	-209.8	
Machinery & Infrastructure	29.2	54.0	-24.8	
Chemicals	30.1	20.1	10.0	
Energy	210.1	445.6	-235.5	Decline in depreciation and amortization -8.7 (Oil and gas producing operations -8.7, including shale oil and gas operations in U.S. -6.3)
Lifestyle	9.9	14.5	-4.6	
Innovation & Corporate Development	12.5	1.7	10.8	
Americas	69.4	50.4	19.0	
Europe, the Middle East and Africa	5.3	4.3	1.0	
Asia Pacific	40.9	51.5	-10.6	
Total	324.5	771.9	-447.4	
All Other	-0.5	3.4	-3.9	
Adjustments and Eliminations	12.4	13.0	-0.6	
Consolidated Total	336.4	788.3	-451.9	

EBITDA is the total of "gross profit," "selling, general and administrative expenses," "dividend income" and "share of profit (loss) of investments accounted for using the equity method" from the consolidated states of income and "depreciation and amortization" from the consolidated statements of cash flows.

<Ref.>

Breakdown by Business Unit

Period ended March 31, 2016 (from April 1, 2015 to March 31, 2016)

(Billions of yen)

	Machinery & Infrastructure			Chemicals			Lifestyle				Innovation & Corporate Development		
	Infra-structure Projects	Trans- portation Systems	Total	Basic Chemicals	Perfor- mance Chemicals	Total	Food Resources	Food Products & Services	CS	Total	ICT	Corporate Develop- ment	Total
Revenue	57.6	357.6	415.2	580.1	207.3	787.4	618.9	304.0	67.5	990.4	63.0	76.5	139.5
Gross profit	25.4	101.7	127.1	24.1	52.4	76.5	25.0	57.2	34.3	116.5	19.6	33.3	52.9
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	-14.9	22.9	8.0	1.3	6.7	8.0	10.6	0.3	7.6	18.5	2.5	5.3	7.8
Profit (Loss) for the Year Attributable to Owners of the Parent	-13.7	32.0	18.3	10.1	7.6	17.7	-24.4	2.6	7.8	-14.0	3.6	12.5	16.1
EBITDA	-25.4	54.6	29.2	11.9	18.2	30.1	-0.2	10.2	-0.1	9.9	-3.7	16.2	12.5
Total Assets (as of March 31, 2016)	886.3	1,123.5	2,009.8	346.2	386.3	732.5	426.6	606.1	491.1	1,523.8	177.8	332.7	510.5
Core Operating CF	16.9	46.0	62.9	10.2	9.4	19.6	-11.2	8.7	-6.4	-8.9	1.0	6.6	7.6

Period ended March 31, 2015 (from April 1, 2014 to March 31, 2015)

	Machinery & Infrastructure			Chemicals			Lifestyle				Innovation & Corporate Development		
	Infra-structure Projects	Trans- portation Systems	Total	Basic Chemicals	Perfor- mance Chemicals	Total	Food Resources	Food Products & Services	CS	Total	ICT	Corporate Develop- ment	Total
Revenue	57.9	387.7	445.6	673.6	215.2	888.8	627.7	283.6	59.8	971.1	60.1	67.9	128.0
Gross profit	25.7	106.1	131.8	20.1	50.6	70.7	29.5	56.9	28.9	115.3	17.6	23.7	41.3
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	19.7	7.2	26.9	2.1	5.4	7.5	7.4	0.1	8.3	15.8	3.9	6.1	10.0
Profit (Loss) for the Year Attributable to Owners of the Parent	15.5	30.2	45.7	-4.0	7.7	3.7	-7.9	2.2	-0.2	-5.9	5.7	4.2	9.9
EBITDA	8.5	45.5	54.0	6.9	13.2	20.1	3.3	10.9	0.3	14.5	-6.3	8.0	1.7
Total Assets (as of March 31, 2015)	919.7	1,127.2	2,046.9	439.9	399.7	839.6	446.3	655.7	513.7	1,615.7	151.8	440.7	592.5
Core Operating CF	17.5	52.1	69.6	7.1	6.4	13.5	0.5	3.7	-4.5	-0.3	4.1	7.1	11.2

Increase/Decrease

	Machinery & Infrastructure			Chemicals			Lifestyle				Innovation & Corporate Development		
	Infra-structure Projects	Trans- portation Systems	Total	Basic Chemicals	Perfor- mance Chemicals	Total	Food Resources	Food Products & Services	CS	Total	ICT	Corporate Develop- ment	Total
Revenue	-0.3	-30.1	-30.4	-93.5	-7.9	-101.4	-8.8	20.4	7.7	19.3	2.9	8.6	11.5
Gross profit	-0.3	-4.4	-4.7	4.0	1.8	5.8	-4.5	0.3	5.4	1.2	2.0	9.6	11.6
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	-34.6	15.7	-18.9	-0.8	1.3	0.5	3.2	0.2	-0.7	2.7	-1.4	-0.8	-2.2
Profit (Loss) for the Year Attributable to Owners of the Parent	-29.2	1.8	-27.4	14.1	-0.1	14.0	-16.5	0.4	8.0	-8.1	-2.1	8.3	6.2
EBITDA	-33.9	9.1	-24.8	5.0	5.0	10.0	-3.5	-0.7	-0.4	-4.6	2.6	8.2	10.8
Total Assets	-33.4	-3.7	-37.1	-93.7	-13.4	-107.1	-19.7	-49.6	-22.6	-91.9	26.0	-108.0	-82.0
Core Operating CF	-0.6	-6.1	-6.7	3.1	3.0	6.1	-11.7	5.0	-1.9	-8.6	-3.1	-0.5	-3.6

5. Forecasts for the Year Ending March 31, 2017

< Assumption >

Exchange rate (JPY/USD)	110.00	119.99
Crude oil (JCC)	\$49/bbl	\$49/bbl
Consolidated oil price	\$45/bbl	\$53/bbl

(Billions of yen)

	Mar-17 Forecast	Mar-16 Result	Change	Description
Gross profit	640.0	726.6	-86.6	Lower crude oil and gas prices
Selling, general and administrative expenses	-550.0	-566.0	16.0	Decline in costs
Gain on investments, fixed assets and other	50.0	-39.6	89.6	Coal, Oil & gas businesses: reversal effects, Asset recycling
Interest expenses	-30.0	-19.4	-10.6	Increase in interest payments
Dividend income	50.0	54.7	-4.7	Decline in dividend from LNG projects
Profit (loss) of equity method investments	170.0	-132.0	302.0	Copper, LNG, IPP businesses: reversal effects
Profit before income taxes	330.0	24.3	305.7	
Income taxes	-120.0	-91.2	-28.8	Decline in PBT
Non-controlling Interests	-10.0	-16.5	6.5	
Profit (loss) for the year attributable to owners of the parent	200.0	-83.4	283.4	
Depreciation and amortization	230.0	253.2	-23.2	Effects of impairments
EBITDA	540.0	336.4	203.6	
Core operating cash flow	360.0	471.7	-111.7	

Profit for the year attributable to owners of the parent (Billions of yen)

	Mar-17 Forecast	Mar-16 Result	Change	Description of Increase/Decrease
Iron & Steel Products	5.0	6.3	-1.3	Reversal effects of gains on stock sales in the year ended March 31, 2016
Mineral & Metal Resources	45.0	-162.5	207.5	Reversal effects of impairment losses at copper businesses in Chile and coal mining operations in Australia as well as consolidating losses at Valepar
Machinery & Infrastructure	60.0	18.3	41.7	Reversal effects of a one-time negative impact at IPP businesses
Chemicals	15.0	18.6	-3.6	Reversal effects of sale of stakes in basic chemicals business, in spite of an increase reflecting joint ownership of Novus International with the Americas Segment
Energy	0.0	-3.9	3.9	Reversal effects of impairment losses at LNG businesses in Australia and shale gas and oil projects in U.S. in spite of lower crude oil prices, Reversal effects of FX translation gain due to liquidation of Mitsui & Co. LNG Investment
Lifestyle	15.0	-14.9	29.9	Reversal effects of impairment losses on fixed assets, tax expenses, and poor performance of origination and merchandising of agricultural products at Multigrain Trading
Innovation & Corporate Development	10.0	16.1	-6.1	Reversal effect of the valuation of fair value on shares in Hutchison China MediTech
Americas	25.0	28.3	-3.3	Lower methionine prices at Novus International
Europe, the Middle East and Africa	5.0	3.5	1.5	
Asia Pacific	20.0	11.6	8.4	Reversal effects of impairment losses at coal mining operations in Australia
Total	200.0	-78.6	278.6	
All Other Adjustments and Eliminations	0.0	-4.8	4.8	
Consolidated Total	200.0	-83.4	283.4	

6. Affiliated Companies Information

<Profit of major subsidiaries and equity accounted investees>

Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	L-3Q	4Q	Mar-16	Mar-15	Increase/Decrease
					(JPY billion)	(JPY billion)	Earnings (JPY billion)	Earnings (JPY billion)	(JPY billion)
Iron & Steel Products									
Mitsui & Co. Steel Ltd.	Sales, export, import of steel products	100.0	S	Mar	2.9	0.8	3.7	4.9	-1.2
Regency Steel Asia Pte Ltd.	Wholesale and retail of steel products	92.5	S	Mar	-0.5	-0.1	-0.6	0.1	-0.7
Shanghai Bao-Mit Steel Distribution Co., Ltd.	Processing and sales of steel products	35.0	A	Dec	0.3	0.1	0.4	0.4	0.0
Gestamp Americas companies	Manufacture of automotive components	30.0	A	Dec	0.6	0.7	1.4	2.1	-0.7
SIAM YAMATO STEEL COMPANY LIMITED (*1)	Manufacture and sales of steel products	20.0	A	Dec	-	-	-	-	-
Gonvarri Eólica, S.L.	Manufacture of wind turbine towers and flanges	25.0	A	Dec	0.0	0.5	0.5	0.0	0.5
Mineral & Metal Resources									
Mitsui Iron Ore Development Pty. Ltd.	Mining and sales of Australian iron ore	100.0	S	Mar	48.6	13.5	62.1	94.3	-32.2
Mitsui-Itochu Iron Pty. Ltd.	Mining and sales of Australian iron ore	70.0	S	Mar	11.9	0.7	12.6	24.4	-11.8
Mitsui Coal Holdings Pty. Ltd.	Investments in Australian coal business	100.0	S	Mar	0.7	-28.4	-27.7	-1.1	-26.6
Japan Collahuasi Resources B.V.	Investment in Collahuasi copper mine in Chile	61.9	S	Dec	0.8	0.5	1.4	4.2	-2.8
Oriente Copper Netherlands B.V.	Investment in copper business in Chile through Inversiones Mineras Acrux SpA	100.0	S	Mar	-4.8	-94.9	-99.7	-17.8	-81.9
Mitsui Bussan Copper Investment & Co., Ltd.	Investment in Caserones copper mine in Chile	100.0	S	Mar	-22.8	-29.2	-52.1	-12.6	-39.5
Mitsui & Co. Mineral Resources Development (Asia) Corp.	Investments in nickel and cobalt smelting business in Philippines	100.0	S	Mar	-0.4	-0.5	-0.9	0.9	-1.8
Mitsui Raw Materials Development Pty. Limited	Investment in overseas scrap metal recycling business	100.0	S	Mar	-4.3	-0.4	-4.8	-2.2	-2.6
BHP Billiton Mitsui Coal Pty Ltd.	Mining and sales of Australian coal	20.0	A	Jun	1.4	-0.1	1.3	0.5	0.8
Valepar S.A.	Holding company of Vale S.A.	15.0	A	Dec	-1.0	-51.6	-52.5	-25.3	-27.2
Inner Mongolia Erdos Electric Power & Metallurgical Co., Ltd	Coal mining, power generation, ferrous alloy and chemical production and water pumping	25.0	A	Dec	3.9	1.2	5.1	6.0	-0.9
NIPPON AMAZON ALUMINIUM CO., LTD. (*1)	Investments in aluminium smelting business in Brazil	20.5	A	Dec	-	-	-	-	-
Infrastructure Projects									
Mitsui & Co. Plant Systems, Ltd.	Sales of various plants, electric power facilities and transportation	100.0	S	Mar	1.4	1.3	2.7	1.4	1.3
MITSUMI GAS E ENERGIA DO BRASIL LTDA.	Investments in gas distribution companies in Brazil	100.0	S	Dec	1.9	0.6	2.4	4.7	-2.3
MIT Gas Mexico, S. de R.L. de C.V.	Investments in gas distribution companies in Mexico	100.0	S	Dec	0.3	0.3	0.6	0.8	-0.2
Drillship Investment B.V.	Investments in drillship leasing business	100.0	S	Dec	1.0	0.2	1.2	1.2	0.0
ATLATEC, S.A. de C.V.	Designing, building and operation of water treatment plants	85.0	S	Dec	-0.1	-0.5	-0.6	1.3	-1.9
Tokyo International Air Cargo Terminal Ltd.	Operation of air cargo terminal at Tokyo International Airport	100.0	S	Mar	12.7	0.1	12.7	1.3	11.4
Portek International Private Limited	Development and operation of container terminal	100.0	S	Mar	0.3	0.0	0.3	0.8	-0.5
Toyo Engineering Corporation (*1)	Plant engineering	22.8	A	Mar	4.0	-	-	-7.9	-
IPP businesses (*2)	Investment in power generation businesses	Var.	A	Dec	-6.5	-34.9	-41.5	12.1	-53.6
FPSO/FSO leasing businesses (*2)	FPSO/FSO leasing	Var.	A	Dec	5.3	2.3	7.6	1.8	5.8
MIT Pipeline Investment Americas, Inc.	Investments in natural gas pipeline project in Arizona	100.0	S	Mar	0.4	0.1	0.5	0.1	0.4
Mit Investment Manzanillo B.V.	Investment in LNG terminal in Mexico	100.0	S	Mar	4.5	0.2	4.7	0.8	3.9
Integrated Transportation Systems									
Toyota Chile S.A.	Import and sales of automobiles and auto parts	100.0	S	Dec	0.7	0.2	0.9	1.3	-0.4
MITSUMI AUTO FINANCE CHILE LTDA.	Automobile retail finance	100.0	S	Dec	1.3	0.4	1.7	1.7	0.0
PT. Bussan Auto Finance	Motorcycle retail finance	70.0	S	Dec	-0.1	0.1	0.0	0.3	-0.3
Komatsu-Mitsui Maquinarias Peru S.A. (*1)	Sales of construction and mining equipment	60.0	S	Dec	-	-	-	-	-
Road Machinery, LLC (*3)	Sales of construction and mining equipment	100.0	S	Mar	1.0	11.7	12.7	1.3	11.4
Orient Marine Co., Ltd.	Shipping business	100.0	S	Mar	1.0	0.3	1.3	1.4	-0.1
OMC SHIPPING PTE. LTD.	Shipping business	100.0	S	Mar	-1.0	-0.9	-1.9	0.2	-2.1
Mitsui Bussan Aerospace Co., Ltd.	Import and sales of helicopters and defense and aerospace products	100.0	S	Mar	0.5	0.3	0.8	1.4	-0.6
Rolling stock leasing businesses (*2)	Freight car and locomotive leasing	Var.	S/A	Var.	4.7	0.0	4.7	6.2	-1.5
Penske Automotive Group, Inc.	Automotive retailer	18.0	A	Dec	5.2	1.5	6.7	5.4	1.3
PT. Yamaha Indonesia Motor Manufacturing	Manufacture and sales of motorcycles	15.0	A	Dec	1.2	0.4	1.6	1.8	-0.2
KOMATSU MARKETING SUPPORT AUSTRALIA PTY LTD (*1)	Sales of construction and mining equipment	40.0	A	Mar	-	-	-	-	-
NATIONAL PLANT AND EQUIPMENT PTY LIMITED (*1)	Rental of mining equipment	49.9	A	Mar	-	-	-	-	-
VLI S.A.	Integrated Freight Transportation	20.0	A	Dec	2.3	0.8	3.1	3.0	0.1
TAIYOKENKI RENTAL CO.LTD. (*1)	Rental of construction equipment	25.9	A	May	-	-	-	-	-
MITSUMI BUSSAN MACHINE TEC CO.LTD.	Sales of metal cutting machine	100.0	S	Mar	0.7	0.2	0.9	0.9	0.0
Truck leasing and rental businesses (*2)	Truck leasing, rental and logistics businesses	100.0	S	Dec	1.7	0.3	2.0	0.0	2.0
Ellison Technologies Inc.	Sales of machine tools	88.8	S	Mar	-1.1	0.5	-0.6	0.7	-1.3
Basic Chemicals									
Japan-Arabia Methanol Company Ltd.	Investments in methanol producing business in Saudi Arabia and sales of products	55.0	S	Mar	1.5	-0.2	1.3	2.1	-0.8
MMTX Inc.	Investment in methanol producing business in United States and sale of products	100.0	S	Mar	-2.2	-0.6	-2.8	-	-
Shark Bay Salt Pty. Ltd.	Production of salt	100.0	S	Mar	0.5	0.8	1.3	1.9	-0.6
Mitsui Bussan Chemicals Co., Ltd.	Sales and trading of solvents and coating materials	100.0	S	Mar	0.7	0.2	0.8	0.9	-0.1
Performance Chemicals									
Mitsui Bussan Fertilizer Resources B.V.	Investment in phosphorus ore mining in Peru and global marketing business	100.0	S	Dec	0.4	0.0	0.4	-1.5	1.9
Mitsui AgriScience International SA/NV	Investments in crop protection businesses in Europe	100.0	S	Mar	1.2	0.1	1.3	1.1	0.2
Mitsui AgriScience International Inc.	Investments in crop protection businesses in Americas	100.0	S	Mar	0.0	0.2	0.2	0.3	-0.1
MITSUMI & CO. PLASTICS LTD.	Sales of plastics and chemicals	100.0	S	Mar	2.2	0.6	2.8	3.0	-0.2
Daio Chemical Co., Ltd.	Manufacture and sales of industrial chemicals	70.0	S	Mar	0.4	0.1	0.4	0.3	0.1

	Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	1-3Q	4Q	Mar-16 Earnings	Mar-15 Earnings	Increase/Decrease
						(JPY billion)	(JPY billion)	(JPY billion)	(JPY billion)	(JPY billion)
Energy										
	Mitsui E&P Australia Pty Limited	Exploration, development and production of oil and natural gas in Oceania	100.0	S	Dec	-3.7	-1.9	-5.6	1.2	-6.8
	Mitsui E&P Middle East B.V.	Exploration, development and production of oil and natural gas in Middle East	89.7	S	Dec	-15.0	-0.5	-15.4	24.1	-39.5
	Mitsui Oil Exploration Co., Ltd.	Exploration, development and production of oil and natural gas	74.3	S	Mar	12.5	-2.6	9.9	37.0	-27.1
	Mitsui E&P USA LLC (*3)	Exploration, development and production of shale gas	89.7	S	Dec	-7.4	-19.8	-27.2	-2.3	-24.9
	MEP Texas Holdings LLC (*3)	Exploration, development and production of shale oil/gas	89.7	S	Dec	4.5	-17.6	-13.1	-40.3	27.2
	Mitsui E&P UK Limited	Exploration, development and production of oil and natural gas in Europe	89.7	S	Dec	-1.5	-1.4	-2.9	-9.7	6.8
	Mitsui Gas Development Qatar B.V.	Development and production of natural gas and condensate in Qatar	100.0	S	Dec	0.5	0.0	0.5	-2.3	2.8
	Mitsui Sakhalin Holdings B.V. (*1)	Investment in Sakhalin Energy Investment	100.0	S	Mar	-	-	-	-	-
	Mitsui E&P Mozambique Area 1 Limited	Exploration, development and production of oil and natural gas in Mozambique	51.3	S	Dec	-5.5	-1.1	-6.6	-11.7	5.1
	Mitsui & Co. Energy Trading Singapore Pte. Ltd.	International trading of petroleum products and crude oil	100.0	S	Mar	2.5	1.1	3.6	-2.2	5.8
	ENEOS GLOBE Corporation	Sales of liquefied petroleum gas in Japan	30.0	A	Mar	-1.8	-2.1	-3.8	-3.1	-0.7
	Japan Australia LNG (MIMI) Pty. Ltd. (*1)	Exploration, development and sales of crude oil and natural gas	50.0	A	Dec	-	-	-	-	-
	Mitsui & Co. LNG Investment USA, Inc. (*4)	Investments in LNG export project in the U.S.A.	100.0	S	Dec	-0.6	-0.5	-1.1	-1.7	0.6
Food Resources										
	San-ei Suicrochemical Co., Ltd.	Manufacture and sales of sugars, pharmaceuticals, feedstuffs and other products	74.8	S	Mar	0.2	0.0	0.2	0.4	-0.2
	Multigrain Trading AG	Origination and merchandising of agricultural products	100.0	S	Dec	-23.9	-6.3	-30.2	-8.5	-21.7
	XINGU AGRI AG	Production of agricultural products	100.0	S	Dec	-2.8	1.0	-1.8	-1.2	-0.6
	WILSEY FOODS, INC.	Investments in edible oil products company	90.0	S	Mar	4.0	1.1	5.1	3.2	1.9
	Mitsui Sugar Co., Ltd. (*1)	Manufacture of refined sugar	32.2	A	Mar	1.4	-	-	1.6	-
	FEED ONE CO., LTD. (*1)	Manufacturing and sales of compound feedstuffs	25.0	A	Mar	0.6	-	-	0.6	-
	PRIFOODS CO., LTD.	Production, processing and sales of broilers	46.4	S	Mar	1.0	0.2	1.3	0.6	0.7
	TOHO BUSSAN KAISHA, LTD.	Import and sales of agricultural and marine products	100.0	S	Mar	0.0	-0.1	-0.1	0.4	-0.5
Food Products & Services										
	Mitsui Norin Co., Ltd.	Manufacture and sales of food products	100.0	S	Mar	0.0	0.1	0.1	-0.4	0.5
	MITSUI FOODS CO., LTD.	Wholesale of foods and beverages	100.0	S	Mar	0.4	0.1	0.6	1.8	-1.2
	VENDOR SERVICE CO., LTD.	Sales and distribution of food and packaging materials	100.0	S	Mar	0.8	0.1	0.8	0.3	0.5
	Bussan Logistics Solutions Co., Ltd.	Operation and management of logistics centers	100.0	S	Mar	0.7	-0.1	0.5	-0.2	0.7
	RETAIL SYSTEM SERVICE CO., LTD.	Sales of foods and groceries, services for retailers	100.0	S	Mar	0.9	0.1	0.9	0.5	0.4
	MITSUI ALIMENTOS LTDA.	Export of coffee beans and domestic sales of roasted products	100.0	S	Dec	-0.3	0.2	-0.1	-0.3	0.2
Consumer Service										
	MITSUI BUSSAN INTER-FASHION LTD.	Planning and management of production and distribution of apparel	100.0	S	Mar	0.1	0.1	0.3	0.5	-0.2
	Mitsui Bussan Woodchip Oceania Pty. Ltd.	Plantation, processing and sales of woodchip	100.0	S	Mar	0.3	0.5	0.8	0.0	0.8
	Mitsui & Co. Real Estate Ltd. (*5)	Real estate sales, leasing, management and consulting	100.0	S	Mar	8.4	0.1	8.5	1.3	7.2
	MBK Healthcare Partners Limited	Investment in overseas healthcare related business	100.0	S	Mar	2.8	1.3	4.1	4.1	0.0
	MicroBiopharm Japan Co., Ltd.	Manufacture and sales of medicines and chemicals	80.0	S	Mar	0.8	0.5	1.4	1.1	0.3
	AIM SERVICES CO., LTD.	Contract food services	50.0	A	Mar	1.3	0.3	1.6	1.3	0.3
	Sumisho & Mitsubussan Kenzai Co., Ltd.	Sales of building materials and contract construction work	50.0	A	Mar	0.3	0.0	0.3	0.4	-0.1
	ARAMARK Uniform Services Japan Corporation	Rental and sales of uniforms	50.0	A	Mar	0.3	0.0	0.3	0.3	0.0
	Fuji Pharma Co., Ltd. (*1)	Manufacture and sales of medicines	22.9	A	Sep	0.5	-	-	0.4	-
	SOGO MEDICAL CO., LTD.	Total solutions for medical institution management, dispensary pharmacy business	25.5	A	Mar	0.5	0.0	0.6	0.6	0.0
	UHS PARTNERS, INC.	Investment in healthcare staffing business	100.0	S	Dec	-0.5	-0.1	-0.6	-0.1	-0.5
	Paul Stuart, Inc.	Luxury clothing retailer	100.0	S	Mar	-0.7	-0.5	-1.1	-0.3	-0.8
IT & Communication										
	Asia Pacific Mobile Pte. Ltd.	Investment in high-speed mobile service business in Indonesia	100.0	S	Mar	-1.3	-0.8	-2.2	0.3	-2.5
	Relia, Inc. (*1) (*5)	Comprehensive telemarketing and direct marketing operations	34.4	A	Mar	0.7	-	-	0.9	-
	QVC JAPAN INC. (*1)	TV shopping using a 24-hour dedicated channel	40.0	A	Dec	-	-	4.2	4.1	0.1
	CCTV Shopping Co., Ltd. (*1)	Service for TV shopping business in China	25.0	A	Dec	-	-	-	-	-
	MITSUI KNOWLEDGE INDUSTRY CO., LTD.	Planning, development and sales of information and communication systems	100.0	S	Mar	0.0	0.6	0.6	0.3	0.3
	Mitsui Electronics Inc.	Sales of electronic device and equipment	100.0	S	Mar	0.2	-0.1	0.2	-0.3	0.5
Corporate Development										
	JA Mitsui Leasing, Ltd.	Leasing and financing business	31.4	A	Mar	3.5	0.5	4.1	4.6	-0.5
	Mitsubussan Insurance Co., Ltd.	Non life and life insurance agency services	100.0	S	Mar	0.6	0.0	0.6	0.5	0.1
	Mitsui Bussan Commodities Ltd.	Trading of energy and base metal derivatives	100.0	S	Mar	1.0	0.0	1.0	1.8	-0.8
	Tri-Net Logistics Co., Ltd.	Domestic warehousing businesses	100.0	S	Mar	1.5	0.2	1.8	0.7	1.1
	TRI-NET (JAPAN) INC.	International integrated transportation services	100.0	S	Mar	-0.5	0.1	-0.4	0.2	-0.6
Americas										
	Game Changer Holdings Inc.	Investment in steel processing company	100.0	S	Mar	1.4	1.0	2.4	2.6	-0.2
	Champions Pipe & Supply, Inc.	Sales of oil and gas well tubular	100.0	S	Mar	-1.4	-3.2	-4.5	0.8	-5.3
	Cinco Pipe & Supply, LLC	Sales of oil and gas well tubular	100.0	S	Mar	-0.4	-1.3	-1.7	-1.0	-0.7
	Intercontinental Terminals Company LLC	Chemical tank leasing	100.0	S	Mar	4.1	1.4	5.5	4.8	0.7
	Novus International, Inc.	Manufacture and sales of feed additives	65.0	S	Mar	17.5	3.5	20.9	7.9	13.0
	United Grain Corporation of Oregon	Origination and merchandising of grain	100.0	S	Mar	0.3	0.0	0.3	0.9	-0.6
	Mitsui Foods, Inc.	Trading canned foods, chilled foods, juice ingredient and coffee	100.0	S	Mar	0.2	0.1	0.3	1.1	-0.8
	MBK Real Estate LLC	Real estate-related business	100.0	S	Mar	0.1	0.4	0.5	2.3	-1.8
EMEA										
	EURO-MIT STAAL B.V.	Steel processing	90.0	S	Mar	0.5	0.1	0.6	0.4	0.2
	GEG (Holdings) Limited (*1)	Fabrication, upgrading, inspection and maintenance of welded structures	25.0	A	Mar	-	-	-	-	-
Asia Pacific										
	Mitsui Water Holdings (Thailand) Ltd.	Investment in water supply business	100.0	S	Mar	1.3	0.3	1.6	2.1	-0.5
	MIT POWER AUSTRALIA PTY LTD	Wind power generation	100.0	S	Mar	0.1	-0.3	-0.2	-0.1	-0.1

(*1) Earnings of those companies are not disclosed here based on confidentiality agreements with joint venture partners or on the ground that they are listed companies that have not released their operating results yet.

(*2) Combined sum of consolidated earnings of affiliated companies engaged in IPP, FPSO/FSO leasing, rolling stock leasing and truck leasing and rental businesses, respectively.

(*3) Road Machinery, LLC, Mitsui E&P USA LLC and MEP Texas Holdings LLC show income (loss) before income taxes.

(*4) Mitsui & Co. LNG Investment USA, Inc. shows income (loss) before income taxes for the natural gas liquefaction tolling activities.

(*5) BUSSAN REAL ESTATE CO., LTD. and Moshi Moshi Hotline, Inc. were changed to Mitsui & Co. Real Estate Ltd. and Relia, Inc., respectively, on October 1, 2015.

Note) Entity category: S represents subsidiary and A represents equity accounted investee.

7. Historical Commodity Prices (Informative)

Crude oil (\$/bbl)	Apr-Jun 2014	Jul-Sep 2014	Oct-Dec 2014	Jan-Mar 2015	Apr-Jun 2015	Jul-Sep 2015	Oct-Dec 2015	Jan-Mar 2016
JCC	109.54	109.46	90.24	55.89	59.88	58.02	46.31	33.12*
Dubai	106.13	101.45	74.61	51.89	61.26	49.78	40.70	30.42
WTI	102.99	97.17	73.42	48.74	57.93	46.37	42.19	33.45
Brent	109.77	103.38	77.24	55.18	63.55	51.13	44.81	35.08
Henry Hub (\$/MMBtu)	4.583	3.962	3.850	2.814	2.741	2.737	2.235	1.991

*Latest 2 months data are provisional. (Source: Trade Statistics of Japan, MOF)

Average of representative iron ore index prices (Fine, 62% Fe, CFR North China, US\$/MT)	Apr-Jun 2014	Jul-Sep 2014	Oct-Dec 2014	Jan-Mar 2015	Apr-Jun 2015	Jul-Sep 2015	Oct-Dec 2015	Jan-Mar 2016
	103.3	91.1	75.1	62.5	58.1	54.7	46.5	48.2

Coal (\$/MT)	Apr-Jun 2014	Jul-Sep 2014	Oct-Dec 2014	Jan-Mar 2015	Apr-Jun 2015	Jul-Sep 2015	Oct-Dec 2015	Jan-Mar 2016
Hard coking coal	120.0	120.0	119.0	117.0	109.5	93.0	89.0	81.0
Soft coking coal	90.0	89.0	87.0	86.0	81.0	74.0	71.0	66.0
Thermal coal	81.80	*	73.45	-	67.80	-	64.60	-

*Global Coal Index link (Representative reference price of thermal coal)

Copper (\$/MT)	Apr-Jun 2014	Jul-Sep 2014	Oct-Dec 2014	Jan-Mar 2015	Apr-Jun 2015	Jul-Sep 2015	Oct-Dec 2015	Jan-Mar 2016
LME price	6,786.93	6,992.43	6,621.09	5,814.58	6,054.23	5,251.31	4,886.62	4,668.59

Forex (¥/Foreign currency)	Apr-Jun 2014	Jul-Sep 2014	Oct-Dec 2014	Jan-Mar 2015	Apr-Jun 2015	Jul-Sep 2015	Oct-Dec 2015	Jan-Mar 2016
Yen to US\$	101.88	105.35	116.04	119.23	121.73	121.73	121.44	115.06
Yen to A\$	95.16	96.05	98.42	92.43	94.73	87.07	87.34	83.81
Yen to BRL	45.93	45.60	45.59	41.21	39.53	33.39	31.52	29.63

Interest (%)	Apr-Jun 2014	Jul-Sep 2014	Oct-Dec 2014	Jan-Mar 2015	Apr-Jun 2015	Jul-Sep 2015	Oct-Dec 2015	Jan-Mar 2016
3-month Tibor (Yen)	0.21	0.21	0.18	0.17	0.17	0.17	0.17	0.12
3-month Libor (US\$)	0.23	0.24	0.24	0.26	0.28	0.32	0.45	0.62
Japanese government bond (10-year)	0.59	0.52	0.40	0.34	0.40	0.38	0.29	0.00

8. Risk Exposure by Country and Fund Operation

◆ Risk exposure by country

1) Investments, loans and guarantees

(Sum of Mitsui, Trading Subsidiaries and some investment vehicles and subsidiaries)

(Billions of yen)

	Investments	Loans	Guarantees	Total	Hedged (ex. Insurance)	Net Position
Brazil	637.8	30.3	238.6	906.7	52.3	854.4
Chile	15.1	1.0	263.8	279.9	0.0	279.9
Indonesia	126.9	33.5	62.0	222.4	10.9	211.5
Malaysia	114.4	0.0	15.4	129.8	0.0	129.8
Mexico	61.7	1.9	55.8	119.4	0.5	118.9
China	111.0	0.5	3.7	115.2	0.0	115.2
Russia	103.7	0.6	2.1	106.4	0.0	106.4
Thailand	64.4	0.3	29.4	94.1	2.3	91.8
India	42.7	0.6	12.7	56.0	0.1	55.9
Philippines	12.4	9.4	11.6	33.4	0.0	33.4
Mozambique	20.9	0.0	0.0	20.9	0.0	20.9
Venezuela	0.9	8.0	0.7	9.6	0.7	8.9
Turkey	4.1	0.7	0.0	4.8	0.0	4.8
Iran	0.1	0.0	2.0	2.1	0.0	2.1

Note) "Hedged" represents the amounts by which credit risk is hedged by such as investment insurance and third-party guarantees.

Note) "Investment" represents book value for accounting purpose on the basis of Japanese GAAP, not reflecting the effects of applying net investment hedging relationships.

2) Trade receivables

(Sum of Mitsui, Trading Subsidiaries and some investment vehicles and subsidiaries)

(Billions of yen)

	Gross	Hedged (ex. Insurance)	Net Position
Brazil	50.1	1.4	48.7
Chile	8.9	0.1	8.8
Indonesia	15.7	0.4	15.3
Malaysia	12.3	0.2	12.1
Mexico	9.4	0.6	8.8
China	112.1	7.4	104.7
Russia	2.4	0.5	1.9
Thailand	31.7	1.7	30.0
India	27.2	0.8	26.4
Philippines	5.4	1.4	4.0
Mozambique	0.9	0.0	0.9
Venezuela	1.6	0.0	1.6
Turkey	4.3	1.3	3.0
Iran	0.6	0.0	0.6

Note) "Hedged" represents the amounts by which credit risk is hedged by such as trade insurance and Confirmed L/C.

◆ Fund operation

We maintain cash and cash equivalents as liquidity sources, which consist mainly of highly liquid and highly-rated short-term financial instruments and deposits to flexibly meet capital requirements for our business activities.

9. Number of Employees

◆ Mitsui and its subsidiaries (consolidated)

(1) Operating segment information

(unit : person)

	Mar-16	Mar-15
Iron & Steel Products	1,519	1,624
Mineral & Metal Resources	429	446
Machinery & Infrastructure	16,172	18,868
Chemicals	2,274	2,343
Energy	764	784
Lifestyle	9,778	9,781
Innovation & Corporate Development	3,571	3,466
Americas	3,829	4,315
Europe, the Middle East and Africa	874	862
Asia Pacific	1,280	1,441
All Other	3,121	3,188
Total	43,611	47,118

Note) 1. This table does not include part-time employees.

2. Employees at trading subsidiaries and their consolidated subsidiaries in China, Taiwan, Korea and CIS are included in "All Other".

(2) Geographic area information

(unit : person)

	Mar-16	Mar-15
Japan	—	—
Americas	622	627
Europe, the Middle East and Africa	777	773
Asia Pacific	1,757	1,771
Total	3,156	3,171

Note) This table includes only local staff working for overseas offices and trading subsidiaries. They are also included in table (1).

◆ Mitsui

(3) Operating segment information

(unit : person)

	Mar-16	Mar-15
Iron & Steel Products	317	327
Mineral & Metal Resources	244	250
Machinery & Infrastructure	775	769
Chemicals	567	596
Energy	413	430
Lifestyle	795	840
Innovation & Corporate Development	400	360
Americas	228	215
Europe, the Middle East and Africa	156	147
Asia Pacific	232	225
All Other	1,778	1,847
Total	5,905	6,006

Note) 1. This table does not include part-time employees.

2. Employees working in China, Taiwan, Korea and CIS are included in "All Other".

(4) Geographic area information

(unit : person)

	Mar-16	Mar-15
Japan	4,704	4,799
Americas	332	327
Europe, the Middle East and Africa	221	219
Asia Pacific	497	512
All Other	151	149
Total	5,905	6,006

Note) This table does not include local staff working for overseas offices and trading subsidiaries.

10. Historical Data

Mitsui & Co., Ltd.

U.S.GAAP

	Mar-2006	Mar-2007	Mar-2008	Mar-2009	Mar-2010	Mar-2011	Mar-2012	Mar-2013	Mar-2014
(Billions of yen)									
Revenues	4,115.5	4,880.7	5,738.9	5,535.2	4,096.4	4,679.4	5,251.6	4,911.6	5,740.7
Gross Profit	816.6	903.7	988.1	1,016.3	702.0	859.2	878.3	790.4	859.9
Other Expenses(Income)	-563.4	-573.6	-586.1	-769.0	-576.0	-586.6	-465.1	-476.3	-406.2
SG&A expense	-550.8	-581.5	-605.2	-602.1	-546.2	-533.0	-514.8	-521.1	-574.7
Provision for doubtful rec.	0.0	-13.3	-8.1	-19.5	-11.3	-9.2	-15.1	-14.7	-10.0
Interest expense	-21.6	-41.8	-48.9	-35.1	-10.4	-0.7	-5.4	-1.2	2.1
(Interest income)	38.3	50.7	57.3	47.8	35.9	40.0	(37.2)	(41.7)	(46.5)
(Interest expense)	(59.9)	(92.5)	(106.2)	(82.9)	(46.3)	(40.7)	(-42.6)	(-42.9)	(-44.4)
Dividend income	30.7	50.1	50.1	71.9	37.7	51.0	86.5	80.1	120.5
Gain on sales of securities	37.9	58.8	92.3	33.2	20.9	39.5	21.9	44.9	80.9
Gain on securities contributed to an employee retirement benefit trust	-	-	-	-	-	-	-	-	2.1
Loss on write-down of sec.	-10.6	-11.7	-36.7	-117.4	-48.5	-19.5	-33.5	-27.3	-18.9
Gain on disposal of PP&E	6.0	5.6	-0.2	2.8	0.0	0.2	5.7	6.2	15.7
Impairment of long-lived assets	-36.1	-19.7	-24.4	-37.8	-8.7	-18.3	-14.0	-12.3	-6.5
Impairment loss of goodwill	-	-16.5	-2.0	-18.6	-9.9	-0.6	-4.2	-	-4.1
DPF incident	-9.0	3.9	-	-	-	-	-	-	-
Settlement of the Oil Spill Incident in the Gulf of Mexico	-	-	-	-	-	-88.6	-	-	-
Other expense	-9.9	-7.5	-3.0	-46.4	0.4	-7.4	7.9	-30.9	-13.3
Income before Taxes	253.2	330.1	402.0	247.3	126.0	272.6	413.2	314.1	453.7
Income Taxes	-124.7	-159.0	-171.2	-119.4	-89.2	-203.9	-172.6	-158.3	-180.7
Income before Equity in Earnings	128.5	171.1	230.8	127.9	36.8	68.7	240.6	155.8	273.0
Minority Interests	-21.5	-26.0	-46.0	-35.1	-	-	-	-	-
Equity in Earnings	94.2	153.1	154.3	84.8	131.5	242.2	232.1	176.2	173.7
Discontinued Operations	1.2	3.3	71.0	-	-0.8	-	-	-	-
Net Income	202.4	301.5	410.1	177.6	167.5	310.9	472.7	332.0	446.7
Net Income Attributable to Noncontrolling Interests	-	-	-	-	-17.8	-4.2	-38.2	-24.1	-24.5
Net Income Attributable to Mitsui & Co., Ltd.	-	-	-	-	149.7	306.7	434.5	307.9	422.2

Total trading transactions (Japan GAAP)	14,885.7	15,357.7	17,009.1	15,347.9	9,358.4	9,942.5	10,481.2	10,049.6	11,165.7
Operating income (Japan GAAP)	265.8	308.9	374.8	394.7	144.5	317.0	348.4	254.6	275.2

Total Assets	8,573.6	9,813.3	9,537.8	8,364.2	8,369.0	8,598.1	9,011.8	10,324.6	11,001.3
Current Assets	4,746.8	5,073.8	5,058.1	4,419.1	4,261.1	4,317.6	4,426.3	4,631.5	4,430.3
Fixed Assets	3,826.8	4,739.5	4,479.7	3,945.1	4,107.9	4,280.5	4,585.5	5,693.1	6,571.0
Interest-bearing debt	3,564.7	3,918.1	3,685.6	3,668.6	3,471.7	3,377.5	3,578.0	4,269.3	4,455.1
Cash and Time deposits	734.1	806.6	911.6	1,153.5	1,416.0	1,443.6	1,435.2	1,429.9	1,230.7
Net interest-bearing debt	2,830.6	3,111.5	2,774.0	2,515.1	2,055.7	1,933.9	2,142.8	2,839.4	3,224.4
Shareholders' Equity	1,677.9	2,110.3	2,183.7	1,881.7	2,230.1	2,366.2	2,641.3	3,181.8	3,586.4
Common stock	295.8	323.2	337.5	339.6	341.5	341.5	341.5	341.5	341.5

ROA	2.5%	3.3%	4.2%	2.0%	1.8%	3.6%	4.9%	3.2%	4.0%
ROE	14.5%	15.9%	19.1%	8.7%	7.3%	13.3%	17.4%	10.6%	12.5%
DER (Net)	1.69	1.47	1.27	1.34	0.92	0.82	0.81	0.89	0.90
Shareholders' equity to total assets	19.6%	21.5%	22.9%	22.5%	26.6%	27.5%	29.3%	30.8%	32.6%

Note1) Figures have not been reclassified to conform to the change in current year presentation for discontinued operations in accordance with ASC205-20.

Note2) Interest-bearing debt was calculated deducting capital lease obligations and ASC815 fair value adjustment until Mar-2006.

Note3) Figures have been adjusted in accordance with ASC815-10-45 since Mar-2008.

Note4) ASC810-10-65 (SFAS No. 160) was adopted effective Mar-2010. Figures for prior years have not been reclassified.

Note5) Tax effects on investments in associated companies which were formerly included in "Equity in Earnings" are included in "Income Taxes" for the year ended Mar-2010. Figures for prior years have not been reclassified.

Note6) In regards to transactions where Mitsui and its subsidiaries were not a contracting party and acted as an agent, we changed the presentation to include only the commission amount in "Total trading transactions" from the presentation based on total amounts of the gross transaction volume and the commission we received for the year ended Mar-2010. Figures for prior years have not been reclassified.

IFRS

	Mar-2013	Mar-2014	Mar-2015	Mar-2016
(Billions of yen)				
Revenue	4,912.1	5,731.9	5,404.9	4,759.7
Gross Profit	814.1	880.1	845.8	726.6
Other Income (Expenses)	-560.0	-609.3	-655.5	-605.6
SG&A expense	-529.3	-574.9	-584.6	-566.0
Gain (loss) on securities and other investments-net	20.5	30.8	42.5	93.2
Impairment loss of fixed assets	-33.7	-60.0	-79.9	-89.0
Gain (loss) on disposal or sales of fixed assets-net	6.1	16.4	1.4	-11.7
Other income (expense)-net	-23.6	-21.6	-34.9	-32.1
Finance Income (Costs)	74.3	108.5	97.0	35.3
Interest income	40.3	33.7	33.1	31.6
Dividend income	80.6	124.0	114.1	54.7
Interest expense	-46.6	-49.2	-50.2	-51.0
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	183.1	171.2	144.6	-132.0
Profit before Income Taxes	511.5	550.5	431.8	24.3
Income Taxes	-195.2	-176.7	-104.9	-91.2
Profit (Loss) for the Period	316.3	373.8	326.9	-66.9
Profit (Loss) for the Year Attributable to Non-controlling Interests	-19.7	-23.7	-20.4	-16.5
Profit (Loss) for the Year Attributable to Owners of the Parent	296.6	350.1	306.5	-83.4
EBITDA	737.0	819.6	788.3	336.4

Total trading transactions (Japan GAAP)	10,050.6	11,155.4	10,827.8	9,616.8
Operating income (Japan GAAP)	284.8	305.2	-	-

Total Assets	10,777.3	11,491.3	12,202.9	10,910.5
Current Assets	4,628.5	4,465.4	4,730.5	4,286.7
Fixed Assets	6,148.8	7,025.9	7,472.4	6,623.8
Interest-bearing debt	4,176.4	4,411.1	4,793.9	4,710.5
Cash and Time deposits	1,432.5	1,232.3	1,411.7	1,495.5
Net interest-bearing debt	2,743.9	3,178.8	3,382.2	3,215.0
Shareholders' Equity	3,439.1	3,815.8	4,099.8	3,379.7
Common stock	341.5	341.5	341.5	341.5

ROA	2.9%	3.1%	2.6%	-0.7%
ROE	9.4%	9.7%	7.7%	-2.2%
DER (Net)	0.80	0.83	0.82	0.95
Shareholders' equity to total assets	31.9%	33.2%	33.6%	31.0%

Note1) Mitsui adopted IFRS for its annual securities report under the Financial Instruments and Exchange Act from the year ended March 31, 2014, filed with the Director-General of the Kanto Local Finance Bureau of the Ministry of Finance of Japan on June 20, 2014.

Note2) EBITDA = Gross Profit + Selling, general and administrative expenses + Dividend income + Share of Profit (Loss) of Investments Accounted for Using the Equity Method + Depreciation and amortization.