

Data Book on Consolidated Financial Results
for the Three-Month Period Ended June 30, 2018

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Note:

“Jun-18” in this booklet represents either “for the three-month period ended June 30, 2018” or “as of June 30, 2018”, whichever is appropriate. It is also the same for “Jun-17”.

Segment abbreviations:

(IS)	Iron & Steel Products
(MM)	Mineral & Metal Resources
(MI)	Machinery & Infrastructure
(CH)	Chemicals
(EN)	Energy
(LI)	Lifestyle
(IC)	Innovation & Corporate Development
(OT)	Others / Adjustments and Eliminations

1. Consolidated Statements of Income

1) Revenue (See "4. Operating Segment Information" for the breakdown by operating segment.)

(Billions of yen)

<u>Category of revenues</u>	<u>Jun-18</u>	<u>Jun-17</u>	<u>Increase</u>	<u>Description</u>
Sale of products	-	1,042.3	-1,042.3	
Rendering of services	-	103.1	-103.1	
Other revenue	-	36.3	-36.3	
Revenue	1,556.2	-	1,556.2	
Total revenue	1,556.2	1,181.7	374.5	Increase: Adoption of the new accounting treatment +385.0

2) Gross profit (See "4. Operating Segment Information" for the breakdown by operating segment.)

(Billions of yen)

	<u>Jun-18</u>	<u>Jun-17</u>	<u>Increase</u>	<u>Description</u>
Total	218.4	199.4	19.0	Increase : (IC) +10.6 (Mercari +5.6) (EN) +7.8 (MOECO +8.3, WPL -3.4) Decrease : (MM) -11.1 (Iron ore in Australia -5.8, Coal in Australia -4.7)

<u>Average Ex. Rate</u>	<u>Jun-18</u>	<u>Jun-17</u>	<u>Increase</u>	
US Dollar	¥109.53	¥111.42	-¥1.89	
Australian Dollar	¥82.04	¥84.11	-¥2.07	
Oil price per barrel	\$64	\$52	\$12	Note) JCC (Japan Crude Cocktail) price as reflected in operating results for the stated periods.

3) Selling, general and administrative expenses

(Billions of yen)

<u>Breakdown by sub-account</u>	<u>Jun-18</u>	<u>Jun-17</u>	<u>Increase</u>
Personnel	-73.2	-70.8	-2.4
Welfare	-3.1	-3.1	0.0
Travel	-7.7	-7.3	-0.4
Entertainment	-1.7	-1.6	-0.1
Communication	-11.2	-11.0	-0.2
Rent	-6.9	-6.9	0.0
Depreciation	-3.9	-3.4	-0.5
Fees and Taxes	-3.0	-3.0	0.0
Provision for Doubtful Receivab	-2.6	-2.2	-0.4
Others	-24.4	-22.8	-1.6
Total	-137.7	-132.1	-5.6

4) Gain (loss) on securities and other investments, Impairment reversal (loss) of fixed assets, Gain (loss) on disposal or sales of fixed assets, and Other income (expense)

(Billions of yen)

	<u>Jun-18</u>	<u>Jun-17</u>	<u>Increase</u>	<u>Description for Jun-18</u>	<u>Description for Jun-17</u>
Gain (loss) on securities and other investments -net	1.3	3.3	-2.0		
Impairment reversal (loss) of fixed assets -net	-1.0	-1.3	0.3	(EN) Exploration expenses -0.2	(EN) Exploration expenses -2.4
Gain (loss) on disposal or sales of fixed assets -net	6.9	6.5	0.4	(IS) Sales of land +5.9	(IC) Sales of warehouses in Japan
Other income (expense) -net	-2.8	4.8	-7.6	(EN/MM) Exploration expenses -1.0	(EN/MM) Exploration expenses -0.9
Reversal of provision related to Multigrain business	11.1	-	11.1	(LI/OT) Reversal of provision	-

5) Interest income/expense

i) Interest income/expense

(Billions of yen)

	<u>Jun-18</u>	<u>Jun-17</u>	<u>Increase</u>
	-8.8	-6.4	-2.4
Interest income	10.2	9.7	0.5
Interest expense	-19.0	-16.1	-2.9
< Breakdown by entity category >			
Parent	-6.7	-5.6	-1.1
Overseas Trading Subs.	0.0	0.5	-0.5
Domestic Subs.	-0.7	-1.0	0.3
Overseas Subs.	-1.4	-0.3	-1.1

ii) Interest-bearing debt

(Billions of yen)

Gross interest-bearing debt	<u>Jun-18</u>	<u>Jun-17</u>
	4,261.4	4,749.2
	<u>Mar-18</u>	<u>Mar-17</u>
	4,226.9	4,801.6
Average for the period-ends	<u>Jun-18</u>	<u>Jun-17</u>
	4,244.2	4,775.4

iii) Market indication (monthly average)

(%)

	<u>Jun-18</u>	<u>Jun-17</u>
3-month Yen Tibor	0.07	0.06
3-month US\$ Libor	2.34	1.23
10-year government bond	0.04	0.05

6) Dividend income

(Billions of yen)

Quarterly, Domestic/Overseas

	<u>Jun-18</u>	<u>Jun-17</u>	<u>Increase</u>
1Q	21.1	17.4	3.7
Total	21.1	17.4	3.7
Domestic	7.8	7.4	0.4
Overseas	13.3	10.0	3.3
(Overseas LNG projects*)	10.7	7.1	3.6)
Total	21.1	17.4	3.7

* Abu Dhabi, Oman, Qatar-Gas 1&3, Equatorial Guinea and Sakhalin II

7) Share of profit (loss) of investments accounted for using the equity method

(See "4. Operating Segment Information" for the breakdown by operating segment.)

(Billions of yen)

	<u>Jun-18</u>	<u>Jun-17</u>	<u>Increase</u>	<u>Description</u>
Total	58.4	62.3	-3.9	Decrease: (MM) -13.0 (Valepar-11.6, Acrux-3.9 etc.) Increase: (MI) +3.8 (IPP MtM +4.6 etc.) (IS) +3.1 (NSSB +3.6 etc.)

8) Income taxes

(Billions of yen)

	<u>Jun-18</u>	<u>Jun-17</u>	<u>Increase</u>	<u>Description</u>
Profit before Income taxes	167.0	153.9	13.1	
Income taxes	-41.0	-37.4	-3.6	- Increase of applicable income taxes in response to an increase of profit before income taxes
(tax rate)	24.6%	24.3%	0.3 pt	

2. Consolidated Statements of Financial Position

	Jun-18	Mar-18	Increase	Description	(Billions of yen)
1) <u>Current Assets/Current Liabilities</u>					
<u>Current Assets</u>	4,037.1	4,226.2	-189.1		
Cash and cash equivalents	1,065.3	1,131.4	-66.1		
Trade and other receivables	1,721.6	1,766.0	-44.4		
Other financial assets	297.3	243.9	53.4		
Inventories	566.6	550.7	15.9		
Advance payments to suppliers	245.0	307.3	-62.3	- Netting against advances from customers	
Assets held for sale	-	108.9	-108.9	- Closing of business transfer to NSSB	
<u>Current Liabilities</u>	2,645.7	2,698.8	-53.1		
Short-term debt	213.3	201.6	11.7		
Current portion of long-term debt	479.2	482.6	-3.4		
Trade and other payables	1,286.6	1,264.3	22.3		
Other financial liabilities	318.5	300.3	18.2		
Advances from customers	223.9	287.8	-63.9	- Netting against advance payments to suppliers	
Liabilities directly associated with assets held for sale	-	40.3	-40.3	- Closing of business transfer to NSSB	
2) <u>Non-current Assets</u>	7,342.4	7,080.5	261.9		
Investments accounted for using the equity method	2,632.1	2,503.0	129.1	- NSSB +38.0 - ETC Group +21.9 - MAERSK PRODUCT TANKERS - Inversiones Mitta - Axiata (Cambodia) Holdings +10.1 - Profit of equity method investments +58.4 Dividends received from equity accounted investees -60.7	
Other investments	1,861.9	1,825.0	36.9	- Fair value of FVTOCI (higher share prices) +46.5 - FX fluctuations +17.4 - NSSB (reclassification to equity method investee) -29.9	
Trade and other receivables	402.0	400.1	1.9		
Property, plant and equipment	1,822.1	1,729.9	92.2	- Oil and gas operations +74.1 (incl consolidation of AWE +56.5, TA +9.5)	
Investment property	201.6	189.0	12.6		
Intangible assets	170.8	173.2	-2.4		
Deferred tax assets	56.3	49.5	6.8		
3) <u>Non-current Liabilities</u>	4,427.0	4,389.8	37.2		
Long-term debt, less the current portion	3,568.9	3,542.8	26.1	- Appreciation of the U.S. dollar	
Provisions	201.2	200.6	0.6	- Reversal of provision related to Multigrain business - Consolidation of AWE	
Deferred tax liabilities	488.0	467.0	21.0	- Fair value of FVTOCI (higher share prices)	
4) <u>Total equity attributable to owners of the parent</u>	4,056.3	3,974.7	81.6		
Common stock	341.5	341.5	0.0		
Capital surplus	386.6	386.2	0.4		
Retained earnings	2,860.1	2,903.4	-43.3		
Other components of equity	476.1	448.0	28.1		
<breakdown>					
Financial assets measured at FVTOCI	337.9	306.9	31.0	- Increase of fair value of FVTOCI (higher share prices)	
Foreign currency translation adjustments	150.1	161.5	-11.4	- BRL -27.0 (Jun-18 JPY28.62/BRL ← Mar-18 JPY32.13/BRL) - AUD -4.9 (Jun-18 JPY81.16/AUD ← Mar-18 JPY81.66/AUD) - USD +37.7 (Jun-18 JPY110.54/USD ← Mar-18 JPY106.24/USD)	
Cash flow hedges	-12.0	-20.4	8.4		
Treasury Stock	-7.9	-104.4	96.5	- Cancellation of treasury stock	
Non-controlling interests	250.4	243.4	7.0		

< Net Debt-to-Equity Ratio (Net DER) >

Short-term debt	213.3	201.6
Long-term debt	<u>4,048.1</u>	<u>4,025.3</u>
Interest-bearing debt	4,261.4	4,226.9
(-) Cash and cash equivalents	<u>-1,077.7</u>	<u>-1,137.7</u>
Net Interest-bearing debt	<u>3,183.7</u>	<u>3,089.2</u>
Total equity attributable to owners of the parent	4,056.3	3,974.7
Net DER (times)	0.78	0.78
Adjusted Net DER* (times)	0.67	0.66

*Adjusted Net DER by including 50% of subordinated syndicated loan (JPY555.0 billion) in capital.

3. Consolidated Statements of Cash Flows

1) Operating activities

(Billions of yen)

	Jun-18	Jun-17	Increase
(a) Profit for the Period	126.0	116.5	9.5
Adjustments to reconcile profit for the period to cash flows from operating activities:			
(b) Depreciation and amortization	43.6	47.5	-3.9
(c) Change in retirement benefit liabilities	0.6	0.3	0.3
(d) Provision for doubtful receivables, Reversal of provision related to Multigrain business, Gain (loss) on securities and other investments -net, Impairment reversal (loss) of fixed assets -net, Gain (loss) on disposal or sales of fixed assets -net, Valuation gain (loss) related to contingent considerations and others	-11.6	-6.3	-5.3
(e) Finance income (costs) -net	-11.1	-9.2	-1.9
(f) Income taxes	41.0	37.4	3.6
(g) Share of profit (loss) of investments accounted for using the equity method	-58.4	-62.3	3.9
(h) Interest received/paid, Dividends received, Income taxes paid	24.4	31.5	-7.1
Subtotal((b)+(c)+(d)+(e)+(f)+(g)+(h))	28.5	38.9	-10.4
Core Operating cash flow((a)+(b)+(c)+(d)+(e)+(f)+(g)+(h))	154.5	155.4	-0.9
Changes in operating assets and liabilities:			
(i) Change in trade and other receivables/payables, inventories, other-net	-19.9	47.4	-67.3
Net cash provided by operating activities((a)+(b)+(c)+(d)+(e)+(f)+(g)+(h)+(i))	134.6	202.8	-68.2

Depreciation and amortization

<Breakdown by Operating Segment>

(Billions of yen)

	Jun-18	Jun-17	Increase
Iron & Steel Products	0.3	0.4	-0.1
Mineral & Metal Resources	9.3	8.2	1.1
Machinery & Infrastructure	3.5	4.6	-1.1
Chemicals	4.6	4.7	-0.1
Energy	20.1	22.6	-2.5
Lifestyle	3.5	4.1	-0.6
Innovation & Corporate Development	1.0	1.0	0.0
Total	42.3	45.6	-3.3
Others/ Adjustments and Eliminations	1.3	1.9	-0.6
Consolidated Total	43.6	47.5	-3.9

2) Investing activities

(Billions of yen)

	Jun-18			Jun-17		
	Net	Gross	Description	Net	Gross	Description
Net change in investments to equity accounted investees	-75.5	-80.2	<Increases> ETC Group -21.9 MAERSK PRODUCT TANKERS Inversiones Mitta Axiata (Cambodia) Holdings -10.1	-12.6	-39.5	<Increases> SUMIC -22.4
		4.7			26.9	<Decreases> SUMIC +21.8
Net change in other investments	17.9	-56.6	<Increases> Oil and gas business in Australia -48.2	-7.3	-12.1	<Increases>
		74.5	<Decreases> Business transfer (NIPPON STEEL & SUMIKIN BUSSAN) +64.4		4.8	<Decreases>
Net change in property, plant, and equipment	-31.8	-67.8	<Increases> Oil and gas projects -21.5 Lease transactions -17.1	-16.9	-39.2	<Increases> Oil and gas projects -19.8
		36.0	<Decreases> Lease transactions +29.7		22.3	<Decreases> Marcellus Shale Gas Project (Partial sale) +16.2
Net change in investment property	-10.4	-10.4		-4.8	-4.8	
		0.0			0.0	
Net change in loan receivables	5.0			23.0	SUMIC +19.4	
Net change in time deposits	-5.8			-2.0		
Cash flows from investing activities	-100.6			-20.6		

3) Financing activities

(Billions of yen)

	Jun-18		Jun-17	
	Net	Description	Net	Description
Net change in short-term debt	10.6		-18.7	
Net change in long-term debt	-47.7	Increase : +224.9	-33.9	Increase : +68.0
		Decrease : -272.6		Decrease : -101.9
Purchase and sales of treasury stock-net	0.0		0.0	
Dividends paid	-69.5		-52.9	
Transactions with non-controlling interest shareholders	1.6		1.6	
Cash flows from financing activities	-105.0		-103.9	

4. Operating Segment Information

Period ended June 30, 2018 (from April 1, 2018 to June 30, 2018)

(Billions of yen)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development	Total	Others/ Adjustments and Eliminations	Consolidated Total
Revenue	48.6	246.7	193.2	391.2	172.1	458.3	45.0	1,555.1	1.1	1,556.2
Gross profit	6.8	45.8	31.8	36.3	35.3	39.0	23.2	218.2	0.2	218.4
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	7.2	14.0	18.7	4.0	7.1	6.1	1.8	58.9	-0.5	58.4
Profit for the Period Attributable to Owners of the Parent	6.8	39.7	15.4	9.7	17.1	17.5	10.9	117.1	1.3	118.4
Total Assets (as of June 30, 2018)	608.9	2,253.3	2,273.8	1,236.6	2,237.9	2,032.7	697.7	11,340.9	38.6	11,379.5
Core Operating CF	0.6	48.3	21.2	15.2	52.9	8.8	13.6	160.6	-6.1	154.5

Period ended June 30, 2017 (from April 1, 2017 to June 30, 2017)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development	Total	Others/ Adjustments and Eliminations	Consolidated Total
Revenue	65.3	218.5	108.0	274.2	122.6	369.8	30.2	1,188.6	-6.9	1,181.7
Gross profit	12.7	56.9	31.2	33.6	27.5	34.4	12.6	208.9	-9.5	199.4
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	4.1	27.0	14.9	2.0	5.6	6.8	2.0	62.4	-0.1	62.3
Profit for the Period Attributable to Owners of the Parent	6.9	54.4	15.5	6.3	16.3	6.4	5.8	111.6	-0.8	110.8
Total Assets (as of Mar 31, 2018)	680.3	2,260.1	2,364.6	1,228.8	2,083.8	1,987.3	662.2	11,267.1	39.6	11,306.7
Core Operating CF	6.2	70.4	20.1	11.8	44.0	1.7	1.0	155.2	0.2	155.4

Increase/Decrease

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development	Total	Others/ Adjustments and Eliminations	Consolidated Total
Revenue	-16.7	28.2	85.2	117.0	49.5	88.5	14.8	366.5	8.0	374.5
Gross profit	-5.9	-11.1	0.6	2.7	7.8	4.6	10.6	9.3	9.7	19.0
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	3.1	-13.0	3.8	2.0	1.5	-0.7	-0.2	-3.5	-0.4	-3.9
Profit for the Period Attributable to Owners of the Parent	-0.1	-14.7	-0.1	3.4	0.8	11.1	5.1	5.5	2.1	7.6
Total Assets	-71.4	-6.8	-90.8	7.8	154.1	45.4	35.5	73.8	-1.0	72.8
Core Operating CF	-5.6	-22.1	1.1	3.4	8.9	7.1	12.6	5.4	-6.3	-0.9

Gross Profit

(Billions of yen)

	<u>Jun-18</u>	<u>Jun-17</u>	<u>Increase</u>	<u>Description</u>
Iron & Steel Products	6.8	12.7	-5.9	
Mineral & Metal Resources	45.8	56.9	-11.1	Iron ore mining operations in Australia -5.8 (change in mining operation, lower iron ore prices) Coal mining operations in Australia -4.7 (change in mining plans)
Machinery & Infrastructure	31.8	31.2	0.6	
Chemicals	36.3	33.6	2.7	
Energy	35.3	27.5	7.8	MOECO +8.3 (higher oil and gas prices, cost reductions) WPL -3.4 (valuation on derivatives)
Lifestyle	39.0	34.4	4.6	
Innovation & Corporate Development	23.2	12.6	10.6	Mercari+5.6
Total	218.2	208.9	9.3	
Others/ Adjustments and Eliminations	0.2	-9.5	9.7	
Consolidated Total	218.4	199.4	19.0	

Share of Profit (Loss) of Investments Accounted for Using the Equity Method

(Billions of yen)

	<u>Jun-18</u>	<u>Jun-17</u>	<u>Increase</u>	<u>Description</u>
Iron & Steel Products	7.2	4.1	3.1	NSSB +3.6 (consolidation)
Mineral & Metal Resources	14.0	27.0	-13.0	Valepar-11.6 (deconsolidation) Acrux -3.9 (Jun-17: reversal of impairment)
Machinery & Infrastructure	18.7	14.9	3.8	IPP +0.7 (MtM +4.6)
Chemicals	4.0	2.0	2.0	
Energy	7.1	5.6	1.5	
Lifestyle	6.1	6.8	-0.7	
Innovation & Corporate Development	1.8	2.0	-0.2	
Total	58.9	62.4	-3.5	
Others/ Adjustments and Eliminations	-0.5	-0.1	-0.4	
Consolidated Total	58.4	62.3	-3.9	

Profit (Loss) for the Period Attributable to Owners of the Parent

(Billions of yen)

	<u>Jun-18</u>	<u>Jun-17</u>	<u>Increase</u>	<u>Description (changes attributable to other than gross profit and share of profit of investments accounted for using the equity method; before tax)</u>
Iron & Steel Products	6.8	6.9	-0.1	Sale of land +5.9
Mineral & Metal Resources	39.7	54.4	-14.7	
Machinery & Infrastructure	15.4	15.5	-0.1	
Chemicals	9.7	6.3	3.4	
Energy	17.1	16.3	0.8	Dividend income: +3.5 (six LNG projects +3.6) Exploration expense: (Jun-18) -0.8, (Jun-17) -3.1
Lifestyle	17.5	6.4	11.1	Reversal of provision for Multigrain +11.6
Innovation & Corporate Development	10.9	5.8	5.1	Jun-17: gain on sales of warehouses in Japan
Total	117.1	111.6	5.5	
Others/ Adjustments and Eliminations	1.3	-0.8	2.1	
Consolidated Total	118.4	110.8	7.6	

<Ref.>

Breakdown by Business Unit

Period ended June 30, 2018 (from April 1, 2018 to June 30, 2018)

(Billions of yen)

	Machinery & Infrastructure				Chemicals				Lifestyle					Innovation & Corporate Development		
	Infra-structure Projects	Integrated Transportation Systems I	Integrated Transportation Systems II	Total	Basic Materials	Performance Materials	Nutrition & Agriculture	Total	Food	Food & Retail Management	Health-care & Service	Consumer	Total	IT & Communication	Corporate Development	Total
Gross profit	4.9	19.3	7.6	31.8	12.5	10.3	13.5	36.3	14.4	12.1	4.2	8.2	39.0	12.6	10.6	23.2
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	11.3	6.1	1.3	18.7	3.2	1.2	-0.4	4.0	2.3	0.9	1.7	1.2	6.1	0.6	1.2	1.8
Profit for the Period Attributable to Owners of the Parent	3.6	5.8	6.0	15.4	6.9	2.6	0.2	9.7	16.1	2.8	-1.7	0.3	17.5	5.5	5.4	10.9
Total Assets (as of June 30, 2018)	939.1	829.6	505.1	2,273.8	531.5	386.5	318.6	1,236.6	583.1	602.4	438.1	409.1	2,032.7	207.3	490.4	697.7
Core Operating CF	3.6	13.4	4.2	21.2	8.2	2.6	4.4	15.2	6.5	2.7	-0.7	0.4	8.8	5.8	7.8	13.6

Period ended June 30, 2017 (from April 1, 2017 to June 30, 2017)

	Machinery & Infrastructure				Chemicals				Lifestyle					Innovation & Corporate Development		
	Infra-structure Projects	Integrated Transportation Systems I	Integrated Transportation Systems II	Total	Basic Materials	Performance Materials	Nutrition & Agriculture	Total	Food	Food & Retail Management	Health-care & Service	Consumer	Total	IT & Communication	Corporate Development	Total
Gross profit	7.8	17.1	6.4	31.2	9.8	10.5	13.2	33.6	12.4	11.3	3.2	7.5	34.4	4.9	7.7	12.6
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	7.8	5.6	1.5	14.9	1.9	0.2	-0.1	2.0	3.0	0.4	2.7	0.6	6.8	0.8	1.2	2.0
Profit for the Period Attributable to Owners of the Parent	5.3	6.9	3.3	15.5	3.7	2.1	0.4	6.3	4.1	1.6	0.4	0.2	6.4	-1.3	7.1	5.8
Total Assets (as of Mar 31, 2018)	1,044.2	833.6	486.8	2,364.6	519.7	391.5	317.5	1,228.8	588.6	575.1	420.7	403.0	1,987.3	188.9	473.3	662.2
Core Operating CF	5.7	10.4	4.0	20.1	7.4	1.9	2.5	11.8	3.1	1.0	-1.3	-1.1	1.7	-2.2	3.1	1.0

Increase/Decrease

	Machinery & Infrastructure				Chemicals				Lifestyle					Innovation & Corporate Development		
	Infra-structure Projects	Integrated Transportation Systems I	Integrated Transportation Systems II	Total	Basic Materials	Performance Materials	Nutrition & Agriculture	Total	Food	Food & Retail Management	Health-care & Service	Consumer	Total	IT & Communication	Corporate Development	Total
Gross profit	-2.9	2.2	1.2	0.6	2.7	-0.2	0.3	2.7	2.0	0.8	1.0	0.7	4.6	7.7	2.9	10.6
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	3.5	0.5	-0.2	3.8	1.3	1.0	-0.3	2.0	-0.7	0.5	-1.0	0.6	-0.7	-0.2	0.0	-0.2
Profit for the Period Attributable to Owners of the Parent	-1.7	-1.1	2.7	-0.1	3.2	0.5	-0.2	3.4	12.0	1.2	-2.1	0.1	11.1	6.8	-1.7	5.1
Total Assets	-105.1	-4.0	18.3	-90.8	11.8	-5.0	1.1	7.8	-5.5	27.3	17.4	6.1	45.4	18.4	17.1	35.5
Core Operating CF	-2.1	3.0	0.2	1.1	0.8	0.7	1.9	3.4	3.4	1.7	0.6	1.5	7.1	8.0	4.7	12.6

5. Affiliated Companies Information

<Profit & Loss Attributable to Mitsui & Co., Ltd.>

Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	Jun-18 Earnings (JPY billion)	Jun-17 Earnings (JPY billion)	Increase/Decrease (JPY billion)	Mar-18 Earnings (JPY billion)
Iron & Steel Products								
Mitsui & Co. Steel Ltd.	Sales, export, import of steel products	100.0	S	Mar	1.3	2.2	-0.9	6.1
NIPPON STEEL & SUMIKIN BUSSAN CORPORATION	Sales, export and import of steel products	19.9	A	Mar	3.6	0.0	3.6	0.0
Gestamp companies (*1)	Manufacture of automotive components	Var.	A	Dec	0.9	1.3	-0.4	3.9
SIAM YAMATO STEEL COMPANY LIMITED (*3)	Manufacture and sales of steel products	20.0	A	Dec	-	-	-	-
Game Changer Holdings Inc.	Investment in steel processing company	100.0	S	Mar	1.2	0.9	0.3	6.7
Mineral & Metal Resources								
Iron ore mining operations in Australia (*1)	Mining and sales of Australian iron ore	Var.	S	Mar	26.9	26.7	0.2	110.4
Coal mining operations in Australia (*1)	Investments in Australian coal business	Var.	S/A	Var.	11.7	13.1	-1.4	46.3
Coal and rail & port infrastructure business in Mozambique (*1)	Investments in coal and rail & port infrastructure business in Mozambique	100.0	S	Var.	0.4	-0.2	0.6	2.6
Oriente Copper Netherlands B.V.	Investment in copper business in Chile through Inversiones Mineras Acrux SpA	100.0	S	Mar	-0.7	3.4	-4.1	2.6
Mitsui Bussan Copper Investment & Co., Ltd.	Investment in Caserones copper mine in Chile	100.0	S	Mar	-1.6	-0.9	-0.7	-22.6
Japan Collahuasi Resources B.V.	Investment in Collahuasi copper mine in Chile	91.9	S	Dec	1.7	0.9	0.8	6.3
Inner Mongolia Erdos Electric Power & Metallurgical Co., Ltd	Coal mining, power generation, ferrous alloy and chemical production and water pumping	20.2	A	Dec	1.5	0.9	0.6	5.1
Machinery & Infrastructure								
<Infrastructure Projects>								
IPP businesses (*1)	Investment in power generation businesses	Var.	A	Dec	3.0	2.3	0.7	46.4
FPSO/FSO leasing businesses (*1)	FPSO/FSO leasing	Var.	A	Dec	1.7	2.1	-0.4	9.1
Drillship Investment B.V.	Investments in drillship leasing business	100.0	S	Dec	0.3	0.3	0.0	0.8
Gas distribution companies (*1)	Investments in gas distribution companies in Brazil and Mexico	100.0	S	Dec	1.8	1.4	0.4	7.7
Mitsui & Co. Plant Systems, Ltd.	Sales of various plants, electric power facilities and transportation	100.0	S	Mar	0.5	1.5	-1.0	4.2
Toyo Engineering Corporation (*3)	Plant engineering	22.8	A	Mar	-	0.4	-	-6.9
Tokyo International Air Cargo Terminal Ltd.	Operation of air cargo terminal at Tokyo International Airport	100.0	S	Mar	0.2	0.4	-0.2	1.0
Portek International Private Limited	Development and operation of container terminal	100.0	S	Mar	0.1	0.0	0.1	-6.9
Mit Investment Manzanillo B.V.	Investment in LNG terminal in Mexico	100.0	S	Mar	-0.2	-0.6	0.4	0.3
Mitsui Water Holdings (Thailand) Ltd.	Investment in water supply business	100.0	S	Mar	0.6	0.5	0.1	2.0
ATLATEC, S.A. de C.V.	Designing, building and operation of water treatment plants	96.4	S	Dec	-0.1	-0.7	0.6	-1.5
<Integrated Transportation Systems I>								
Penske Automotive Group, Inc.	Automotive retailer	15.7	A	Dec	1.9	1.6	0.3	11.1
Truck leasing and rental businesses	Truck leasing, rental and logistics businesses	100.0	S	Dec	0.2	0.0	0.2	4.3
Asian motor vehicle businesses (*1)	Asian motor vehicle businesses	Var.	A	Var.	1.6	1.3	0.3	8.2
Toyota Chile S.A.	Import and sales of automobiles and auto parts	100.0	S	Dec	0.5	0.5	0.0	1.5
PT. Bussan Auto Finance	Motorcycle retail finance	80.0	S	Dec	-0.4	0.1	-0.5	0.8
MITSUI AUTO FINANCE CHILE LTDA.	Automobile retail finance	100.0	S	Dec	0.7	0.6	0.1	2.4
VLI S.A.	Integrated Freight Transportation	20.0	A	Dec	-0.1	0.0	-0.1	2.3
Construction & industrial machinery businesses (*1)	Construction & industrial machinery businesses	Var.	S/A	Var.	1.6	0.7	0.9	4.7
<Integrated Transportation Systems II>								
Orient Marine Co., Ltd.	Shipping business	100.0	S	Mar	0.4	0.3	0.1	1.7
OMC SHIPPING PTE. LTD.	Shipping business	100.0	S	Mar	0.6	0.4	0.2	0.0
Rolling stock leasing businesses (*1)	Freight car and locomotive leasing	Var.	S/A	Var.	1.0	0.9	0.1	4.5
Aviation businesses (*1)	Aviation businesses	Var.	S/A	Var.	0.1	0.2	-0.1	2.2
Chemicals								
<Basic Materials>								
Japan-Arabia Methanol Company Ltd.	Investments in methanol producing business in Saudi Arabia and sales of products	55.0	S	Mar	0.8	0.8	0.0	2.3
MMTX Inc.	Investment in methanol producing business in United States and sale of products	100.0	S	Mar	1.8	-0.2	2.0	2.9
Intercontinental Terminals Company LLC	Chemical tank leasing	100.0	S	Mar	1.7	1.3	0.4	13.3
Mitsui Bussan Chemicals Co., Ltd.	Sales and trading of solvents and coating materials	100.0	S	Mar	0.3	0.2	0.1	1.0
<Performance Materials>								
MITSUI & CO. PLASTICS LTD.	Sales of plastics and chemicals	100.0	S	Mar	0.9	0.9	0.0	3.8
<Nutrition & Agriculture>								
Novus International, Inc.	Manufacture and sales of feed additives	80.0	S	Mar	-0.4	-0.1	-0.3	0.5
Mitsui AgriScience International (Europe/Americas) (*1)	Investments in crop protection businesses in Europe and Americas	100.0	S	Mar	0.4	1.0	-0.6	1.7
MVM Resources International B.V.	Investment in phosphorus ore mining in Peru and global marketing business	25.0	A	Dec	-0.5	-0.5	0.0	-2.0

Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	Jun-18	Jun-17	Increase/	Mar-18
					Earnings	Earnings	Decrease	Earnings
					(JPY billion)	(JPY billion)	(JPY billion)	(JPY billion)
Energy								
Mitsui E&P Australia Pty Limited	Exploration, development and production of oil and natural gas in Oceania	100.0	S	Dec	0.7	0.6	0.1	3.9
Mitsui E&P Middle East B.V.	Exploration, development and production of oil and natural gas in Middle East	89.7	S	Dec	1.5	1.0	0.5	3.5
Mitsui Oil Exploration Co., Ltd.	Exploration, development and production of oil and natural gas	74.3	S	Mar	7.0	1.8	5.2	11.5
Mitsui E&P USA LLC (*2)	Exploration, development and production of shale gas	89.7	S	Dec	4.1	4.4	-0.3	5.8
MEP Texas Holdings LLC (*2)	Exploration, development and production of shale oil/gas	89.7	S	Dec	2.0	1.6	0.4	5.0
Mitsui E&P Italia A S.r.l.	Exploration, development and production of oil and natural gas based in Italy	89.7	S	Dec	-0.3	-0.1	-0.2	-0.5
Mitsui Sakhalin Holdings B.V. (*3)	Investment in Sakhalin Energy Investment	100.0	S	Mar	-	-	-	-
Mitsui E&P Mozambique Area 1 Limited	Exploration, development and production of oil and natural gas in Mozambique	50.0	S	Dec	-0.3	-0.8	0.5	-3.4
Mitsui & Co. Energy Trading Singapore Pte. Ltd.	International trading of petroleum products and crude oil	100.0	S	Mar	0.4	0.4	0.0	-4.4
ENEOS GLOBE Corporation	Sales of liquefied petroleum gas in Japan	30.0	A	Mar	0.2	-0.2	0.4	2.4
Japan Australia LNG (MIMI) Pty. Ltd. (*3)	Exploration, development and sales of crude oil and natural gas	50.0	A	Dec	-	-	-	-
Mitsui & Co. LNG Investment USA, Inc. (*4)	Investments in LNG export project in the U.S.A.	100.0	S	Dec	-0.3	-0.3	0.0	-1.5
Lifestyle								
<Food>								
Multigrain Trading AG	Origination and merchandising of agricultural products	100.0	S	Dec	12.2	-1.0	13.2	-47.7
XINGU AGRICULTURE AG	Production of agricultural products	100.0	S	Dec	1.0	0.0	1.0	-9.3
United Grain Corporation of Oregon	Origination and merchandising of grain	100.0	S	Mar	0.1	0.1	0.0	2.9
Mitsui Sugar Co., Ltd.	Manufacture of refined sugar	32.2	A	Mar	0.5	0.9	-0.4	3.3
Mitsui Norin Co., Ltd.	Manufacture and sales of food products	100.0	S	Mar	0.1	1.4	-1.3	2.8
PRIFOODS CO., LTD.	Production, processing and sales of broilers	51.3	S	Mar	0.3	0.7	-0.4	2.1
<Food & Retail Management>								
Domestic food & retail management businesses (*1)	Domestic food & retail management businesses	100.0	S	Mar	0.9	0.4	0.5	6.6
WILSEY FOODS, INC.	Investments in edible oil products company	90.0	S	Mar	0.9	0.7	0.2	3.4
<Healthcare & Service>								
IHH Healthcare Berhad (*5)	Provider of healthcare services	18.0	A	Dec	0.2	0.8	-0.6	1.6
PHC Holdings Corporation (*3) (*6)	Development, manufacture and sales of healthcare products	21.6	A	Mar	-	-	-	-
MicroBiopharm Japan Co., Ltd.	Manufacture and sales of medicines and chemicals	80.0	S	Mar	0.4	0.3	0.1	1.1
AIM SERVICES CO., LTD.	Contract food services	50.0	A	Mar	0.7	0.7	0.0	2.3
SOGO MEDICAL CO., LTD.	Total solutions for medical institution management, dispensary pharmacy business	25.5	A	Mar	0.1	0.2	-0.1	1.1
<Consumer Business>								
Mitsui & Co. Real Estate Ltd.	Real estate sales, leasing, management and consulting	100.0	S	Mar	0.7	-0.2	0.9	2.8
Overseas real estate businesses (*1)	Overseas real estate businesses	Var.	S/A	Var.	-0.4	-0.2	-0.2	0.3
Life essentials businesses (*1)	Life essentials businesses	Var.	S/A	Var.	0.3	0.3	0.0	1.1
Fashion & textile businesses (*1)	Fashion & textile businesses	Var.	S/A	Var.	0.8	0.2	0.6	1.3
Innovation & Corporate Development								
<IT & Communication>								
Asia Pacific Mobile Pte. Ltd.	Investment in high-speed mobile service business in Indonesia	100.0	S	Mar	-0.6	-0.5	-0.1	-5.0
Relia, Inc. (*3)	Comprehensive telemarketing and direct marketing operations	34.4	A	Mar	-	0.4	-	-2.5
QVC JAPAN INC. (*3)	TV shopping using a 24-hour dedicated channel	40.0	A	Dec	-	-	-	5.2
CCTV Shopping Co., Ltd. (*3)	Service for TV shopping business in China	25.0	A	Dec	-	-	-	-
MITSUMI KNOWLEDGE INDUSTRY CO., LTD.	Planning, development and sales of information and communication systems	100.0	S	Mar	0.1	0.0	0.1	2.1
<Corporate Development>								
JA Mitsui Leasing, Ltd.	Leasing and financing business	31.4	A	Mar	0.8	0.9	-0.1	4.0
Mitsui & Co. Global Logistics, Ltd.	Domestic warehousing businesses and international integrated transportation services	100.0	S	Mar	0.7	0.6	0.1	2.3
Mitsui & Co. Asset Management Holdings LTD.	Real estate asset management	100.0	S	Mar	0.4	0.2	0.2	2.0
SABRE INVESTMENTS, LLC (*3)	Vehicle for the investment in a real asset owner and operator in US	100.0	S	Dec	-	-	-	-

(*1) Combined sum of consolidated earnings of affiliated companies engaged in those businesses.

(*2) Mitsui E&P USA LLC and MEP Texas Holdings LLC show income (loss) before income taxes.

(*3) Earnings of those companies are not disclosed here based on confidentiality agreements with joint venture partners or on the ground that they are listed companies that have not released their operating results yet.

(*4) Mitsui & Co. LNG Investment USA, Inc. shows income (loss) before income taxes for the natural gas liquefaction tolling activities.

(*5) IHH Healthcare Berhad became a direct investment through a share transfer from MBK Healthcare Partners Ltd. on January 25, 2018.

(*6) Panasonic healthcare holdings Co., Ltd. changed its name to PHC Holdings Corporation on April 1, 2018.

Note) Entity category: S represents subsidiary and A represents equity accounted investee.

6. Historical Commodity Prices (Informative)

Crude oil (\$/bbl)	Jul-Sep 2016	Oct-Dec 2016	Jan-Mar 2017	Apr-Jun 2017	Jul-Sep 2017	Oct-Dec 2017	Jan-Mar 2018	Apr-Jun 2018
JCC	46.22	47.05	54.93	53.33	49.61	59.05	66.55	71.07*
WTI	44.23	48.52	51.91	48.27	48.22	54.91	62.87	67.88
Brent	46.98	51.05	54.67	50.91	52.18	60.88	67.18	74.90
Henry Hub (\$/MMBtu)	2.797	3.180	3.082	3.140	2.960	2.925	2.840	2.832

*Latest 2 months data are provisional. (Source: Trade Statistics of Japan, MOF)

Average of representative iron ore index prices (Fine, 62% Fe, CFR North China, US\$/MT)	Jul-Sep 2016	Oct-Dec 2016	Jan-Mar 2017	Apr-Jun 2017	Jul-Sep 2017	Oct-Dec 2017	Jan-Mar 2018	Apr-Jun 2018
	58.3	70.5	85.4	62.8	70.9	65.3	73.9	65.2

Coal (\$/MT)	Jul-Sep 2016	Oct-Dec 2016	Jan-Mar 2017	Apr-Jun 2017	Jul-Sep 2017	Oct-Dec 2017	Jan-Mar 2018	Apr-Jun 2018
Hard coking coal	92.5	200.0	285.0	193.79	170.34	192.18	236.99	196.56
Soft coking coal	74.0	130.0	171.0	126.0	120.0	126.0	150.0	132.0
Thermal coal	-	94.75	-	84.97	-	94.75	-	-

Copper (\$/MT)	Jul-Sep 2016	Oct-Dec 2016	Jan-Mar 2017	Apr-Jun 2017	Jul-Sep 2017	Oct-Dec 2017	Jan-Mar 2018	Apr-Jun 2018
LME price	4,773.72	5,280.55	5,833.50	5,662.88	6,346.66	6,808.04	6,959.29	6,871.70

Forex (¥/Foreign currency)	Jul-Sep 2016	Oct-Dec 2016	Jan-Mar 2017	Apr-Jun 2017	Jul-Sep 2017	Oct-Dec 2017	Jan-Mar 2018	Apr-Jun 2018
Yen to US\$	102.91	111.26	112.85	111.42	111.17	112.74	107.47	109.53
Yen to A\$	77.70	82.70	86.10	84.11	87.94	86.66	84.37	82.04
Yen to BRL	31.53	33.90	36.07	34.30	35.20	34.38	33.12	29.76

Interest (%)	Jul-Sep 2016	Oct-Dec 2016	Jan-Mar 2017	Apr-Jun 2017	Jul-Sep 2017	Oct-Dec 2017	Jan-Mar 2018	Apr-Jun 2018
3-month Tibor (Yen)	0.06	0.06	0.06	0.06	0.06	0.07	0.07	0.07
3-month Libor (US\$)	0.82	0.94	1.08	1.23	1.32	1.52	2.04	2.34
Japanese government bond (10-year)	-0.11	0.01	0.07	0.05	0.05	0.05	0.06	0.04